# UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK

LARYSSA JOCK, et al.,

Plaintiffs,

U.S. District Judge Jed S. Rakoff

V.

STERLING JEWELERS INC.,

Defendant.

Index No. 1:08 CV 2875 (JSR)

U.S. District Judge Jed S. Rakoff

ANSWER, AFFIRMATIVE DEFENSES,
AND COUNTERCLAIM OF
DEFENDANT STERLING JEWELERS
INC.

#### **ANSWER**

Defendant Sterling Jewelers Inc., improperly named in the caption as "Sterling Jewelers, Inc." ("Sterling"), for its Answer to Plaintiffs' First Amended Complaint, states as follows:

#### Answer To "Introduction"

- 1. Sterling denies the allegations in paragraph 1 of the Complaint, but admits that it operates more than 1,300 retail stores in all fifty states under at least 12 retail brand names.
  - 2. Sterling denies the allegations in paragraph 2 of the Complaint.
- 3. Sterling denies that it violated any federal, state or local laws or ordinances. Sterling denies the remaining allegations in paragraph 3 of the Complaint, except admits that Plaintiffs purport to bring this action pursuant to Title VII of the Civil Rights Act of 1964, 42 U.S.C. §§ 2000(e) et seq., the Equal Pay Act, 29 U.S.C. § 206, and 29 U.S.C. § 216(b).

## Answer To "Jurisdiction, Venue And Exhaustion Of Remedies"

4. Sterling denies that it violated any federal, state or local laws or ordinances. Sterling further denies the remaining allegations in paragraph 4 of the Complaint, except admits that Plaintiffs purport to bring this action pursuant to Title VII of the Civil Rights Act of 1964, 42 U.S.C. §§ 2000(e) et seq., the Civil Rights Act of 1991, 42 U.S.C. §1981a, and the Equal Pay Act, 29 U.S.C. § 206. Sterling further admits that this Court has jurisdiction only for the purpose

of determining the claims identified in the First, Second, and Third Causes Of Action of Sterling's Counterclaim.

- 5. Sterling denies the allegations in paragraph 5 of the Complaint, except admits that it operates stores within the state of New York and within this Court's territorial jurisdiction. Sterling further admits that venue is proper in this Court only for the purpose of determining the claims identified in the First, Second, and Third Causes Of Action of Sterling's Counterclaim.
- 6. Sterling denies the allegations in paragraph 6 of the Complaint, except admits that the named Plaintiffs, except for Kelly Contreras, filed charges of discrimination with the Equal Employment Opportunity Commission ("EEOC"); that the EEOC issued a determination letter on January 3, 2008; that Plaintiffs attached a copy of the EEOC's January 3, 2008 determination letter as Exhibit 1 to the Complaint; that the EEOC's January 3, 2008 determination letter speaks for itself; and that the EEOC issued notice of right to sue letters dated March 18, 2008, for the named Plaintiffs, except Kelly Contreras.
- 7. Sterling denies the allegations in paragraph 7 of the Complaint, except admits only that agreements exist between Sterling and its employees to use an alternative dispute resolution program called RESOLVE to resolve disputes between them; that employees are required to file a claim form in order to initiate that program; and that Plaintiffs Laryssa Jock, Jacquelyn Boyle, Lisa Follett, Judy Reed, Dawn Souto-Coons and Maria Wolf filed Complaint forms with the RESOLVE Program Administrator.
  - 8. Sterling denies the allegations in paragraph 8 of the Complaint.
- 9. Sterling denies the allegations in paragraph 9 of the Complaint, except admits only that the third stage of RESOLVE provides for binding arbitration in accordance with the rules set forth by the American Arbitration Association, as modified by the RESOLVE program.

10. Sterling admits the allegations contained in Paragraph 10 of the Complaint.

#### Answer To "Parties"

- 11. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 11 of the Complaint, except admits only that it has employed Plaintiff Laryssa Jock since May 15, 1995; and that Jock has worked at a Belden Jewelers in Massena, New York.
- 12. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 12 of the Complaint, except admits only that it employed Plaintiff Jacqueline Boyle between September 19, 2004, and March 27, 2005, as a seasonal sales associate; that it employed Boyle between March 27, 2005, and October 12, 2005 as a full-time sales associate; and that at all times, Boyle worked for Sterling at a Jared store in Brandon, Florida.
- 13. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 13 of the Complaint, except admits only that it employed Plaintiff Christy Chadwick between October 25, 2005, and May 20, 2006; and that Chadwick worked at a Belden Jewelers store in Massena, New York.
- 14. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 14 of the Complaint, except admits only that Plaintiff Kelly Contreras worked for Sterling between March 20, 1995, and June 20, 2005; that Contreras worked as an assistant manager at a Goodman Jewelers store in Madison, Wisconsin; that Contreras worked as a store manager at Goodman Jewelers store in St. Cloud, Minnesota, and Burnsville, Minnesota; that Contreras worked as a store manager at an Osterman Jewelers store in Loveland, Ohio; and that Contreras worked as a District Manager in the Dayton, Ohio area.

- 15. For lack of knowledge or information sufficient to form a belief as to their truth,
- Sterling denies the allegations in paragraph 15 of the Complaint, except admits only that it

employed Plaintiff Lisa Follett between October 25, 2004, and June 17, 2005; and that Follett

worked at a Belden Jewelers store in Massena, New York.

16. For lack of knowledge or information sufficient to form a belief as to their truth,

Sterling denies the allegations in paragraph 16 of the Complaint, except admits only that it

employed Plaintiff Maria House between June 13, 2005, and October 17, 2006; and that House

worked at a Kay Jewelers store in Bakersfield, California.

17. For lack of knowledge or information sufficient to form a belief as to their truth,

Sterling denies the allegations in paragraph 17 of the Complaint, except admits only that it

employed Plaintiff Denise Maddox between October 5, 1997 and December 30, 1997, and again

between January 21, 1998 and November 1, 2006; that Maddox worked as a sales associate and a

diamond department manager at a Jared store in Englewood, Colorado; that Maddox worked as a

sales associate and diamond department manager at a Jared store in Westminster, Colorado; that

Maddox worked as an assistant manager at a Jared store in Roseville, California; that Maddox

worked as an assistant manager at a Jared store in Lakewood, Colorado; and that Maddox

worked as a store manager at a Jared store in Dallas, Texas.

18. For lack of knowledge or information sufficient to form a belief as to their truth,

Sterling denies the allegations in paragraph 18 of the Complaint, except admits only that it

employed Plaintiff Lisa McConnell between June 29, 2001, and August 30, 2006; and that

McConnell was at various times a seasonal sales associate, full-time sales associate, assistant

manager, and manager at a Kay Jewelers store in Elkhart, Indiana.

- 19. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 19 of the Complaint, except admits only that it employed Plaintiff Gloria Pagan between August 9, 2005, and December 27, 2005; and that Pagan worked as a sales associate at a JB Robinson Jewelers store in St. Peters, Missouri.
- For lack of knowledge or information sufficient to form a belief as to their truth, 20. Sterling denies the allegations in paragraph 20 of the Complaint, except admits only that it has employed Plaintiff Judy Reed since October 1, 2000; and that Reed has worked at a Jared store in Tampa, Florida, and Appleton, Wisconsin.
- For lack of knowledge or information sufficient to form a belief as to their truth, 21. Sterling denies the allegations in paragraph 21 of the Complaint, except admits only that it employed Plaintiff Linda Rhodes between November 1, 2005, and November 14, 2006; and that Rhodes worked at a Belden Jewelers store in Massena, New York.
- For lack of knowledge or information sufficient to form a belief as to their truth, 22. Sterling denies the allegations in paragraph 22 of the Complaint, except admits only that it employed Plaintiff Khristina Rodrigues between November 26, 2001 and May 31, 2003; that it rehired Rodrigues on June 18, 2004; that Rodrigues has worked for Sterling as a sales associate and assistant manager; and that Rodrigues has worked at a Kay Jewelers store in Swansea, Massachusetts, and Taunton, Massachusetts.
- For lack of knowledge or information sufficient to form a belief as to their truth, 23. Sterling denies the allegations in paragraph 23 of the Complaint, except admits only that it employed Plaintiff Nina Shahmirzadi within the time period between October 1997 and November 2006; and that Shahmirzadi worked at a Jared store and a Kay Jewelers store in Henderson, Nevada..

- 24. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 24 of the Complaint, except admits only that it employed Plaintiff Leighla Smith between July 25, 2004, and September 10, 2005; and that Smith worked at a Kay Jewelers store in Cupertino, California, and Burlington, New Jersey.
- 25. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 25 of the Complaint, except admits only that it employed Plaintiff Dawn Souto-Coons between September 11, 1991, and May 27, 2005; and that Souto-Coons worked at a JB Robinson Jewelers store in Brandon, Florida; Gaithersburg, Maryland; and Waldorf, Maryland.
- 26. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 26 of the Complaint, except admits only that it has employed Plaintiff Marie Wolf since April 14, 2002; and that Wolf has worked at a Jared store in Brandon, Florida.
  - 27. Sterling admits the allegations in paragraph 27 of the Complaint.

#### Answer To "Company Wide Practices Challenged"

- 28. Sterling denies the allegations in paragraph 28 of the Complaint.
- 29. Sterling denies the allegations in paragraph 29 of the Complaint.
- 30. Sterling denies the allegations in paragraph 30 of the Complaint, except admits the EEOC issued a determination letter on January 3, 2008; that Plaintiffs attached a copy of the EEOC's January 3, 2008 determination letter as Exhibit 1 to the Complaint; and that the EEOC's January 3, 2008 determination letter speaks for itself.
  - 31. Sterling denies the allegations in paragraph 31 of the Complaint.

- 32. Paragraph 32 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 32 of the Complaint, including every allegation in every subparagraph of paragraph 32.
- 33. Paragraph 33 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 33 of the Complaint, including every allegation in every subparagraph of paragraph 33.
  - 34. Sterling denies the allegations in paragraph 34 of the Complaint.
- 35. Paragraph 35 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 35 of the Complaint, including every allegation in every subparagraph of paragraph 35.
- 36. Paragraph 36 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 36 of the Complaint.
- 37. Paragraph 37 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 37 of the Complaint.
  - 38. Sterling denies the allegations in paragraph 38 of the Complaint.
  - 39. Sterling denies the allegations in paragraph 39 of the Complaint.
- 40. Sterling denies the allegations in paragraph 40 of the Complaint, except admits only that the position of "sales associate" is an entry level position; that assistant manager is the entry level management position within a store; and that store manager is the highest level of management within a store.

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- 41. Sterling denies the allegations in paragraph 41 of the Complaint, except admits only that district mangers supervise operations at several stores within a district; and that regional vice presidents oversee the operations of stores located in multiple districts.
  - 42. Sterling denies the allegations in paragraph 42 of the Complaint.
- Sterling denies the allegations in paragraph 43 of the Complaint, except admits 43. only that some of its employees have transferred between Sterling stores.

### Answer To "Collective Action Allegations"

- Sterling denies that it violated any federal, state or local laws or ordinances. 44. Sterling denies the remaining allegations in paragraph 44 of the Complaint, except admits only that Plaintiffs purport to bring the Equal Pay Act claim pursuant to 29 U.S.C. §§ 206(d), et seq.
- Paragraph 45 of the Complaint states a legal conclusion to which a responsive 45. pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 45 of the Complaint.

#### Answer To "Class Action Allegations"

- 46. Sterling denies that it violated any federal, state or local laws or ordinances, and further denies that certification of a class pursuant to Fed. R. Civ. P. 23, or any other rule, statute, Sterling denies the remaining allegations in paragraph 46 of the or law is appropriate. Complaint, except admits only that Plaintiffs purport to bring this action pursuant to Title VII of the Civil Rights Act of 1964, as amended, 42 U.S.C. §§ 2000(e) et seq., and that they seek certification of a class pursuant to Fed. R. Civ. P. 23.
- Paragraph 47 of the Complaint states a legal conclusion to which a responsive 47. pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 47 of the Complaint.

- 48. Paragraph 48 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 48 of the Complaint.
- 49. Paragraph 49 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 49 of the Complaint.
- Paragraph 50 of the Complaint states a legal conclusion to which a responsive 50. pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 50 of the Complaint, including every allegation in every subparagraph of paragraph 50.
- Paragraph 51 of the Complaint states a legal conclusion to which a responsive 51. pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 51 of the Complaint.
- Paragraph 52 of the Complaint states a legal conclusion to which a responsive 52. pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 52 of the Complaint.
- 53. Paragraph 53 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 53 of the Complaint.
- 54. Paragraph 54 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 54 of the Complaint.

## Answer To "Allegations Of Named Plaintiffs"

- 55. Sterling denies the allegations in paragraph 55 of the Complaint, except admits only that it hired Plaintiff Laryssa Jock on May 15, 1995 and that Sterling currently employs Jock.
- 56. Sterling denies the allegations in paragraph 56 of the Complaint, except admits only that Jock's initial position was as a part-time sales associate at a Kay Jewelers store in Massena, New York.
- 57. Sterling denies the allegations in paragraph 57 of the Complaint, except admits only that Sterling promoted Jock to a full-time sales associate position in October of 1995.
- 58. Sterling denies the allegations in paragraph 58 of the Complaint, except admits only that Sterling promoted Jock to an Assistant Manager position on October 13, 1996; and that Jock was demoted to a full-time sales associate position on February 9, 1997 at a Kay Jewelers store in Massena, New York.
  - 59. Sterling denies the allegations in paragraph 59 of the Complaint.
  - 60. Sterling denies the allegations in paragraph 60 of the Complaint.
- 61. Sterling denies the allegations in paragraph 61 of the Complaint, except admits only that it transferred Jock to a Belden Jewelers store in Massena, New York on October 18, 1998; and that Jock was a sales associate before and after her transfer.
  - 62. Sterling denies the allegations in Paragraph 62 of the Complaint.
  - 63. Sterling admits the allegations in Paragraph 63 of the Complaint.
- 64. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 64 of the Complaint.

- 65. Paragraph 65 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 65 of the Complaint.
- Sterling denies the allegations in Paragraph 66 of the Complaint, except admits 66. only that it hired Troy Lawler on March 14, 2005, to work in a Belden Jewelers store in Massena, New York; that Lawler has worked for Sterling as a sales associate; and that Lawler's initial base rate of compensation was \$8.75 per hour.
- Sterling denies the allegations in Paragraph 67 of the Complaint, except admits 67. only that as of March 14, 2005, Jock had worked for Sterling since May 15, 1995.
- Paragraph 68 of the Complaint states a legal conclusion to which a responsive 68. pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 68 of the Complaint.
- Paragraph 69 of the Complaint states a legal conclusion to which a responsive 69. pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 69 of the Complaint, except admits only that on or about May 18, 2005, Jock filed a charge with the EEOC.
- 70. For lack of knowledge or information sufficient to form a belief as to its truth, Sterling denies the allegation in paragraph 70 of the Complaint, except admits only that the EEOC issued a notice of right to sue dated March 18, 2008.
- 71. Sterling denies the allegations in Paragraph 71 of the Complaint, except admits only that Sterling hired Plaintiff Jacqueline Boyle in September 2004 as a seasonal sales associate; and that Boyle worked at a Jared store in Brandon, Florida until October 12, 2005.

- 72. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 72 of the Complaint.
- 73. Sterling denies the allegations in paragraph 73 of the Complaint, except admits only that it hired Boyle on September 2004, as a seasonal sales associate; and that Boyle's initial base rate of compensation was \$9.50 per hour.
- 74. Sterling denies the allegations in paragraph 74 of the Complaint, except admits only that on March 27, 2005, Boyle became a full-time employee; and that Boyle's base rate of compensation at that time was \$10.25 per hour.
- 75. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 75 of the Complaint.
- 76. Paragraph 76 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 76 of the Complaint.
- Paragraph 77 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, for lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 77 of the Complaint, except admits only that it hired Grant Laing as a sales associate in August of 2004; that it hired Alan Mong as a sales associate in July of 2004; that it hired Michael Duggan as a sales associate in May of 2005; and that Duggan's initial base rate of compensation was \$11.50 per hour.
- 78. Paragraph 78 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 78 of the Complaint.

- 79. Paragraph 79 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 79 of the Complaint.
  - 80. Sterling denies the allegations contained in paragraph 80 of the Complaint.
- 81. Paragraph 81 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, for lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 81 of the Complaint.
- 82. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 82 of the Complaint.
- 83. Paragraph 83 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 83 of the Complaint, except admits only that on or about May 18, 2005, Boyle filed a charge with the EEOC.
- 84. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 84 of the Complaint, except admits only that the EEOC issued a notice of right to sue dated March 18, 2008.
- 85. Sterling denies the allegations in paragraph 85 of the Complaint, except admits only that it employed Plaintiff Christy Chadwick from October 25, 2005 until May 20, 2006.
- 86. Sterling denies the allegations in paragraph 86 of the Complaint, except admits only that Chadwick's position was as a sales associate; that Chadwick worked at a Belden Jewelers store in Massena, New York; and that from October 25, 2005, to January 27, 2006, Chadwick was employed as a seasonal employee.

- 87. Sterling denies the allegations in paragraph 87 of the Complaint.
- 88. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 88 of the Complaint, except admits only that it hired Troy Lawler on March 14, 2005, to work in a Belden Jewelers store in Massena, New York; and that Lawler is male.
- 89. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 89 of the Complaint, except admits only that it hired Lawler on March 14, 2005; and that Lawler's initial base rate of compensation was \$8.75 per hour.
- 90. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 90 of the Complaint, except admits only that Chadwick's initial base rate of compensation was \$7.00 per hour.
  - 91. Sterling denies the allegations in paragraph 91 of the Complaint.
- 92. Paragraph 92 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 92 of the Complaint.
- 93. Paragraph 93 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 93 of the Complaint, except admits only that on or about April 24, 2006, Chadwick filed a charge with the EEOC.
- 94. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 94 of the Complaint, except admits only that the EEOC issued a notice of right to sue dated March 18, 2008.

- 95. Sterling denies the allegations in paragraph 95 of the Complaint, except admits only that Plaintiff Kelly Contreras worked for Sterling between March 20, 1995, and June 20, 2005.
- 96. Sterling denies the allegations in paragraph 96 of the Complaint, except admits only that Contreras was hired to work as an assistant manager at a Goodman Jewelers store in Madison, Wisconsin.
- 97. Sterling denies the allegations in paragraph 97 of the Complaint, except admits only that on February 6, 1994, Contreras began working as a store manager at Goodman Jewelers store in St. Cloud, Minnesota; and that on August 23, 1996, Contreras transferred to the position of store manager at a Goodman Jewelers store in Burnsville, Minnesota.
- 98. Sterling denies the allegations in paragraph 98 of the Complaint, except admits only that on March 12, 1997, Contreras transferred to the position of store manager at an Osterman Jewelers store in Loveland, Ohio.
- 99. Sterling denies the allegations in paragraph 99 of the Complaint, except admits only that on February 15, 1998, Contreras began working as a district manager for the district including the Dayton, Ohio, metropolitan area; that the specific stores under Contreras's supervision were realigned each year; and that the stores under Contreras's supervision included stores under the Kay Jewelers and Osterman Jewelers brands.
  - 100. Sterling admits the allegations in paragraph 100 of the Complaint.
- 101. For lack of knowledge or information concerning their truth, Sterling denies the allegations in paragraph 101 of the Complaint.

- 102. Sterling denies that Contreras ever received any awards during her service as district manager. For lack of knowledge or information concerning their truth, Sterling denies the remaining allegations in paragraph 102 of the Complaint.
- 103. Sterling denies that Contreras ever received any awards or was nominated for any awards during her service as district manager. For lack of knowledge or information concerning their truth, Sterling denies the remaining allegations in paragraph 103 of the Complaint.
- 104. Paragraph 104 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 104 of the Complaint.
- 105. Sterling denies the allegations in paragraph 105 of the Complaint, except admits only that in 1995, Contreras worked as a store manager.
- 106. Sterling denies the allegations in paragraph 106 of the Complaint, except admits only that in 1998, Contreras began working as a district manager.
- 107. Paragraph 107 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 107 of the Complaint.
- 108. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 108 of the Complaint.
- 109. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 109 of the Complaint.
- 110. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 110 of the Complaint.
  - 111. Sterling denies the allegations contained in paragraph 111 of the Complaint.

- 112. Sterling denies the allegations contained in paragraph 112 of the Complaint.
- 113. Sterling denies the allegations contained in paragraph 113 of the Complaint.
- 114. Sterling denies the allegations in paragraph 114 of the Complaint, except admits only that it employed Plaintiff Lisa Follett between October 25, 2004, and June 17, 2005.
- 115. Sterling denies the allegations in paragraph 115 of the Complaint, except admits only that Follett was employed as a seasonal sales associate between October 25, 2004, and April 22, 2005; that Follett was employed as a part-time sales associate between April 22, 2005, and June 17, 2005, and that Follett worked at a Belden Jewelers store in Massena, New York.
  - 116. Sterling denies the allegations in paragraph 116 of the Complaint.
- 117. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 117 of the Complaint, except admits only that it hired Troy Lawler on March 14, 2005, to work in a Belden Jewelers store in Massena, New York; and that Lawler is male.
  - 118. Sterling admits the allegations in paragraph 118 of the Complaint.
- 119. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 119 of the Complaint.
- 120. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 120 of the Complaint.
- 121. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 121 of the Complaint.
  - 122. Sterling denies the allegations contained in paragraph 122 of the Complaint.
  - 123. Sterling denies the allegations contained in paragraph 123 of the Complaint.
  - 124. Sterling denies the allegations contained in paragraph 124 of the Complaint.

- 125. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 125 of the Complaint, except admits only that it hired Lawler on March 14, 2005; and that Lawler's initial base rate of compensation was \$8.75 per hour.
- 126. Sterling denies the allegations in paragraph 126 of the Complaint, except admits only that Lawler's initial base rate of compensation was \$8.75 per hour; and that Follett's initial base rate of compensation was \$7.50 per hour.
- 127. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 127 of the Complaint.
- 128. Paragraph 128 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 128 of the Complaint.
- 129. Paragraph 129 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 129 of the Complaint, except admits only that on or about February 8, 2006, Follett filed a charge with the EEOC.
- 130. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 130 of the Complaint, except admits only that the EEOC issued a notice of right to sue dated March 18, 2008.
- 131. Sterling denies the allegations in paragraph 131 of the Complaint, except admits only that it employed Plaintiff Maria House between June 13, 2005 and October 17, 2006.

- 132. Sterling denies the allegations in paragraph 132 of the Complaint, except admits only that it employed House as a sales associate and that House's initial base rate of compensation was \$12.50 per hour.
- 133. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 133 of the Complaint.
- 134. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 134 of the Complaint.
  - 135. Sterling denies the allegations in paragraph 135 of the Complaint.
  - 136. Sterling denies the allegations in paragraph 136 of the Complaint.
- 137. Sterling denies the allegations in paragraph 137 of the Complaint, except admits only that House was not selected for an assistant manager position in 2005.
- 138. Sterling denies the allegations in paragraph 138 of the Complaint, except admits only that Shaun McCullough was selected for an assistant manager position in 2005.
- 139. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 139 of the Complaint.
  - 140. Sterling denies the allegations contained in paragraph 140 of the Complaint.
- 141. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies that House was the highest sales producer in her district in 2006. Sterling denies the remaining allegations in paragraph 141 of the Complaint.
  - 142. Sterling denies the allegations in paragraph 142 of the Complaint.
- 143. Sterling denies the allegations in paragraph 143 of the Complaint, except admits only that President's Club recognizes sales associates throughout the country with significant sales.

- 144. Sterling denies the allegations in paragraph 144 of the Complaint.
- 145. Sterling denies the allegations in paragraph 145 of the Complaint.
- 146. Sterling denies the allegations in paragraph 146 of the Complaint.
- 147. Sterling denies the allegations in paragraph 147 of the Complaint, except admits only that there was a vacancy in the position of store manager at a Kay Jewelers store in Bakersfield, California in May of 2006; that this vacancy was filled by Ben Fox; and that Fox is male.
  - 148. Sterling denies the allegations contained in paragraph 148 of the Complaint.
  - 149. Sterling denies the allegations contained in paragraph 149 of the Complaint.
- 150. Paragraph 151 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 150 of the Complaint.
- 151. Paragraph 151 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, Sterling denies the allegations contained in paragraph 151 of the Complaint.
- 152. Paragraph 152 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, Sterling denies the allegations contained in paragraph 152 of the Complaint.
- 153. Sterling denies the allegations contained in paragraph 153 of the Complaint, except admits only that on February 28, 2006, April 28, 2006, and September 26, 2006, House spoke with employees of Sterling's Employee Relations Department.
  - 154. Sterling denies the allegations contained in paragraph 154 of the Complaint.

- 155. Paragraph 155 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 155 of the Complaint, except admits only that on or about October 10, 2006, House filed a charge with the EEOC.
- 156. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 156 of the Complaint, except admits only that the EEOC issued a notice of right to sue dated March 18, 2008.
- 157. Sterling denies the allegations in paragraph 157 of the Complaint, except admits only that it employed Plaintiff Denise Maddox between October 5, 1997 and December 30, 1997, and January 21, 1998 and October 31, 2006.
  - 158. Sterling admits the allegations in paragraph 158 of the Complaint.
- 159. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies that Maddox was the highest performing sales person in her store. Sterling denies the remaining allegations in paragraph 159 of the Complaint
  - 160. Sterling admits the allegations in Paragraph 160 of the Complaint.
- 161. Sterling denies the allegations in paragraph 161 of the Complaint, except admits only that on March 10, 2002, Souto-Coons began working as a diamond department manager at a Jared store in Englewood, Colorado.
- 162. Sterling denies the allegations in paragraph 162 of the Complaint, except admits only that that Maddox worked as an assistant manager at a Jared store in Roseville, California.
- 163. Sterling denies the allegations in paragraph 163 of the Complaint, except admits only that in August 2003, Maddox transferred from an assistant manager position at a Jared in Roseville, California, to a sales associate position at a Jared store in Englewood, Colorado.

- 164. Sterling denies the allegations in paragraph 164 of the Complaint, except admit that Maddox was promoted to assistant manager in Lakewood, Colorado in October 2003.
- 165. Sterling denies the allegations in paragraph 165 of the Complaint, except admits only that on July 31, 2005, Sterling transferred Maddox to a Jared store in Dallas, Texas; and that on this date, Sterling promoted Maddox to the position of Store Manager.
  - 166. Sterling admits the allegations in paragraph 166 of the Complaint.
  - 167. Sterling denies the allegations in paragraph 167 of the Complaint.
- 168. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 168 of the Complaint.
  - 169. Sterling denies the allegations in paragraph 169 of the Complaint.
- 170. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegation in paragraph 170 of the Complaint.
- 171. Sterling denies the allegations in paragraph 171 of the Complaint, except admits only that it hired John Costello; and that Costello is male.
  - 172. Sterling denies the allegations in paragraph 172 of the Complaint.
  - 173. Sterling denies the allegations in paragraph 173 of the Complaint.
  - 174. Sterling denies the allegations in paragraph 174 of the Complaint.
- 175. Paragraph 175 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 175 of the Complaint.
- 176. Sterling denies the allegations in paragraph 176 of the Complaint, except admits only that Maddox's initial base rate of compensation was \$8.00 per hour.

- For lack of knowledge or information sufficient to form a belief as to their truth, 177. Sterling denies the allegations in paragraph 177, except admits only that it has employed Melinda Small.
- Paragraph 178 of the Complaint states a legal conclusion to which a responsive 178. pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 178 of the Complaint.
  - Sterling denies the allegations contained in paragraph 179 of the Complaint. 179.
- Paragraph 180 of the Complaint states a legal conclusion to which a responsive 180. pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 180 of the Complaint.
- Paragraph 181 of the Complaint states a legal conclusion to which a responsive 181. pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 181 of the Complaint.
  - Sterling denies the allegations in paragraph 182 of the Complaint. 182.
- Paragraph 183 of the Complaint states a legal conclusion to which a responsive 183. pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 183 of the Complaint.
  - Sterling denies the allegations in paragraph 184 of the Complaint. 184.
- Paragraph 185 of the Complaint states a legal conclusion to which a responsive 185. pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 185 of the Complaint.
  - Sterling denies the allegations in paragraph 186 of the Complaint. 186.

- 187. Paragraph 187 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 187 of the Complaint, except admits only that on or about November 15, 2006, Maddox filed a charge with the EEOC.
- 188. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 188 of the Complaint, except admits only that the EEOC issued a notice of right to sue dated March 18, 2008.
- 189. Sterling denies the allegations in paragraph 189 of the Complaint, except admits only that it employed Plaintiff Lisa McConnell between June 29, 2001, and August 31, 2006; and that McConnell's positions were at a Kay Jewelers store in Elkhart, Indiana.
  - 190. Sterling admits the allegations in paragraph 190 of the Complaint.
- 191. Sterling denies the allegations in paragraph 191 of the Complaint, except admits only that in October 2002, McConnell became a full-time sales associate, and that in October 2002, her base rate of compensation became \$10.00 per hour.
- 192. Sterling denies the allegations contained in paragraph 192 of the Complaint, except admits only that McConnell became a store manager on January 16, 2005; and that McConnell was a member of the President's Club in 2004 and in 2005.
- 193. Paragraph 193 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 193 of the Complaint, except admits only that it employed McConnell as an assistant manager; that it has employed Brad Bartl; and that Bartl at one time was employed as a store manager.

- 194. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 194 of the Complaint, except admits only that it employed McConnell as an assistant manager.
  - 195. Sterling denies the allegations in paragraph 195 of the Complaint.
- 196. Sterling denies that Richard Swiental was less qualified than McConnell. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the remaining allegations in paragraph 196 of the Complaint, except admits only that it employed Richard Swiental as an assistant manager; and that Swiental worked at a Kay Jewelers store in Elkhart, Indiana.
- 197. Sterling denies the allegations contained in paragraph 197 of the Complaint, except admits only that McConnell began working as a store manager in January of 2005; and that after McConnell began working as a store manager her base salary was \$34,000 per year.
- 198. Paragraph 198 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 198 of the Complaint.
- 199. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 199 of the Complaint, except admits only that McConnell received no salary increase in 2006.
- 200. Paragraph 200 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 200 of the Complaint.
- 201. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 201 of the Complaint.

- 202. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 202 of the Complaint, except admits only that Tim Chmiel was, at one time, a district manager.
- 203. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 203 of the Complaint.
- Sterling denies that McConnell had "strong qualifications." 204. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the remaining allegations in paragraph 204 of the Complaint.
  - Sterling denies the allegations in paragraph 205 of the Complaint. 205.
  - 206. Sterling denies the allegations in paragraph 206 of the Complaint.
  - Sterling denies the allegations in paragraph 207 of the Complaint. 207.
- 208. Paragraph 208 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 208 of the Complaint.
- 209. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 209 of the Complaint.
  - 210. Sterling denies the allegations in paragraph 210 of the Complaint.
- 211. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 211 of the Complaint, except admits only that John Braunsdorf was, at one time, a district manager.
- 212. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 212 of the Complaint.

- Sterling denies the allegations in paragraph 213 of the Complaint, except admits 213. only that Swiental filed an internal complaint against McConnell; that, after McConnell learned of Swiental's complaint, McConnell for the first time raised a non-specific allegation that Swiental had engaged in "sexually inappropriate behavior and speech"; that, after an investigation by Sterling in response to Swiental's complaint, McConnell was counseled in writing; and that Sterling terminated McConnell's employment on August 31, 2006.
- Paragraph 214 of the Complaint states a legal conclusion to which a responsive 214. pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 214 of the Complaint, except admits only that on or about July 25, 2006, McConnell filed a charge with the EEOC.
- Sterling denies the allegations in paragraph 215 of the Complaint, except admits 215. only that on or about May 12, 2007, McConnell filed an amended charge with the EEOC.
- For lack of knowledge or information sufficient to form a belief as to their truth, 216. Sterling denies the allegations in paragraph 216 of the Complaint, except admits only that the EEOC issued a notice of right to sue dated March 18, 2008.
- Sterling denies the allegations in paragraph 217 of the Complaint, except admits 217. only that it employed Plaintiff Gloria Pagan between August 9, 2005, and December 27, 2005; and that Pagan worked as a sales associate at a JB Robinson Jewelers store in St. Peters, Missouri.
- 218. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 218 of the Complaint.

- 219. Sterling denies that Pagan excelled in her sales associate position. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the remaining allegations in paragraph 219 of the Complaint
- 220. Sterling denies the allegations in paragraph 220 of the Complaint, except admits only that it employed Christopher Suttmoller; and that Suttmoller worked as a sales associate at a JB Robinson Jewelers store in St. Peters, Missouri.
  - 221. Sterling denies the allegations in paragraph 221 of the Complaint.
  - 222. Sterling denies the allegations in paragraph 222 of the Complaint.
  - 223. Sterling denies the allegations in paragraph 223 of the Complaint.
- 224. Paragraph 224 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 224 of the Complaint.
  - 225. Sterling denies the allegations in paragraph 225 of the Complaint.
  - 226. Sterling denies the allegations in paragraph 226 of the Complaint.
- 227. Paragraph 227 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 227 of the Complaint, except admits only that on or about July 19, 2006, Pagan filed a charge with the EEOC.
- 228. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 228 of the Complaint, except admits only that the EEOC issued a notice of right to sue dated March 18, 2008.

- 229. Sterling denies the allegations in paragraph 229 of the Complaint, except admits only that it has employed Plaintiff Judy Reed since October 1, 2000; and that Reed initially worked as an assistant manager at a Jared store in Appleton, Wisconsin.
- 230. Sterling denies the allegations in paragraph 230 of the Complaint, except admits only that Reed transferred to a Jared store in Tampa, Florida on July 15, 2001; and that on February 10, 2002, Reed was promoted to the position of diamond department manager.
- 231. Sterling denies the allegations in paragraph 231 of the Complaint, except admits only that on June 22, 2003, Reed was promoted to the position of assistant manager; and that Reed is currently employed as a sales associate at a Jared store in Tampa, Florida.
- 232. Sterling denies that Reed has more than five years of experience working as an assistant manager for Sterling. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the remaining allegations in paragraph 232 of the Complaint. Sterling admits that it has employed Reed as an assistant manager.
  - 233. Sterling denies the allegations in paragraph 233 of the Complaint.
- 234. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 234 of the Complaint.
- 235. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 235 of the Complaint.
- 236. Sterling denies the allegations in paragraph 236 of the Complaint, except admits only that David Dion began working as a general manager at a Jared store in Clearwater, Florida in 2003; and that Dion is male.
- 237. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 237 of the Complaint.

- 238. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 238 of the Complaint.
- 239. Sterling denies the allegations in paragraph 239 of the Complaint, except admits only that Eric Wolff began working as a general manager at a Jared store in Brandon, Florida in 2005; and that Wolff is male.
- 240. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 240 of the Complaint.
- 241. Sterling denies the allegations in paragraph 241 of the Complaint, except admits only that Reed had, for some period of years, worked as an Assistant Manager of a Jared store in Citrus Park, Florida.
- 242. Sterling denies the allegations in paragraph 242 of the Complaint, except admits only that Avind Mohip began working as a general manager at a Jared store in Tampa, Florida in 2005; and that Mohip is male.
- 243. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 243 of the Complaint, except admits only that Sterling did not promote Reed to the position of Assistant Manager in May of 2007.
  - 244. Sterling denies the allegations in paragraphs 244 of the Complaint.
  - 245. Sterling denies the allegations in paragraphs 245 of the Complaint.
  - 246. Sterling denies the allegations in paragraph 246 of the Complaint.
- 247. Paragraph 247 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 247 of the Complaint.
  - 248. Sterling denies the allegations in paragraph 248 of the Complaint.

- 249. Sterling denies the allegations in paragraph 249 of the Complaint, except admits only that Jason May began working as an assistant manager at a Jared store in Tampa, Florida in 2005; and that May is male.
- 250. Sterling denies the allegations in paragraph 250 of the Complaint, except admits only that after May began working as an assistant manager at a Jared store in Tampa, Florida, his base salary was more than \$36,000 per year.
- 251. Paragraph 251 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 251 of the Complaint.
- 252. Paragraph 252 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 252 of the Complaint, except admits only that on or about November 23, 2005, Reed filed a charge with the EEOC.
- 253. Paragraph 253 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 253 of the Complaint.
- 254. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 254 of the Complaint, except admits only that the EEOC issued a notice of right to sue dated March 18, 2008.
- 255. Sterling denies the allegations in paragraph 255 of the Complaint, except admits only that it employed Plaintiff Linda Rhodes between November 1, 2005, and November 14, 2006.

- Sterling denies the allegations in paragraph 256 of the Complaint; except admits 256. only that Rhodes was hired as a seasonal sales associate at a Belden Jewelers store in Massena, New York.
- Sterling denies the allegations in paragraph 257 of the Complaint, except admits 257. only that on January 25, 2006, Rhodes's position was changed to part-time sales associate; and that this modification did not result in a change of her base rate of compensation.
  - Sterling denies the allegations in paragraph 258 of the Complaint. 258.
- For lack of knowledge or information sufficient to form a belief as to their truth, 259. Sterling denies the allegations in paragraph 259 of the Complaint, except admits only that it hired Troy Lawler on March 14, 2005, to work in a Belden Jewelers store in Massena, New York; and that Lawler is male.
- For lack of knowledge or information sufficient to form a belief as to their truth, 260. Sterling denies the allegations in paragraph 260 of the Complaint, except admits only that it hired Lawler on March 14, 2005; and that Lawler's initial base rate of compensation was \$8.75 per hour.
- Sterling denies the allegations in paragraph 261 of the Complaint, except admits 261. only that Rhodes's initial base rate of compensation at the time of her date of hire as a seasonal sales associate was \$7.00 per hour.
- Sterling denies the allegations in paragraph 262 of the Complaint, except only to 262. admit that Rhodes's base rate of compensation at the time of her date of hire was less than Lawler's base rate of compensation at the time of his date of hire.
- For lack of knowledge or information sufficient to form a belief as to their truth, 263. Sterling denies the allegations in paragraph 263 of the Complaint.

- 264. Sterling denies the allegations in paragraph 264 of the Complaint.
- 265. Sterling denies the allegations in paragraph 265 of the Complaint.
- 266. Sterling denies the allegations in paragraph 266 of the Complaint, except only to admit that Rhodes did not receive any increase to her base rate of compensation.
- 267. Paragraph 267 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 267 of the Complaint.
- 268. Paragraph 268 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 268 of the Complaint, except admits only that on or about April 6, 2006, Rhodes filed a charge with the EEOC.
- 269. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 269 of the Complaint, except admits only that the EEOC issued a notice of right to sue dated March 18, 2008.
- 270. Sterling denies the allegations in paragraph 270 of the Complaint, except admits only that it hired Plaintiff Khristina Rodrigues on November 26, 2001 as a sales associate.
- 271. Sterling denies the allegations in paragraph 271 of the Complaint, except admits only that Rodrigues resigned in May 2002; and that Sterling rehired Rodrigues on June 18, 2004.
- 272. Sterling admits that it promoted Rodrigues to assistant store manager on July 10, 2005.
- 273. Sterling denies the allegations in paragraph 273, except Sterling admits that Rodrigues transferred back to the position of sales associate at her own request on February 26, 2006.

- 274. Sterling denies the allegations in paragraph 274 of the Complaint, except Sterling admits that Rodrigues currently works as a part-time sales associate in Swansea, Massachusetts.
- 275. Sterling denies the allegations in paragraph 275 of the Complaint, except admits only that upon Rodrigues' rehire, her initial base rate of compensation was \$10.00 per hour.
- 276. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 276 of the Complaint.
- 277. Paragraph 277 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 277 of the Complaint.
- 278. Sterling denies the allegations in paragraph 278 of the Complaint, except admits only that on February 28, 2005, it hired Luis Cortes, and that at the time Cortes began working for Sterling, Rodrigues' base rate of compensation was \$10.00 per hour.
  - 279. Sterling denies the allegations in paragraph 279 of the Complaint.
- 280. Sterling denies the allegations in paragraph 280 of the Complaint, except admits only that after Rodrigues ceased working as an assistant manager, her base rate of compensation returned to \$10.00 per hour.
- 281. Sterling denies the allegations in paragraph 281 of the Complaint, except admits only that it hired Endhir Bonilla as a sales associate in November of 2005; and that Bonilla is male.
- 282. Paragraph 282 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 282 of the Complaint.

- 283. Paragraph 283 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 283 of the Complaint.
- 284. Paragraph 284 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 284 of the Complaint.
  - 285. Sterling denies the allegations in paragraph 285 of the Complaint.
- 286. Sterling denies the allegations in paragraph 286 of the Complaint, except it admits that Rodrigues' manager referred Rodrigues to Sterling's anti-harassment hotline (TIPS); and that Rodrigues called TIPS in February 2006 and reported receiving a note that allegedly read, "When can I have you?"
- 287. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 287 of the Complaint.
- 288. Paragraph 288 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 288 of the Complaint, except admits only that on or about July 18, 2006, Rodrigues filed a charge with the EEOC.
- 289. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 289 of the Complaint, except admits only that the EEOC issued a notice of right to sue dated March 18, 2008.
- 290. Sterling denies the allegations in paragraph 290 of the Complaint, except admits only that it hired Plaintiff Nina Shahmirzadi on October 10, 1997, as a sales associate at a Kay

Jewelers store in Henderson, Nevada; and that Shahmirzadi continued working at this location until August 8, 1999.

- 291. Sterling denies the allegations in paragraph 291 of the Complaint, except admits only that effective August 8, 1999, Shahmirzadi transferred to a Kay Jewelers store in Las Vegas, Nevada; and that on or about November 16, 2000, Sterling rehired Shahmirzadi as a sales associate at a Jared store in Henderson, Nevada.
  - 292. Sterling denies the allegations in paragraph 292 of the Complaint.
- 293. Sterling denies the allegations in paragraph 293 of the Complaint, except admits only that Shahmirzadi resigned on November 10, 2006.
  - 294. Sterling admits the allegations in paragraph 294 of the Complaint.
- 295. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 295 of the Complaint.
  - 296. Sterling denies the allegations in paragraph 296 of the Complaint.
- 297. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 297 of the Complaint, except admits only that Shahmirzadi was a member of the President's Club in 2004 and in 2005.
- 298. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 298 of the Complaint.
  - 299. Sterling denies the allegations in paragraph 299 of the Complaint.
- 300. Sterling denies the allegations in paragraph 300 of the Complaint, except admits only that Daren DeSilvia began working as timepiece manager at a Jared store in Henderson, Nevada, on September 18, 2005; and that DeSilvia is male.

- 301. Sterling denies the allegations in paragraph 301 of the Complaint, except admits only that DeSilvia began working as diamond department manager at a Jared store in Henderson, Nevada, on October 8, 2006.
  - 302. Sterling denies the allegations contained in paragraph 302 of the Complaint.
- 303. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 303 of the Complaint.
- 304. Sterling denies the allegations in paragraph 304 of the Complaint, except admits that it did not promote Shahmirzadi in either September or November of 2006.
- 305. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 305 of the Complaint, except admits only that it employed Andrew Goldflam at a Jared store in Henderson, Nevada; and that Goldflam is male.
- 306. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies that Goldflam had "no prior management experience" and that Shahmirzadi had "years of management experience." Sterling denies the remaining allegations in paragraph 306 of the Complaint.
  - 307. Sterling denies the allegations in paragraph 307 of the Complaint.
  - 308. Sterling denies the allegations in paragraph 308 of the Complaint.
  - 309. Sterling denies the allegations in paragraph 309 of the Complaint.
- 310. Paragraph 310 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 310 of the Complaint, except admits only that on or about January 5, 2007, Shahmirzadi filed a charge with the EEOC.

- 311. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 311 of the Complaint, except admits only that the EEOC issued a notice of right to sue dated March 18, 2008.
- 312. Sterling denies the allegations in paragraph 312 of the Complaint, except admits only that it hired Plaintiff Leighla Smith on July 25, 2004; that Smith's initial base rate of compensation was \$8.75 per hour; and that Smith worked as a sales associate at a Kay Jewelers store in Burlington, New Jersey.
- 313. Sterling denies the allegations in paragraph 313 of the Complaint, except admits only that Smith transferred to a Kay Jewelers store in Cupertino, California, on April 17, 2005.
- 314. Sterling denies the allegations in paragraph 314 of the Complaint, except admits only that upon her transfer to the Kay Jewelers store in Cupertino, California, Smith's base rate of compensation became \$9.75 per hour.
- 315. Paragraph 315 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 315 of the Complaint, except admits only that it employed Cesar Navarro at a Kay Jewelers store in Cupertino, California.
- 316. Paragraph 316 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 316 of the Complaint.
  - 317. Sterling denies the allegations in paragraph 317 of the Complaint.
  - 318. Sterling denies the allegations in paragraph 318 of the Complaint.
- 319. Paragraph 319 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph

319 of the Complaint, except admits only that on or about June 14, 2006, Smith filed a charge with the EEOC.

- 320. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 320 of the Complaint, except admits only that the EEOC issued a notice of right to sue dated March 18, 2008.
- 321. Sterling denies the allegations in paragraph 321 of the Complaint, except admits only that it employed Plaintiff Dawn Souto-Coons between September 11, 1991, and May 27, 2005.
  - 322. Sterling admits the allegations in paragraph 322 of the Complaint.
- 323. Sterling denies the allegations in paragraph 323 of the Complaint, except admits only that Souto-Coons was promoted to Assistant Manager at the JB Robinson Jewelers store in Waldorf, Maryland, on July 5, 1992.
- 324. Sterling denies the allegations in paragraph 324 of the Complaint, except admits only that Souto-Coons was promoted to Store Manager at the JB Robinson Jewelers store in Gaithersburg, Maryland on December 6, 1992.
- 325. Sterling denies the allegations in paragraph 325 of the Complaint, except admits only that Souto-Coons was transferred from the JB Robinson Jewelers store in Gaithersburg, Maryland, to the JB Robinson store in Waldorf, Maryland, on March 27, 1994.
- 326. Sterling denies the allegations in paragraph 326 of the Complaint, except admits only that Souto-Coons worked in a part-time sales associate position between February 9, 1997, and September 7, 1997.

- 327. Sterling denies the allegations in paragraph 327 of the Complaint, except admits only that Souto-Coons was employed as Store Manager at a JB Robinson Jewelers store in Waldorf, Maryland, from June 6, 1999, until July 29, 2001.
- 328. Sterling denies the allegations in paragraph 328 of the Complaint, except admits only that, on July 29, 2001, Sterling transferred Souto-Coons to an Assistant Manager position at a Jared store in Brandon, Florida.
- 329. Paragraph 329 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 329 of the Complaint, except admits only that Souto-Coons resigned on May 27, 2005.
  - 330. Sterling denies the allegations in paragraph 330 of the Complaint.
- 331. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 331 of the Complaint, except it admits that Sterling gave her multiple raises throughout her employment.
  - 332. Sterling denies the allegations in paragraph 332 of the Complaint.
- 333. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 333 of the Complaint.
- 334. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 334 of the Complaint.
- 335. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies that Eric Wolff was "a less qualified male employee", and that Avind Mohip was "a less qualified male employee with only two years of jewelry experience." Sterling denies the remaining allegations in paragraph 335 of the Complaint, except admits only that Eric Wolff began working as a general manager at a Jared store in Brandon, Florida in 2005; that Avind

Mohip began working as a general manager at a Jared store in Tampa, Florida in 2005; and that Wolff and Mohip are male.

- 336. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 336 of the Complaint.
  - Sterling denies the allegations in paragraph 337 of the Complaint. 337.
  - Sterling denies the allegations in paragraph 338 of the Complaint. 338.
  - Sterling denies the allegations in paragraph 339 of the Complaint. 339.
- Paragraph 340 of the Complaint states a legal conclusion to which a responsive 340. pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 340 of the Complaint, except admits only that on or about October 4, 2005, Souto-Coons filed a charge with the EEOC.
- For lack of knowledge or information sufficient to form a belief as to their truth, 341. Sterling denies the allegations in paragraph 341 of the Complaint, except admits only that the EEOC issued a notice of right to sue dated March 18, 2008.
- Sterling denies the allegations in paragraph 342 of the Complaint, except admits 342. only that it hired Plaintiff Marie Wolf on April 15, 2002; and that Wolf has been and is currently employed as a sales associate at a Jared store in Brandon, Florida.
- For lack of knowledge or information sufficient to form a belief as to their truth, 343. Sterling denies the allegations in paragraph 343 of the Complaint.
- For lack of knowledge or information sufficient to form a belief as to their truth, 344. Sterling denies the allegations in paragraph 344 of the Complaint, except admits only that Wolf was a member of the President's Club in 2004, in 2005, in 2006, and in 2007.

- 345. Paragraph 345 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 345 of the Complaint.
- 346. Sterling denies the allegations in paragraph 346 of the Complaint, except admits only that Wolf's initial base rate of compensation was \$12.00 per hour.
  - 347. Sterling admits the allegations in paragraph 347 of the Complaint.
- 348. Paragraph 349 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 348 of the Complaint, except admits only that during the three years after Wolf's starting date, Grant Laing, Steven Harrington, and Alan Mong were paid a higher base rate of compensation than was Wolf.
- 349. Paragraph 349 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 349 of the Complaint.
- 350. Paragraph 350 of the Complaint states a legal conclusion to which a responsive pleading is not required. To the extent that it does, Sterling denies the allegations in paragraph 350 of the Complaint, except admits only that on or about September 13, 2005, Wolf filed a charge with the EEOC.
- 351. For lack of knowledge or information sufficient to form a belief as to their truth, Sterling denies the allegations in paragraph 351 of the Complaint, except admits only that the EEOC issued a notice of right to sue dated March 18, 2008.

### Answer To "CLASSWIDE COUNT I - Violation Of Title VII - Disparate Impact"

352. In response to paragraph 352 of the Complaint, Sterling restates and incorporates by reference all other paragraphs of this Answer.

- 353. Paragraph 353 of the Complaint contains no factual allegations to which a responsive pleading is required. To the extent that it does, they are each denied.
  - 354. Sterling denies the allegations in paragraph 354 of the Complaint.
  - 355. Sterling denies the allegations in paragraph 355 of the Complaint.
  - 356. Sterling denies the allegations in paragraph 356 of the Complaint.
- 357. Paragraph 357 of the Complaint contains no factual allegations to which a responsive pleading is required. To the extent that it does, they are each denied.

#### Answer To "CLASSWIDE COUNT II - Violation Of Title VII - Disparate Treatment"

- 358. In response to paragraph 358 of the Complaint, Sterling restates and incorporates by reference all other paragraphs of this Answer.
  - 359. Sterling denies the allegations in paragraph 359 of the Complaint.
  - 360. Sterling denies the allegations in paragraph 360 of the Complaint.
  - 361. Sterling denies the allegations in paragraph 361 of the Complaint.
  - 362. Sterling denies the allegations in paragraph 362 of the Complaint.
  - 363. Sterling denies the allegations in paragraph 363 of the Complaint.
- 364. Paragraph 364 of the Complaint contains no factual allegations to which a responsive pleading is required. To the extent that it does, they are each denied.

#### Answer To "CLASSWIDE COUNT III - Violation Of Equal Pay Act, 29 U.S.C. § 206(d)"

- 365. In response to paragraph 365 of the Complaint, Sterling restates and incorporates by reference all other paragraphs of this Answer.
  - 366. Sterling denies the allegations in paragraph 366 of the Complaint.
  - 367. Sterling denies the allegations in paragraph 367 of the Complaint.
- 368. Paragraph 368 of the Complaint contains no factual allegations to which a responsive pleading is required. To the extent that it does, they are each denied.

# Answer To "COUNT IV ON BEHALF OF PLAINTIFF DENISE MADDOX – Violation Of Age Discrimination In Employment Act, 29 U.S.C. § 621 et seq."

- 369. In response to paragraph 369 of the Complaint, Sterling restates and incorporates by reference all other paragraphs of this Answer.
  - 370. Sterling denies the allegations in paragraph 370 of the Complaint.
- 371. Paragraph 371 of the Complaint contains no factual allegations to which a responsive pleading is required. To the extent that it does, they are each denied.

### Answer To "COUNT V ON BEHALF OF PLAINTIFF LISA MCCONNELL For Retaliation In Violation Of Title VII, 42 U.S.C. § 2000e-3"

- 372. In response to paragraph 372 of the Complaint, Sterling restates and incorporates by reference all other paragraphs of this Answer.
  - 373. Sterling denies the allegations in paragraph 373 of the Complaint.
- 374. Paragraph 374 of the Complaint contains no factual allegations to which a responsive pleading is required. To the extent that it does, they are each denied.

# Answer To "COUNT VI ON BEHALF OF PLAINTIFF JUDY REED For Retaliation In Violation Of Title VII, 42 U.S.C. § 2000e-3"

- 375. In response to paragraph 375 of the Complaint, Sterling restates and incorporates by reference all other paragraphs of this Answer.
  - 376. Sterling denies the allegations in paragraph 376 of the Complaint.
- 377. Paragraph 377 of the Complaint contains no factual allegations to which a responsive pleading is required. To the extent that it does, they are each denied.

# Answer To "COUNT VII ON BEHALF OF PLAINTIFF NINA SHAHMIRZADI – Violation Of Age Discrimination In Employment Act, 29 U.S.C. § 621, et seq."

- 378. In response to paragraph 378 of the Complaint, Sterling restates and incorporates by reference all other paragraphs of this Answer.
  - 379. Sterling denies the allegations in paragraph 379 of the Complaint.

380. Paragraph 380 of the Complaint contains no factual allegations to which a responsive pleading is required. To the extent that it does, they are each denied.

### **AFFIRMATIVE DEFENSES**

381. Pursuant to Fed. R. Civ. P. 8(c), Sterling alleges the following affirmative and other defenses without assuming any burden of production or proof that it would not otherwise have assumed. Sterling further avers that Plaintiffs' claims are so vague as to render it impossible to identify every possible affirmative or other defense, and thus expressly reserves its right to assert additional defenses should the precise nature of Plaintiffs' claims become clear.

### First Affirmative Defense -- Failure To State Facts Sufficient To State A Claim

382. Plaintiffs' Complaint, and each purported claim contained therein, fails to allege facts sufficient to state a claim upon which relief can be granted.

# Second Affirmative Defense -- Failure To State A Claim Upon Which Relief Can Be Granted

383. Plaintiffs' Complaint, and each purported claim contained therein, fails to state a claim upon which relief can be granted.

### Third Affirmative Defense -- Lack Of Venue

384. Plaintiffs and putative class members who do not work for, or did not work for, Sterling in the Southern District of New York, are barred from pursuing their claims in the Southern District of New York because they lack venue and should be dismissed under Fed. R. Civ. P. 12(b)(3).

### Fourth Affirmative Defense -- Statute Of Limitations

385. Some or all of Plaintiffs' claims and/or the putative class members' claims under Title VII and/or the Equal Pay Act are barred in whole or in part by the applicable limitation periods.

### Fifth Affirmative Defense -- Sterling's Legitimate Non-discriminatory Decisions

386. Plaintiffs' Complaint, and each purported claim contained therein, is barred in whole or in part because all decisions with respect to Plaintiffs' employment and the putative class members' employment were made by Sterling for legitimate, non-discriminatory, and non-pretextual reasons.

#### Sixth Affirmative Defense -- Doctrine Of Unclean Hands

387. Plaintiffs' Complaint, and each purported claim contained therein, is barred in whole or in part by the doctrine of unclean hands.

### Seventh Affirmative Defense -- Doctrine Of Estoppel

388. Plaintiffs' Complaint, and each purported claim contained therein, is barred in whole or in part by the doctrine of estoppel, quasi-estoppel, and/or equitable estoppel.

### **Eighth Affirmative Defense -- Doctrine Of Laches**

389. Plaintiffs' Complaint, and each purported claim contained therein, is barred by the doctrine of laches, or barred in whole or in part by the doctrine of laches because such claims have been waived, discharged, and/or abandoned.

#### Ninth Affirmative Defense -- Doctrine Of Waiver

390. Plaintiffs and the putative class members have waived their right, if any, to pursue the claims in the Complaint, and each purported claim contained therein, by reason of their own acts and course of conduct.

#### Tenth Affirmative Defense -- Mixed Motive

391. Sterling did not commit the acts or omissions as alleged in Plaintiffs' Complaint for discriminatory motives, but assuming it did, such acts or omissions would have been taken in any event for legitimate, non-discriminatory, non-pretextual reasons.

#### Eleventh Affirmative Defense -- Sterling's Reasonable Care

392. The Complaint, and each purported claim therein, is barred, in whole or in part, because Sterling exercised reasonable care to prevent and correct promptly any alleged discriminatory behavior.

# Twelfth Affirmative Defense -- Plaintiffs Failed To Provide Sterling With Notice And Unreasonably Failed To Take Advantage Of Any Corrective Opportunities Or To Avoid Harm Otherwise

393. Plaintiffs cannot sustain their claims because Sterling exercised reasonable care to prevent and promptly correct any inappropriate behavior in the workplace. Further, Plaintiffs did not provide Sterling with notice of the alleged inappropriate behavior, and Plaintiffs unreasonably failed to take advantage of any preventive or corrective opportunities provided by Sterling and/or to avoid harm otherwise.

### Thirteenth Affirmative Defense -- Equal Pay Act Affirmative Defenses

394. Sterling is not liable on Plaintiffs' claims under the Equal Pay Act as it determines its employees' compensation based on a seniority system; a merit system; a system which measures earnings by quantity or quality of production; or on differentials based upon any other factor other than sex.

### Fourteenth Affirmative Defense -- Sterling's Good Faith Efforts Preclude Punitive Damages

395. Sterling has acted in good faith and established and complied with policies, programs, and procedures for the prevention and detection of unlawful discriminatory practices as required by law.

### <u>Fifteenth Affirmative Defense -- Sterling's Policies Preclude Punitive Damages And</u> Plaintiffs' Failure To Take Advantage Of Corrective Opportunities

396. Plaintiffs' claims for punitive damages are barred, in whole or in part, because Sterling promulgated firm policies against discrimination and otherwise exercised reasonable care to prevent and correct promptly any alleged discrimination, and Plaintiffs unreasonably failed to promptly take advantage of the preventative or corrective opportunities provided or to avoid harm otherwise.

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#### Sixteenth Affirmative Defense -- Failure To Mitigate Damages

397. The Complaint, and each purported claim therein, is barred, in whole or in part, because Plaintiffs and/or the putative class members failed to mitigate or reasonably attempt to mitigate his or her damages, if any, as required by law.

# Seventeenth Affirmative Defense -- Punitive Damages Would Constitute Denial Of Due Process

398. Plaintiffs and putative class members are not entitled to recover any punitive damages as prayed for in the Complaint, and any allegations with respect thereto should be stricken, because applicable state law(s) regarding the alleged conduct in question are too vague to permit the imposition of punitive damages, and because any award of punitive damages as applied to the facts of this case would violate Sterling's constitutional rights under the U.S. Constitution, including but not limited to the due process clauses of the Fifth and Fourteenth Amendments to the U.S. Constitution, and the excessive fines and cruel and unusual punishment clauses of the Eighth Amendment to the U.S. Constitution.

### Eighteenth Affirmative Defense -- Subsequent Remedial Measures

399. The Complaint, and each purported claim therein, is barred, in whole or in part, to the extent it would impermissibly require for proof the admission into evidence of subsequent remedial measures not admissible to prove culpable conduct in connection with the event under Fed. R. Evid. 407.

### Nineteenth Affirmative Defense -- Advice Of Counsel

400. To the extent any of the alleged wrongs were committed after Sterling reasonably relied in good faith on the advice of counsel, and any all claims are barred as against Sterling in their entirety.

#### Twentieth Affirmative Defense -- Prior Settlement And Release

401. To the extent a named Plaintiff, or any putative class member, has entered into a settlement and release with Sterling and received consideration therefore, any and all claims he or she purports to bring against Sterling, including, without limitation, the claims alleged herein, are barred in their entirety.

### Twenty-First Affirmative Defense -- The Complaint Violates The RESOLVE Agreements

402. To the extent that a named Plaintiff, or any putative class member, has agreed to submit to RESOLVE (including Step 3 arbitration) any and all claims which are asserted in the Complaint, the Complaint violates their agreements to arbitrate and should be stayed.

### Twenty-Second Affirmative Defense -- All Claims Are Subject To Mandatory Arbitration

403. The claims of a named Plaintiff, or any putative class member, are subject to mandatory arbitration pursuant to the Federal Arbitration Act, 9 U.S.C. § 1, et seq., and must be brought, if at all, through Sterling's mandatory RESOLVE program.

### Twenty-Third Affirmative Defense -- Failure To Exhaust Federal Administrative Remedies

404. The Title VII claims of Plaintiffs and the putative class members are barred because Plaintiffs and the putative class members failed, in whole or in part, to exhaust all available administrative remedies, and/or otherwise failed to comply with the statutory prerequisites to the bringing of this action pursuant to Title VII.

#### Twenty-Fourth Affirmative Defense -- Untimely EEOC Charges

Document 31

405. To the extent that Plaintiffs and putative class members make allegations or claims under Title VII with respect to a time period more than 300 days before Plaintiffs and putative class members allegedly filed a charge with the EEOC, or which were not made the subject of a timely EEOC charge, such allegations or claims are barred.

## <u>Twenty-Fifth Affirmative Defense -- Failure To File A Timely Civil Action On Title VII</u> <u>Claims</u>

406. To the extent that Plaintiffs and/or putative class members make allegations or claims under Title VII, and failed to file a civil action within 90 days after receiving notice of a right to sue from the EEOC, such allegations or claims are barred.

### <u>Twenty-Sixth Affirmative Defense -- Title VII Claims Outside The Scope Of</u> Administrative Charges

407. Plaintiffs' Title VII claims and the putative class members' Title VII claims are barred to the extent that the allegations contained therein do not reasonably fall within the scope of claims made in any administrative EEOC charges timely filed by any Plaintiffs or putative class members with the EEOC.

## <u>Twenty-Seventh Affirmative Defense -- Title VII Claims Outside The Scope Of The EEOC's Administrative Investigation</u>

408. Plaintiffs' Title VII claims and the putative class members' Title VII claims are barred to the extent that the allegations contained therein do not reasonably fall within the scope of the EEOC's administrative investigation of their charges.

### Twenty-Eighth Affirmative Defense -- Lack Of Venue; Special Venue Provision Of Title VII

409. Plaintiffs and putative class members who do not work for, or did not work for, Sterling in the Southern District of New York are barred from pursing their Title VII claims in

the Southern District of New York because they cannot satisfy the special venue requirements of 42 U.S.C. § 2000e-5(f)(3).

### Twenty-Ninth Affirmative Defense -- Sterling's Practices Are Consistent With Business Necessity

410. Insofar as any of Sterling's compensation or promotion policies, or any other employment policy or procedure utilized by Sterling, has had a statistically adverse impact on females, such policies or practices nevertheless are lawful because they are job-related and consistent with business necessity.

### Thirtieth Affirmative Defense -- Differential Treatment Based On Bona Fide Factors

411. Plaintiffs' Title VII claims and the putative class members' Title VII claims are barred because any alleged differential treatment of Plaintiffs and putative class members by Sterling was undertaken pursuant to a bona fide merit system, bona fide seniority system, or bona fide factors other than gender per 42 U.S.C. § 2000e-2(h).

### Thirty-First Affirmative Defense -- Lack Of Standing

412. Plaintiffs have failed to satisfy the prerequisite for class certification and, therefore, lack standing and cannot represent the interest of others.

### **Thirty-Second Affirmative Defense -- Class Conflicts**

413. Class or sub-class certification would be inappropriate herein due to conflicts of interest between Plaintiffs and purported class or sub-class members, or between and among purported class or sub-class members.

# <u>Thirty-Third Affirmative Defense -- Failure To Satisfy Prerequisite Under Fed. R. Civ. P.</u> 23 Due To Arbitration Venue

414. Plaintiffs cannot satisfy the prerequisites of Rule 23 because some or all of the claims of the named Plaintiffs and putative class members are covered by arbitration agreements that require Plaintiffs and putative class members to resolve their disputes with Sterling through

arbitration in the state where the Plaintiff or putative class member worked or most recently worked for Sterling.

### <u>Thirty-Fourth Affirmative Defense -- Failure To Satisfy Prerequisite Under Fed. R. Civ. P.</u> 23 Due To Collective Bargaining Agreement

415. Plaintiffs cannot satisfy the prerequisites of Rule 23 because some or all of the claims of the named Plaintiffs and putative class members are governed by the terms of an applicable collective bargaining agreement.

#### Thirty-Fifth Affirmative Defense -- Statutory Damages

416. Plaintiffs' claims for damages (and certain categories of damages, and the amounts thereof recoverable) are limited by the applicable limits on statutory damages, including but not limited to those limits set forth in 42 U.S.C. § 1981a(b)(3) for claims under Title VII.

## Thirty-Sixth Affirmative Defense -- Legal Remedy Precludes Injunctive And Equitable Relief

417. The claims for injunctive and other equitable relief asserted by Plaintiffs and putative class members are barred because they have an adequate and complete remedy at law.

#### Thirty-Seventh Affirmative Defense -- After-Acquired Evidence Doctrine

418. Plaintiffs and putative class members may be barred, in whole or in part, from recovery of damages as alleged and prayed for in the Complaint by the after-acquired evidence doctrine.

## <u>Thirty-Eighth Affirmative Defense -- Absence Of Intentional Discrimination And/Or Malice Precludes Punitive Damages</u>

419. Sterling alleges that it has not engaged in intentional discrimination with respect to Plaintiffs, and Sterling therefore cannot be liable for punitive damages. Alternatively, Sterling alleges that it has not acted with malice or reckless indifference toward Plaintiffs and putative class members and, therefore, Sterling cannot be liable for punitive damages.

### Thirty-Ninth Affirmative Defense -- Failure To Plead Facts Sufficient To Support Punitive Damages

Plaintiffs and putative class members are not entitled to receive punitive damages 420. because Plaintiffs have not plead facts sufficient to support such an award.

### Fortieth Affirmative Defense -- Sterling's Policies Preclude Punitive Damages

Plaintiffs and putative class members are barred from recovering punitive 421. damages because Sterling had in place a policy to prevent discrimination in its workplace and made good faith efforts to implement and enforce that policy.

### Forty-First Affirmative Defense -- Punitive Damages Precluded; Individual Decision-Makers

Plaintiffs and putative class members are not entitled to receive punitive damages 422. because, even if they were able to establish that any individual manager allowed unlawful bias to affect any employment decision, which Sterling expressly denies, Sterling is not liable for punitive damages based on any such individual decision in light of its good faith efforts to prevent bias.

WHEREFORE, Sterling prays that Plaintiffs' Complaint be dismissed in its entirety and at Plaintiffs' sole cost, that judgment be entered in Sterling's favor on all of Plaintiffs' claims, and that Sterling be awarded all of its costs, expenses, and attorneys' fees incurred in the defense of this action.

#### COUNTERCLAIM

For its counterclaim against all Plaintiffs, including, but not limited to, Kelly Contreras, Maria House, Denise Maddox, Lisa McConnell, and Gloria Pagan, (hereinafter, all Plaintiffs referred to as the "Counterclaim Defendants"), Sterling alleges as follows:

#### Jurisdiction And Venue

- 1. The Court has jurisdiction over this counterclaim pursuant to 28 U.S.C. § 2201, et seq. and 28 U.S.C. § 1367(a).
  - 2. Venue for this Counterclaim is proper in this Court.

#### <u>Parties</u>

- 3. Counterclaim Defendants were each former employees of Sterling, which is engaged in the retail jewelry business under various trade names, such as Kay Jewelers and Jared Jewelers. Sterling has a principal place of business located at 375 Ghent Road, Akron, Ohio, 44333.
- 4. Upon information and belief, Counterclaim Defendant Kelly Contreras resides in Ohio. Sterling employed Contreras between March 20, 1995, and June 20, 2005. Contreras worked for Sterling as an assistant manager and store manager at Goodman Jewelers store in Minnesota; as a store manager at an Osterman Jewelers store in Loveland, Ohio; and as a district manager in Ohio.
- 5. Upon information and belief, Counterclaim Defendant Maria House resides in California. Sterling employed House as a sales associate at a Kay Jewelers store in Bakersfield, California, from June 13, 2005, until October 17, 2006.
- 6. Upon information and belief, Counterclaim Defendant Denise Maddox resides in Colorado. Sterling employed Maddox between October 5, 1997, and December 30, 1997, and again between January 21, 1998, and November 1, 2006. Maddox worked for Sterling as a sales associate, diamond department manager, and assistant manager at Jared store in Colorado; as an assistant manager at a Jared store in Roseville, California; and as a store manager at a Jared store in Dallas, Texas.

- Upon information and belief, Counterclaim Defendant Lisa McConnell resides in 7. Sterling employed McConnell as a sales associate, assistant manager, and store Indiana. manager at a Kay Jewelers store in Elkhart, Indiana, from June 29, 2001, until August 30, 2006.
- 8. Upon information and belief, Counterclaim Defendant Gloria Pagan resides in Missouri. Sterling employed Pagan as a sales associate at a JB Robinson Jewelers store in St. Peters, Missouri, from August 9, 2005, until December 27, 2005.

### Facts Applicable To The First And Second Causes Of Action In The Counterclaim

- This Counterclaim arises out of Counterclaim Defendants' agreements to 9. arbitrate, which Counterclaim Defendants agreed to prior to and/or made at the inception of their employment with Sterling.
- 10. In June 1998, for the purpose of addressing disputes which may arise with its employees. Sterling instituted a mandatory alternative dispute resolution program known as "RESOLVE."
- Under RESOLVE, Sterling and each of its employees agreed that the American 11. Arbitration Association (the "AAA") would administer all disputes covered by RESOLVE.
- When RESOLVE was instituted in 1998, the AAA had no rules to deal with class 12. arbitrations.
- Counterclaim Defendant Maria House signed a RESOLVE agreement on or about 13. June 20, 2005. She also signed an Employment Application in which she agreed to use RESOLVE to resolve disputes with Sterling. True and accurate copies of these documents are attached as Exhibits A and B, respectively.
- Counterclaim Defendant Gloria (Huff) Pagan signed Employment Applications 14. on July 7, 2005 and August 9, 2005 in which she agreed to use RESOLVE to resolve disputes

with Sterling. True and accurate copies of these documents are attached as Exhibits C and D, respectively.

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- 15. Counterclaim Defendant Kelly Contreras began working at Sterling on March 20, 1995, worked at Sterling on June 1, 1998, and continued her employment until June 20, 2005. By continuing her employment and by Sterling's agreement to use RESOLVE, Counterclaim Defendant Contreras became bound to RESOLVE.
- 16. Counterclaim Defendant Denise Maddox began working at Sterling on October 15, 1997, worked at Sterling on June 1, 1998, and continued her employment until November 1, 2006. By continuing her employment and by Sterling's agreement to use RESOLVE. Counterclaim Defendant Maddox became bound to RESOLVE.
- 17. Counterclaim Defendant Lisa McConnell signed a RESOLVE agreement on or about June 20, 2001. She also signed an Employment Application in which she agreed to use RESOLVE to resolve disputes with Sterling. True and accurate copies of these documents are attached as Exhibits E and F, respectively.
- 18. Counterclaim Defendants each agreed to submit to use RESOLVE for the resolution of "any pre-employment, employment, or post-employment dispute, claim or controversy ... against Sterling ...." (Exhibits A, C, and E, attached hereto.)
- 19. Counterclaim Defendant House, in her Employment Application, further agreed that she would use RESOLVE "to resolve covered disputes that [she] may have against the Company" and that she "knowingly and voluntarily waive[d] [her] applicable statutory rights to file a lawsuit against the Company for a covered claim and [her] constitutional right to a jury trial." (Exhibit B, attached hereto and incorporated herein.)

- Counterclaim Defendant Pagan, in her Employment Applications, further agreed 20. that she would use RESOLVE "to resolve covered disputes that [she] may have against the Company" and that she "knowingly and voluntarily waive[d] [her] applicable statutory rights to file a lawsuit against the Company for a covered claim and [her] constitutional right to a jury trial." (Exhibits C and D, attached hereto and incorporated herein.)
- Counterclaim Defendant McConnell, in her Employment Application, further 21. agreed that she would use RESOLVE "to resolve covered disputes that [she] may have against the Company" and that she "knowingly and voluntarily waive[d] [her] applicable statutory rights to file a lawsuit against the Company for a covered claim and [her] constitutional right to a jury trial." (Exhibit F. attached hereto and incorporated herein.)
- The causes of action advanced by Counterclaim Defendants in their Complaint 22. allege claims which are within the scope of RESOLVE.
- The stated purpose of RESOLVE is to provide "employees with a fast, fair, 23. private and inexpensive way to handle employment disputes." (Exhibit G, attached hereto and incorporated herein.)
- Each of the individual RESOLVE agreements provide that Sterling and each 24. individual employee "waive their right to commence any court action to the extent permissible under law ..." (Exhibits A, C, and E, attached hereto and incorporated herein.)
- Instead, RESOLVE affords each individual employee "all the remedies and 25. awards otherwise available through the judicial system," and provides for use of the "the RESOLVE Program Administrator" to administer claims submitted by each employee. (Exhibit G, attached hereto and incorporated herein.)

- 26. RESOLVE sets forth the following process for resolution of Sterling employees' claims, like those alleged in the Complaint by Counterclaim Defendants:
  - 1. The first step in the program is for the employee to "contact the RESOLVE Program Administrator and arrange to complete a RESOLVE Program Claim Form" within one year of the alleged wrongful action;
  - 2. Sterling then investigates the claim and proposes a resolution. If the employee is not satisfied with the proposed resolution, only the employee may appeal to the second step of the RESOLVE process within thirty (30) days, and Sterling will assign an outside mediator or review panel consider the claim;
  - 3. If the employee still is unsatisfied with the decision of the mediator (or the panel), only the employee may appeal to the third step of the RESOLVE process within thirty (30) days, which involves final and binding arbitration by a single arbitrator. (Exhibit G, attached hereto and incorporated herein.)
- 27. There are several express terms of RESOLVE which govern the individual arbitrations to which Sterling and the individual employees agreed:
  - (a) Sterling and the individual employee must jointly select the arbitrator licensed to practice law in the state in which the dispute arose;
  - (b) The arbitration must take place at or near where the employee worked;
  - (c) The parties in RESOLVE are identified as "I" and the "Company" throughout the agreement;
  - (d) Sterling and the individual employee will use a "jointly selected outside/neutral arbitrator from the American Arbitration Association" who will be chosen "[t]hrough an elimination process";

- (e) The arbitration "will take place at a mutually convenient time and location near the site where the complaint arose ...";
- The arbitration will "be governed by ... the substantive law of the jurisdiction in (f) which the complaint arose ...." (Exhibit G, attached hereto and incorporated herein.)
- Each of the individual RESOLVE agreements signed by the Counterclaim 28. Defendants provide that:

Ouestions of arbitrability (that is whether an issue is subject to arbitration under this Agreement) shall be decided by the arbitrator. Likewise, procedural questions which grow out of the dispute and bear on the final disposition are also matters for the arbitrator. However, where a party already has initiated a judicial proceeding [like each of the Counterclaim Defendants], a court may decide procedural questions that grow out of the dispute and bear on the final disposition of the matter (e.g., one (1) year for filing a claim). (Exhibit G, attached hereto and incorporated herein, emphasis added).

29. The RESOLVE arbitration rules also state that:

Ouestions of arbitrability (that is whether an issue is subject to arbitration under this Agreement) shall be decided by the arbitrator. Likewise, procedural questions which grow out of the dispute and bear on the final disposition are also matters for the arbitrator. However, where a party already has initiated a judicial proceeding [like each of the Counterclaim Defendants], a court may decide procedural questions that grow out of the dispute and bear on the final disposition of the matter (e.g., one (1) year for filing a claim). (Exhibit G, attached hereto and incorporated herein, emphasis added).

- 30. Each of the Counterclaim Defendants has "initiated a judicial proceeding" within the meaning of RESOLVE by filing their Complaint in this lawsuit.
- On March 19, 2008, counsel for the Counterclaim Defendants sent Sterling a 31. letter in which counsel indicated that the Counterclaim Defendants had "elect[ed] to prosecute their claims ... in a judicial forum.". A true and accurate copy of this letter is attached hereto as Exhibit H.

- 32. On or about March 24, 2008, notwithstanding their previously filed lawsuit, Counterclaim Defendants tendered a Demand for Arbitration with the AAA. In the letter accompanying their demand, Counterclaim Defendants stated that they wish to initiate arbitration and that they have each submitted complaints to Sterling "in accordance with the RESOLVE Program," but requested the AAA to stay the arbitration proceeding. True and accurate copies of Counter Defendants' Demand for Arbitration and accompanying letters to the AAA and to Sterling's counsel (without exhibits) is attached hereto as Exhibit I.
- 33. On April 1, 2008, the AAA notified Sterling of Counterclaim Defendants' Demand for Arbitration, and scheduled an Administrative Conference for April 15, 2008. A true and accurate copy of the AAA April 1, 2008 notification is attached hereto as Exhibit J.
- On April 2, 2008, Sterling responded by letter to Counterclaim Defendants' Demand for Arbitration and the AAA's April 1, 2008 notification, advising the AAA that Counterclaim Defendants' Demand for Arbitration was premature and inappropriate because:

  (1) Counterclaim Defendants had not satisfied Steps 1 and 2 of RESOLVE; and (2) this Court must determine the parties' respective rights under RESOLVE before any form of arbitration could ever proceed -- if and when the Counter Defendants exhaust the prerequisites of RESOLVE applicable to each of them. A true and accurate copy of Sterling's April 2, 2008 letter to the AAA is attached hereto as Exhibit K.
- 35. On April 9, 2008, Counterclaim Defendants responded to Sterling's April 2, 2008 letter. Counterclaim Defendants enclosed a copy of an April 1, 2008 letter from Joseph Spagnola, Manager, RESOLVE Program, with their April 9 AAA submission. True and accurate copies of Counterclaim Defendants' April 9, 2008 letter to the AAA and Mr. Spagnola's April 1, 2008 letter attached hereto as Exhibits L and M, respectively.

- 36. Mr. Spagnola's April 1, 2008 letter was in response to a March 19, 2008 letter from Counterclaim Defendants' counsel, Joseph M. Sellers. In his letter, Mr. Spagnola noted that Mr. Sellers' March 19, 2008 letter was in direct contradiction to letters of Counterclaim Defendants' co-counsel, Sam Smith, dated March 12, 18 and 19, 2008. True and accurate copies of Mr. Smith's letters dated March 12, 18, and 19, 2008, and Mr. Seller's letter dated March 19, 2008 are attached hereto as Exhibits N and O, respectively.
- 37. On April 11, 2008, the AAA advised the Counterclaim Defendants and Sterling that it had canceled the April 15, 2008 Administrative Conference, and further advised that "the Association is suspending administration of this matter as requested by the parties;" and that "The AAA will abide by an order issued by the courts and the parties are requested to keep us informed as to the outcome of any related court actions." A true and accurate copy of the AAA's April 11, 2008 letter is attached hereto as Exhibit P.
- 38. On April 18, 2008, Sterling again advised the AAA that Counterclaim Defendants' claims were premature and inappropriate, and that the AAA inappropriately accepted Counterclaim Defendants' AAA filing fee. As such, Sterling requested the AAA immediately retract its April 10, 2008 letter and refund Counterclaim Defendants' AAA filing fee. A true and accurate copy of Sterling's April 18, 2008 letter to the AAA is attached hereto as Exhibit O.
- 39. On April 18, 2008, Sterling also advised Counterclaim Defendants' counsel that (1) Counterclaim Defendants could not abandon Steps 1 and 2 of RESOLVE; (2) contrary to Counterclaim Defendants' representations, RESOLVE is enforceable; and (3) RESOLVE provides than an arbitrator may award any relief that a claimant could achieve in a court of law

and, therefore, RESOLVE is not unconscionable. A true and accurate copy of Sterling's April 18, 2008 letter to counsel for Counterclaim Defendants is attached hereto as Exhibit R.

- 40. On April 28, 2008, Counterclaim Defendants responded to Sterling's April 18, 2008 letter to AAA, which asserted that Counterclaim Defendants' claims were premature and inappropriate. Therein, Counterclaim Defendants request that the AAA continue to suspend the arbitration until this Court determines the legal implications of the RESOLVE program and asserts that the RESOLVE rules are operative. A true and accurate copy of Counterclaim Defendants' April 28, 2008 letter is attached hereto as Exhibit S.
- 41. On April 29, 2008, the AAA advised the Counterclaim Defendants and Sterling that "in absence of an agreement by the parties or a court order dismissing this matter, the Association will continue to hold this matter in abeyance." A true and accurate copy of the AAA's April 29, 2008 letter is attached hereto as Exhibit T.

### Facts Applicable To The Third Cause Of Action In The Counterclaim

- 42. On March 18, 2008, fifteen (15) named Plaintiffs filed the Complaint, styled as a collective and class action with over 20,000 putative class members for alleged gender discrimination under Title VII of the Civil Rights Act of 1964 and a collective action for alleged unequal pay under the Equal Pay Act.
- 43. On March 18, 2008, named Plaintiffs Laryssa Jock, Jacquelyn Boyle, Christy Chadwick, Maria House, Denise Maddox, Lisa McConnell, Judy Reed, Linda Rhodes, Nina Shahmirzadi, Dawn Souto-Coons, and Marie Wolf filed written consents to join the Equal Pay Act collective action. (Complaint ¶ 10, Ex. 2).
- 44. On April 23, 2008, Plaintiffs filed an Amended Complaint, naming an additional Plaintiff and again styling their lawsuit as a collective and class action with over 20,000 putative

class members for alleged gender discrimination under Title VII of the Civil Rights Act of 1964 and a collective action for alleged unequal pay under the Equal Pay Act.

- 45. On April 23, 2008, named Plaintiffs Laryssa Jock, Jacquelyn Boyle, Christy Chadwick, Kelly Contreras, Maria House, Denise Maddox, Lisa McConnell, Judy Reed, Linda Rhodes, Nina Shahmirzadi, Dawn Souto-Coons, and Marie Wolf filed written consents to join the Equal Pay Act collective action. (Am. Compl., Ex. 2).
- 46. On May 2, 2006, named Plaintiffs Jock, Boyle, Reed, Souto-Coons, Wolf, and Lisa Follett filed claims under RESOLVE, alleging, *inter alia*, a pattern or practice of sex discrimination in pay on behalf of themselves and other similarly situated individuals. (Am. Compl. ¶ 7; Exhibit U, attached hereto and incorporated herein).
  - 47. The named Plaintiffs allege that RESOLVE is unenforceable. (Am. Compl. ¶ 9).
- 48. As to the Equal Pay Act collective action, the named Plaintiffs allege "[t]he members of the class are all female Retail Sales Employees employed in the United States by Sterling on any time after February 27, 2003 until the end of the period provided by law." (Am. Compl. ¶ 44).
- 49. Thus, the named Plaintiffs purport to bring an Equal Pay Act collective action with an alleged liability period beginning *more than five years* before the filing of the Complaint and written consents by named Plaintiffs Jock, Boyle, Chadwick, House, Maddox, McConnell, Reed, Rhodes, Shahmirzadi, Souto-Coons, and Wolf per 29 U.S.C. § 216(b). *See* 29 U.S.C. § 255(a).

#### FIRST CAUSE OF ACTION - Declaratory Judgment

50. Sterling repeats, realleges, and incorporates herein by reference each and every allegation contained in all preceding paragraphs of its Counterclaim as if fully set forth herein.

51. Sterling seeks a judgment from the Court declaring that any arbitrations conducted under RESOLVE must be conducted on an individual basis and not as a class or collective action.

WHEREFORE Sterling demands judgment on the First Cause of Action against Counterclaim Defendants and prays for the following relief:

- (a) A declaration that, as expressly agreed by the parties, "where a party [individual employee who agreed to RESOLVE] already initiated a judicial proceeding [like each of the Counterclaim Defendants], a court may decide procedural questions that grow out of the dispute and bear on the final disposition of the matter," this Court, should decide that Counterclaim Defendants' claims cannot be adjudicated on a class or collective action;
- (b) A declaration that Counterclaim Defendants' claims must be adjudicated under RESOLVE on an individual basis, and not as a class or collective action;
- (c) A declaration that Counterclaim Defendants are precluded from bringing or participating in any action under RESOLVE on behalf of a putative class or collective, pursuant to the terms of RESOLVE; and
- (d) Such other relief that the Court may deem just and proper.

### SECOND CAUSE OF ACTION - Declaratory Judgment

- 52. Sterling repeats, realleges, and incorporates herein by reference each and every allegation contained in all preceding paragraphs of its Counterclaim as if fully restated herein.
- 53. Counterclaim Defendant Contreras's time to initiate the first step in the RESOLVE program expired on June 19, 2006. Contreras has never initiated the first step of RESOLVE.

- 54. Counterclaim Defendant House's time to initiate the first step in the RESOLVE program expired on October 18, 2007. Although House initiated the first step in the RESOLVE program on October 6, 2006 (See Exhibit V), she failed to comply with the second step of the RESOLVE program within 30 days of the response date. House received a determination from the RESOLVE Program Administrator on November 6, 2006 (See Exhibit W). Counterclaim Defendant House's time to initiate the second step in the RESOLVE program expired in December 6, 2006. House never initiated Step 2 of RESOLVE and her claim is now time-barred.
- 55. Counterclaim Defendant Maddox's time to initiate the first step in the RESOLVE program expired on November 1, 2007. Maddox did not initiate the first step in the RESOLVE program until March 19, 2008. (See Exhibit X).
- 56. Counterclaim Defendant McConnell's time to initiate the first step in the RESOLVE program expired on August 30, 2006. McConnell did not initiate the first step in the RESOLVE program until March 18, 2008.
- 57. Counterclaim Defendant Pagan's time to initiate the first step in the RESOLVE program expired on December 26, 2006. Pagan did not initiate the first step in the RESOLVE program until March 12, 2008.
- 58. Sterling seeks a judgment from the Court declaring that the Court decide whether or not Counterclaim Defendants' claims are time-barred pursuant to the terms of RESOLVE.

WHEREFORE, Sterling demands judgment on the Second Cause of Action against Counterclaim Defendants Contreras, House, Maddox, McConnell, and Pagan and prays for the following relief:

Page 66 of 70

- (a) A declaration that, as expressly agreed by the parties, "where a party [individual employee who agreed to RESOLVE] already initiated a judicial proceeding [like each of the Counterclaim Defendants], a court may decide procedural questions that grow out of the dispute and bear on the final disposition of the matter (e.g., one (1) year for filing a claim)," this Court, and not an arbitrator, should decide whether or not the Counterclaim Defendants Contreras, House, Maddox, McConnell, and Pagan's claims are time barred pursuant to the terms of RESOLVE; and
- (b) Such other relief that the Court may deem just and proper.

### THIRD CAUSE OF ACTION - Declaratory Judgment

- 59. Sterling repeats, realleges, and incorporates herein by reference each and every allegation contained in all preceding paragraphs of its Counterclaim as if fully set forth herein.
- 60. Sterling seeks a judgment from the Court declaring that the appropriate limitations period and/or period of liability for claims of alleged violations of the Equal Pay Act set forth in Count III of Plaintiffs' Amended Complaint does not begin on February 27, 2003, based on plaintiffs' reliance on the alleged submittal of an individual RESOLVE claim by an individual employee on February 27, 2006, but rather begins two (2) years (for an alleged non-willful violation) or three (3) years (for an alleged willful violation) from the date that each employee filed her own action or appropriately filed an opt-in notice of consent to any existing action based on the period of liability as provided by the Equal Pay Act.

WHEREFORE, Sterling demands judgment on the Third Cause of Action against Counterclaim Defendants and prays for the following relief:

(a) A declaration that the appropriate limitations period and/or period of liability for claims of alleged violations of the Equal Pay Act set forth in Count III of

Plaintiffs' Amended Complaint does not begin on February 27, 2003, based on plaintiffs' reliance on the alleged submittal of an individual RESOLVE claim by an individual employee on February 27, 2006, but rather begins two (2) years (for an alleged non-willful violation) or three (3) years (for an alleged willful violation) from the date that each employee filed her own action or appropriately filed an opt-in notice of consent to any existing action based on the period of liability as provided by the Equal Pay Act; and

(b) Such other relief that the Court may deem just and proper.

Dated: New York, New York April 30, 2008

Respectfully submitted,

SEYFARTH SHAW LLP

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Attorneys for Defendant Sterling Jewelers Inc.

### **EXHIBITS TO COUNTERCLAIMS**

March 19, 2008  Counterclaim Defendants' Demand for Arbitration and accompanying letter AAA and Sterling's counsel (without exhibits).  Notification from AAA, dated April 1, 2008  K Sterling's letter to AAA, dated April 2, 2008  L Counterclaim Defendants' letter to AAA, dated April 9, 2008  M Letter from Joseph Spagnola, Manager, RESOLVE program, dated April 1, 2008  N Letters from Counterclaim Defendants' counsel, Sam Smith, dated March 12 and 19, 2008  O Letter from Counterclaim Defendants' counsel, Joseph Sellers, dated March 2008  P Letter from AAA to the parties, dated April 11, 2008  Q Sterling's letter to the AAA, dated April 18, 2008  R Sterling's letter to counsel for Counterclaim Defendants, dated April 18, 2008  S Counterclaim Defendants' letter to AAA, dated April 28, 2008	Exhibit	Description of Document
Employment Application of Gloria (Huff) Pagan, dated July 7, 2005  D Employment Application of Gloria (Huff) Pagan, dated August 9, 2005  E RESOLVE agreement of Lisa McConnell, dated June 20, 2001  F Employment Application of Lisa McConnell, dated May 15, 2001  G RESOLVE guidelines  H Letter from Counterclaim Defendants' counsel to RESOLVE Manager, d March 19, 2008  I Counterclaim Defendants' Demand for Arbitration and accompanying letter AAA and Sterling's counsel (without exhibits).  J Notification from AAA, dated April 1, 2008  K Sterling's letter to AAA, dated April 2, 2008  L Counterclaim Defendants' letter to AAA, dated April 9, 2008  M Letter from Joseph Spagnola, Manager, RESOLVE program, dated April 1, 2008  N Letters from Counterclaim Defendants' counsel, Sam Smith, dated March 12 and 19, 2008  O Letter from Counterclaim Defendants' counsel, Joseph Sellers, dated March 2008  P Letter from AAA to the parties, dated April 11, 2008  Q Sterling's letter to the AAA, dated April 18, 2008  R Sterling's letter to counsel for Counterclaim Defendants, dated April 18, 2008  C Counterclaim Defendants' letter to AAA, dated April 28, 2008	A	RESOLVE agreement of Maria House, dated June 20, 2005
D Employment Application of Gloria (Huff) Pagan, dated August 9, 2005  E RESOLVE agreement of Lisa McConnell, dated June 20, 2001  F Employment Application of Lisa McConnell, dated May 15, 2001  G RESOLVE guidelines  H Letter from Counterclaim Defendants' counsel to RESOLVE Manager, d March 19, 2008  I Counterclaim Defendants' Demand for Arbitration and accompanying letter AAA and Sterling's counsel (without exhibits).  J Notification from AAA, dated April 1, 2008  K Sterling's letter to AAA, dated April 2, 2008  L Counterclaim Defendants' letter to AAA, dated April 9, 2008  M Letter from Joseph Spagnola, Manager, RESOLVE program, dated April 1, 2008  N Letters from Counterclaim Defendants' counsel, Sam Smith, dated March 12 and 19, 2008  O Letter from Counterclaim Defendants' counsel, Joseph Sellers, dated March 2008  P Letter from AAA to the parties, dated April 11, 2008  Q Sterling's letter to the AAA, dated April 18, 2008  R Sterling's letter to counsel for Counterclaim Defendants, dated April 18, 2008  Counterclaim Defendants' letter to AAA, dated April 28, 2008	В	Employment Application of Maria House, dated June 4, 2005
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	R	Sterling's letter to counsel for Counterclaim Defendants, dated April 18, 2008
	S	Counterclaim Defendants' letter to AAA, dated April 28, 2008
AAA's letter to parties, dated April 29, 2008	Т	AAA's letter to parties, dated April 29, 2008

U	May 2, 2006 RESOLVE claims of named Plaintiffs, Jock, Boyle, Reed, Souto-Coons, Wolf and Follett
V	Counterclaim Defendant House's RESOLVE claim, dated October 6, 2006
W	Determination from RESOLVE on House's first step in RESOLVE program
X	Counterclaim Defendant Maddox's RESOLVE claim, dated March 19, 2008

#### **CERTIFICATE OF SERVICE**

I hereby certify that on April 30, 2008, I electronically filed the foregoing ANSWER, AFFIRMATIVE DEFENSES, AND COUNTERCLAIM OF DEFENDANT STERLING JEWELERS INC. with the Clerk of the United States District Court, Southern District of New York using the CM/ECF system, which sent notification of such filing to the following

> Joseph M. Sellers Cohen, Milstein, Hausfeld & Toll, P.L.L.C. 1100 New York Avenue, N.W. Suite 500, West Tower Washington, D.C. 20005

Sam J. Smith Burr & Smith, LLP 442 West Kennedy Blvd., Suite 300 Tampa, FL 33606

Thomas A. Warren The Law Offices of Thomas A. Warren 2032-D Thomasville Road Tallahassee, FL 32308 P.O. Box 1657 Tallahassee, FL 32302

Attorney for Plaintiffs And On Behalf Of All Counsel for Plaintiffs

/s/ Gerald L. Maatman, Jr. Gerald L. Maatman, Jr.

### **EXHIBIT A**

**RESOLVE** agreement of Maria House, dated June 20, 2005

### **EMPLOYEE COPY**

### CALIFORNIA RESOLVE PROGRAM

Alternative Dispute Resolution

### Arbitration Agreement

I, my heirs, spouse, successors, assigns, agents and representatives (collectively called "Employee"), hereby agree to utilize the Sterling RESOLVE Program to pursue any pre-employment, employment or post-employment dispute, claim, or controversy (collectively called "claim") against Sterling Jewelers Inc., its predecessors, successors, affiliates, parents, subsidiaries, divisions, related companies, current and former directors, officers, shareholders, representatives, employees, insureds, members and attorneys (collectively called "Sterling") regarding any alleged unlawful act regarding my application for employment, employment or the termination of my employment which could have otherwise been brought before an appropriate court including, but not limited to, claims under the Age Discrimination in Employment Act; Title VII of the Civil Rights Act of 1964; Sections 1981 through 1988 of Title 42 of the United States Code; the Employee Retirement Income Security Act; the Americans with Disabilities Act; The Fair Labor Standard Act; The Family and Medical Leave Act; any state anti-discrimination statutes; wage and hour laws; equal pay laws; any other federal, state or local civil or human rights law or any other local, state or federal law, regulation or ordinance; or any public policy, contract, tort or common law.

In consideration for signing this Agreement, Sterling agrees to: 1) utilize the RESOLVE Program for any claims against Employee (e.g., theft, embezzlement, restitution, trade secrets/propriety information, other willful misconduct, etc.); and 2) pay all costs of arbitration imposed by the American Arbitration Association ("AAA") including filing fees as set forth by AAA.

This Agreement waives the parties rights to obtain any legal or equitable relief (e.g., monetary, injunctive or reinstatement) through any court, and they also waive their right to commence any court action to the extent that is permissible under law provided that either party may seek equitable relief to preserve the status quo pending final disposition under the RESOLVE Program. The parties may seek and be awarded any remedy through the RESOLVE Program that they could receive in a court of law. Nothing in this Agreement precludes either party from filing a charge or complaint with appropriate governmental administrative agencies and to assist or cooperate with such agencies in their investigation or prosecution of charges or complaints, although the parties waive their right to any remedy or relief as a result of such charges or complaints brought by such governmental administrative agencies to the extent that is permissible under law.

The parties agree to follow the multi-step process outlined in the RESOLVE Program, which culminates in the use of arbitration. In such an event, the claim shall be arbitrated by one arbitrator in accordance with the National Rules for the Resolution of Employment Disputes of the American Arbitration Association ("AAA") as amended by the Sterling RESOLVE Program. The arbitrator's decision shall be final and binding. The arbitrator shall have the power to award any types of legal or equitable relief that would be available under applicable law.

Unless prohibited by law, a demand to use the RESOLVE Program must be made in writing and must be postmarked or delivered to the RESOLVE Program Administrator no later than one (1) year after the alleged unlawful conduct has occurred. Failure expressly to demand use of RESOLVE, in writing, within that time limitation shall serve as a waiver and release with respect to all such claims.

This Agreement is being made under the provision of the Federal Arbitration Act (9 U.S.C., Section 1-14) and will be construed and governed accordingly. Questions of arbitrability (that is whether an issue is subject to arbitration under this Agreement) shall be decided by the arbitrator. Likewise, procedural questions, which grow out of the dispute and bear on the final disposition, are also matters for the arbitrator. However, where a party already has initiated a judicial proceeding, a court may decide procedural questions that grow out of the dispute and bear on the final disposition of the matter (e.g., one (1) year for filing a claim).

A copy of the RESOLVE Program Arbitration Rules are attached, and the AAA Employment Dispute Resolution Rules ("National Rules for the Resolution of Employment Disputes") are available for review on AAA's web site at www.adr.org. In the event of a conflict between the RESOLVE Program Arbitration Rules and the AAA Employment Dispute Resolution Rules, the RESOLVE Program Arbitration Rules will control.

Employment with Sterling is at-will and may be terminated at any time for any reason by either party with or without prior notice.

Any claim under this Agreement shall be governed by the law of the jurisdiction in which the claim arose. This Agreement shall be governed by and shall be interpreted in accordance with the laws of the State of Ohio. Absent an undue hardship as determined by arbitrator, the arbitration shall occur near where Employee worked for Sterling.

If any term or provision of this Agreement is declared illegal or unenforceable and cannot be modified to be enforceable, such term or provision shall immediately become null and void, leaving the remainder of this Agreement in full force and effect.

The terms of this Agreement cannot be orally modified. This Agreement may not be modified unless the Agreement is altered in writing and signed by Sterling's Executive Committee and Employee.

The parties understand and agree that this Agreement contains adequate consideration, the receipt and sufficiency of which is hereby acknowledged. Employee has been advised of his/her right to consult with an attorney of his/her choice regarding this Agreement.

Employee acknowledges that he/she has the right to opt out of this Agreement by sending a letter to RESOLVE Program Administration, c/o RESOLVE Program Administrator at 375 Ghent Road, Akron, Ohio 44333, and postmarked within 30 calendar days, stating Employee wishes to "opt-out" of this Agreement. Employee also acknowledges that he/she has an affirmative duty to report to the RESOLVE Program Administrator in writing if he/she has in any manner been threatened or coerced to enter into this Agreement.

Mens	Koule	6/20/65
Employee Signature		Date
MALIA	House	2/98
Print Name		Store Number

For Sterling Jewelers Inc.

#### **EXHIBIT B**

**Employment Application of Maria House, dated June 4, 2005** 

### REDACTED



Rev. 5/04

#### California Employment Application

APPLICANTS ARE CONSIDERED FOR POSITIONS FOR WHICH THEY ARE QUALIFIED AND EMPLOYEES ARE TREATED DURING EMPLOYMENT WITHOUT REGARD TO RACE, COLOR, RELIGION, SEX, NATIONAL ORIGIN, AGE, MARITAL STATUS, MENTAL OR PHYSICAL DISABILITY, OR ANY OTHER LEGALLY PROTECTED STATUS, AS REQUIRED BY LAW.

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### **EXHIBIT C**

Employment Application of Gloria (Huff) Pagan, dated July 7, 2005

#### REDACTED



# 250599

#### **Employment Application**

APPLICANTS ARE CONSIDERED FOR POSITIONS FOR WHICH THEY ARE QUALIFIED AND EMPLOYEES ARE TREATED DURING EMPLOYMENT WITHOUT REGARD TO RACE, COLOR, RELIGION, SEX, NATIONAL ORIGIN, AGE, MARITAL STATUS, MENTAL OR PHYSICAL DISABILITY, OR ANY OTHER LEGALLY PROTECTED STATUS, AS REQUIRED BY LAW.

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### **EXHIBIT D**

Employment Application of Gloria (Huff) Pagan, dated August 9, 2005

#### REDACTED



#### Rev. 5/04

#### **Employment Application**

APPLICANTS ARE CONSIDERED FOR POSITIONS FOR WHICH THEY ARE QUALIFIED AND EMPLOYEES ARE TREATED DURING EMPLOYMENT WITHOUT REGARD TO RACE, COLOR, RELIGION, SEX, NATIONAL ORIGIN, AGE, MARITAL STATUS, MENTAL OR PHYSICAL DISABILITY OR ANY OTHER LEGALLY PROTECTED STATUS, AS REQUIRED BY LAW.

Ή	YSICAL DIS	SABILITY, OR ANY OTHER	LEGALLY PROTEC	HED STATU	S, AS REQUIN	EU DI LAVV.			
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### **EXHIBIT E**

**RESOLVE** agreement of Lisa McConnell, dated June 20, 2001

#### Sterling Jewelers Inc.

#### **RESOLVE PROGRAM**

#### Alternative Dispute Resolution

#### **Arbitration Agreement**

I hereby agree to utilize the Sterling RESOLVE Program to pursue any dispute, claim, or controversy ("claim") against Sterling, its predecessors, successors, affiliates, parent, subsidiaries, divisions, related companies, current and former directors, officers, shareholders, representatives, employees, insureds, members and servants regarding any alleged unlawful act regarding my employment or the termination of my employment which could have otherwise been brought before an appropriate government administrative agency or in an appropriate court including, but not limited to, claims under the Age Discrimination in Employment Act of 1967; The Older Workers Benefit Protection Act; Title VII of the Civil Rights Act of 1964; The Civil Rights Act of 1991; Sections 1981 through 1988 of Title 42 of the United States code; the Employee Retirement income Security Act of 1974; The Immigration Reform and Control Act; the Americans with Disabilities Act of 1990; The Fair Labor Standard Act; The Occupational Safety and Health Act; The Family and Medical Leave Act; any state Human Rights/Civil Rights Statutes; Minimum Wage Act; Equal Pay Law; any other federal, state or municipal civil or human rights law or any other municipal, state or federal law, regulation or ordinance; or any public policy, contract, tort or common law. I understand that by signing this Agreement I am waiving my right to obtain any legal or equitable relief (e.g., monetary, injunctive or reinstatement) through any government agency or court, and I am also waiving my right to commence any court action. I may, however, seek and be awarded equal remedy through the RESOLVE I retain the right to file a charge or complaint with governmental administrative agencies such as the National Labor Relations Board or the Equal Employment Opportunity Commission and to assist or cooperate with such agencies in their investigation or prosecution of charges, although I waive my right to any remedy or relief as a result of such charges or complaints brought by such governmental administrative agencies.

I agree to follow the multi-step process outlined in the RESOLVE Program which culminates in the use of arbitration. In this event the claim shall be arbitrated by one Arbitrator in accordance with the National Rules for the Resolution of Employment Disputes of the American Arbitration Association ("AAA") as amended by the Sterling RESOLVE Program. I understand that I will be required to pay the first \$250 of the costs of commencing an arbitration with the AAA and that the remainder of these costs will be paid by Sterling. The decision or award of the Arbitrator shall be final and binding upon the parties. The Arbitrator shall have the power to award any types of legal or equitable relief that would be available in a court of competent jurisdiction including, but not limited to, the costs of arbitration, attorney fees and punitive damages for causes of action when such damages are available under law. An arbitration award may be entered as a judgment or order in any court of competent jurisdiction. I agree that any relief or recovery to which I am entitled from any claims

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arising out of my employment or cessation of employment shall be limited to that awarded by the Arbitrator.

I understand that this Agreement is being made under the provision of the Federal Arbitration Act (9 U.S.C., Section 1-14) and will be construed and governed accordingly.

I understand that a copy of the RESOLVE Program Guidelines and the AAA Employment Dispute Resolution Rules are available for my review.

I understand that neither the terms nor conditions described in the Agreement are intended to create a contract of employment for a specific duration of time. Since employment with Sterling is voluntarily entered into, I am free to resign at any time. Similarly, Sterling may terminate the employment relationship with me at any time.

This Agreement shall be governed by and shall be interpreted in accordance with the laws of the State of Ohio.

If for any reason this Agreement is declared unenforceable, I agree to waive any right I may have to a jury trial with respect to any dispute or claim against Sterling relating to my employment, my termination, or any terms and conditions of my employment with Sterling.

If any term or provision of this Agreement is declared illegal or unenforceable by any court of competent jurisdiction and cannot be modified to be enforceable, such term or provision shall immediately become null and void, leaving the remainder of this Agreement in full force and effect.

The terms of this Agreement cannot be orally modified. Sterling reserves the right to modify this Agreement, if done so in writing, and only by the Sterling Executive Committee and the employee.

I understand that I would not be or remain employed by Sterling absent of signing this Agreement. I have been advised of my right to consult with an attorney of my choice, at my expense, regarding this Agreement. My agreement to accept arbitration can be revoked any time within fourteen (14) days of my signing this Agreement. Such revocation must be made in writing. My revocation of this agreement will result in immediate separation from Sterling. I have had an opportunity to consider this Agreement and have decided to sign knowingly, voluntarily, and free from duress or coercion.

Sesa McConnell	6/20/01
Employee Signature	Date
Print Name	1642 Store Number

SKU # 0269-100-0000 HR - Revision 8/98

### **EXHIBIT F**

Employment Application of Lisa McConnell, dated May 15, 2001

REDACTED

160. 2000 100. 20 Han- 2 -Jewelers Inc.

#### **Employment Application**

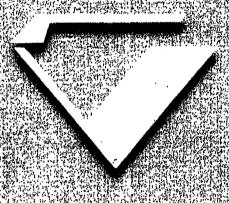
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# **EXHIBIT G RESOLVE** guidelines

Afternative Dispute Resolution (ADR)



Resource 1-800-394-4205



#### Secretaries Involvers

Nerlings stocess and mornantum is due in part to the continuous improvements made within all laces of our business. As such, Sterling is pleased to offer a program designed to assist outsine Company and votuin resolving workplace insunderstandings, problems and/or disputes.

Workplace disputes occasionally occur and cardend to lawaute. Lawaute are disruptive. Involve anominus expanse can take years it resolve and often result in disappointing a outcomes.

For these reasons, the "RESOLVE" Program, was designed to provide a more efficient way to deal with workplace disputes without going to court! This program provides a multi-step approach for dealing with disagreements over employment, actions that an employee believes are unjuvidu.

#### This program has many benefits including:

- > a fast, private, economical process;
- Introduction of the RESOLVE Program at Administrator.
- opportunity for dispute review by a skillent
   Mediator or Review Panel
- the ability to appear to an outside Arbitrator; and,
- > provides all the remedies and awards other wise available through the judicial system.

On the following pages, you'll find a description of the program, how it works and how to use it.

## RESOLVE ALTERNATIVE DISPUTERESDILITION FROGRANCHIGHLIGHTS

- ➤ Effective June 1, 1998
- > Applicable to all employees:
- Provides employee with a fast fail; iprivate inexpensive way to handle employment disputes that involve alleged unlawful actions.
- > Involves 3 Steps:

#### STEPI

### Filing a Complaint:

An employee who believes the she has been subjected to an unlawful employment action, harassment or termination thust contact the HESCLYE Program Administrator and complete a HESOLYE Program Complaint Form.

The employee must specify in the form how, he/she has been subjected to ancuniawith action and the specific relief sought. This must be cone within 300 days of the alleged unlawful action unless prohibited by law.

After a full investigation; including personal interviews, a response lanswer), will be pestmarked to the employee no later than 30 days after receipt of the complaint form.

If the employee is salisfied with the response no further action is required.

A written agreement containing the terms of any settlement will be signed by the parties who will be legally bound by the terms of the agreement.

If not satisfied by the outcome of Step 1; en employee may appeal to Step 2 within 30 days of regelet of the Step 1; responses

#### STEP 2

#### Appeal For Further Review

Step 2 allows the employee to appeal for further review if he/she is not satisfied with the outcome of Step 1

in Step 2: the case is assigned by the RESOLVE Program Administrator to

> e skilled outside Mediator

#### → a 5-member Review Panel.

As in Step Juli the employee is satisfied with the response, no turther action is required; A written agreement containing the terms of any settlement will be signed by the parties who will be legally bound by the terms of the agreement.

If not satisfied by the outcome of Step 2, and employee may appeal to Step 3 within 36 days of the receipt of the Step 2 response.

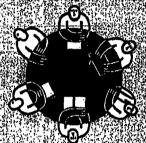


#### STEP 3

#### Arbitration

Step 3 allows the employee to file to conside Arbitration it they are dissatisfied with the decision or proposed resolution in Step 2

Step 3 involves a formal hearing whose both the employee and the Company may desire legal representation. This step utilizes a jointy selected outside/neutral withintator from the American Arbitration Association. This notepartiem, not-for-priorit agency was founded in 1926 and helps to resolve over 60 000 disputes a year.



The Albiration will take place at a mutually convenient time and location near the site where the complaint grose and shall be governed by the Rederal Arbitration Act the substantive law of the lightsdiction wheresthe complaint grose the National Rules for the Resolution of Employment Disputes of the American Arbitration Association and the Resolve Program Arbitration rules.

Specific rules for Step 3 Amiliation will be provided upon request of at the time the employee invokes the Step 3 process

Except to the \$125 application tee paid by the employed, the Company will beyon the hard steel and the same and the same are the same a

The Arbitrator will heat the case and tender a decision. The Arbitratel can award all remedles available as provided by law. The classic or of the Arbitrator will be final and binding upon the employee and the Company.

Arpitration is the linal step. An employee may not successfully lile a lewest instead of using the RESQLYE Program of accepting the Arpitrator's final decision.

- Tryou utilize this program as an active an employed the Company prohibits any retaliation against you for using the program.
- Specific rules; time ilmitations and other program details apply

**RESOLVE** 1-800-394-4205

# WHAT IS COVERED UNDER THE RESOLVE PROGRAM

# The RESOLVE Program applies to only these types of dalins:

- ► Discrimination or harassment on the basis of nace, sex) religion, national origin, age; disability or other protected basis.
- Retaliation for filing a protected claim (such as Workers Compensation) or exercising protected rights under any statute.
- Violations of rederal state sounty, municipal or other government constitution statute; ordinance regulation, public policy or common law affecting economic terms of amployment.
- ➤ Personal injuries arising from an employment decision or action except those covered by:

  Workers Compensation:
- Breach of any express of implied contract, breach of a covenant of good faith and lair dealing plaims of wrongful termination or constructive discharge, or claims for incentives/populses

#### WHAT IS NOT COVERED

- > Claims for Workers' Compensation benefits.
- ➤ Griminal charges/

- Matters involving the National Cathir Relations Board
- Olaims for unemployment compensation benefits
- Claims for employment decisions actions NGT related to discrimination, herasament or violations of anytiaw.

#### QUESTIONS AND ANSWERS

If my dispute is covered, is it recessary that use this program?
After June 1, 1998, all employees are required to use the program to resolve applicable disputes.

### If I am terminated; can i use the HESCULE

Program?.
Yes but bally glaling involving alleges palawid actions are subject to the RESOLVE Brogram.

# If I quit because the been sexually harase do I have to use the program? Absolutely The RESCLYE Program covers.

harassment.

### What is the first step? How do I get shared

with a craim?

Within 300 days of any action, you must call 1-800-394-4205 to contact the HESDLYS

Program Administrator and arrange to complete a HESDLYE Program Chaim Form in Step 17 an Employee Relations Specialist will interview you gall, the faster the resolution,

What If I caprit like the outcome of Step 17
Appeal to Step 2 within Soldays and the HESCILY E-Program Administrator will assign your claim to either a Mediatol of Review Panel: A skilled Mediator will meet with you and a Company official to attempt to resolve the claim (or) your case will be assigned to review by a Symember Review Panel:

Does Step 2 cost me money? It engular this popicable reasonable pre-approved travel excenses for you will be paid by Sterling to Mediation purposes.

# May bring a pwyer to Mediation or the

It you se deslie, you may bring an attorney with you for mediation. The Review Panel is an internal function and personal appearances are not required.

How does the Rosew Bank! work?
From a pool of trained panel members representing employees from all levels of Sterling, four (4) employees will be chosen to loin an employment afterney, to form a review panel to hear your ease. The panel is specifically charged with reviewing evidence and rendering an impartial decision. The panel's decision will be binding on the Company.

OK, If Sten 2 desent's estaty, me, what do I do? Contact the RESOLVE Program Administrator within 30 days. You will be malled an application for Arbitration, you supmit the completed application along with a \$125 fee to use American Arbitration Association (AAA).

AAA will send you and the Cempany a list of approved available Arbitrators. Through an elimination process, you and the Company agree on one Arbitrator who will conduct the hearing. Ilsten to both sides and sender a decision. This process will include witness testimony appellution of evidence retic and is subject to The Rederal Rules of Evidence. If the decision is in your tayor, you may be awarded remedies which may include remain ement back pay damages payment of reasonable attorney fees, of any other remedy that a court could provide The Arbitrator's decision is final and binding on both the employee and the Company. Company.

Do I naed a lawyer for Step \$7
Bringing a lawyer is encouraged, though not required. An arbitration heating is similar to a court trial with a set of tilles and procedures that must be followed: A Company lawyer will. normally be present.

### How are the decisions communicated in

Steps 2 and 3?
A written document examining the ordin and its ment or lack of ment will be provided to both the employee and the Company, if the decision is for the employee and the femeles are swarded, a claim settlement agreement may be required.

## How long coss it take to resolve a dispute

using this program? That depends on how many steps you take However, even if you go all the way to Arbitration, a decision can be reached in months rather than years, as through the judicial (court) system.

	Judicial YARTHO	
Average lime to resolve the cales	Resolution can take years. Average time to resolve: 36 months.	Resolution can be completed in 3-4 months or sooner.
Typical time spent: ( In pase for personal lastimony	1 to 4 weeks	1 to 3 days
Location of heating	Wherever court is located.	in a location convenient to you.
Rules and procedures:	Very technical and varies between courts. Cases can be dismissed before you've had a chance to present your case.	Simple process controlled by minimal rules. All proceedings are clearly outlined.
Costs	Multiple thou- sands of dollars.	Minimal costs, if any, dependent upon steps taken.
Selection of beth son judging ins case:	A judge who may not have employment law experience. A possible jury (of unknown people) selected by the judge and lawyers.	In Step 3 you and the Company select a skilled, experienced employment law Arbitrator.
Decisions:	Decisions can be appealed and overturned.	Decision is protected if for you. The Company cannot appeal.

RESOLUE 1-800-394-4205

The RESOLVE Program became effective 6/1/98 and is a mandatory and binding Alternative Dispute Resolution (ADR) process applicable to all Starting Jawalers Inc. amployees.

The RESOLVE Program is subject to the Federal Arbitration Act.

The RESOLVE Program does not restrict potential remedies.

The RESOLVE Program does not alter the terms of employment as established within the Sterling Jewelars Inc. Employee Handbook.

### **EXHIBIT H**

Letter from Counterclaim Defendants' counsel to RESOLVE Manager, dated March 19, 2008





03/20/2008 16:12 FAX 3306685184

Joseph M. Sellers (202) 408-4600 isellers@cmht.com

March 19, 2008

#### VIA OVERNIGHT DELIVERY

Sterling Jewelers, Inc. Att: Joseph L. Spagnola **RESOLVE Program Administrator** 375 Ghent Road Akron, OH 44333

> Claims of Laryssa Jock, Jacquelyn Boyle, Christy Chadwick, Lisa Follett, Maria House, Carol King, Denise Maddox, Lisa McConnell, Carolyn Morse, Gloria Pagan, Judy Reed, Linda Rhodes, Khristina Rodrigues, Nina Shahmirzadi, Leighla Smith, Sharon Scroggins, Tana Shiver, Dawn Souto-Coons and Marie Wolf

Dear Mr. Spagnola:

We represent the women named above, each of whom has submitted EEOC charges alleging a pattern or practice of sex discrimination in promotion and compensation decisions at Sterling Jewelers stores in violation of Title VII of the Civil Rights Act of 1964. At your insistence, each of these women also filed a complaint in accordance with RESOLVE Program requirements, alleging the same claims previously filed with the EEOC and fifteen of them also alleged violations of the Equal Pay Act on behalf of themselves and all other similarly-situated women. As you know, the parties agreed to suspend proceedings in the RESOLVE Program in order to explore the possibility of resolving the claims of the charging parties and others similarly situated. On February 26, 2008, the parties agreed that the mediation process, which was ongoing for more than a year, has failed.

Accordingly, on behalf of each of the women named above and all others similarly situated, we hereby provide notice of their intention to proceed with litigation of their claims. As Sterling Jewelers and the charging parties on behalf of themselves and all other similarlysituated women have engaged in multiple sessions of mediation, before two different mediators, and engaged in an extensive Early Neutral Evaluation of the same claims already pending in the

M 003

03/20/2008 16:12 FAX 3306685184

HUMAN RESOURES

Mr. Joseph L. Spagnola March 19, 2008 Page 2

RESOLVE Program, no further purpose would be served by utilizing the mediation process prescribed by the RESOLVE Program.

Although the RESOLVE Program provides for arbitration of claims not resolved in the earlier stages of the process, we believe that at least two features of the arbitration program offered to participants in the RESOLVE Program render it unenforceable. First, the Program fails to shift to Sterling Jewelers the costs associated with initiating the arbitration process. See Sterling Jewelers, Inc. RESOLVE Program Guidelines and Supplementary Arbitration Rules. Those costs include a requirement to pay the AAA filing fee of \$3,250 and another required payment to the AAA that will likely exceed \$50,000 as the amount increases with the monetary value of the filed claims. See American Arbitration Association, Supplementary Rules for Class Arbitrations, Rule 11; Employment Arbitration Rules; and Commercial Arbitration Rules, www.adr.org. As each of these costs greatly exceeds the filling fee required by the federal courts, the arbitral forum cannot serve as an equivalent forum in which to pursue these claims. Green Tree Fin. Corporation-Alabama v. Randolph, 531 U.S. 79, 91 (2000). Moreover, the terms of arbitration that Sterling has imposed prohibit an arbitrator to modify a company rule, policy, or procedure in making his decision. See Sterling Jewelers Inc. RESOLVE Program Arbitration Rules. As that term bars an arbitrator from awarding injunctive relief, the centerpiece of the relief Courts normally consider awarding under Title VII of the Civil Rights Act of 1964, it too would preclude the arbitration from serving as a forum equivalent to the courts. See Mitsubishi Motors Corp. v. Soler Chrysler-Plymouth, 473 U.S. 614, 628 (U.S. 1985) ("by agreeing to arbitrate statutory claims, a party does not forgo the substantive rights afforded by the statute"). As such, these terms, among others, render unenforceable Sterling's requirement that the charging parties confine enforcement of their discrimination claims to arbitration.

In the absence of an enforceable requirement that the charging parties named above adjudicate their claims in arbitration, they elect to prosecute their claims of sex discrimination on behalf of themselves and all others similarly situated in a judicial forum.

Sam Smith

Joseph M. Sellers

Very truly yours,

Thomas Warren

### **EXHIBIT I**

Counterclaim Defendants' Demand for Arbitration and accompanying letters to AAA and Sterling's counsel (without exhibits)

Secretaria de la companya del companya de la companya del companya de la companya



Joseph M. Sellers (202) 408-4600 jsellers@cmht.com

March 24, 2008

#### VIA OVERNIGHT DELIVERY

American Arbitration Association 1633 Broadway, 10<sup>th</sup> Floor New York, NY 10019

Re:

Sterling Jewelers, Inc.

Claims of Laryssa Jock, Jacquelyn Boyle, Christy Chadwick, Lisa Follett, Maria House, Carol King, Denise Maddox, Lisa McConnell, Carolyn Morse, Gloria Pagan, Judy Reed, Linda Rhodes, Khristina Rodrigues, Nina Shahmirzadi, Leighla Smith, Sharon Scroggins, Tana Shiver, Dawn Souto-Coons and Marie Wolf

To Whom It May Concern:

We represent the women named above ("Charging Parties"), each of whom are current or former female employees of Sterling Jewelers, Inc. ("Sterling"). Sterling has imposed the RESOLVE Program, an alternative dispute resolution process, on its employees through which complaints in connection with employment are to be adjudicated in three stages. The Charging Parties have each submitted complaints in accordance with the RESOLVE Program alleging a pattern or practice of sex discrimination in promotion and compensation decisions at Sterling Jewelers stores in violation of Title VII of the Civil Rights Act of 1964, and 15 of the Charging Parties have also alleged violations of the Equal Pay Act on behalf of themselves and all other similarly-situated women.

After Sterling and the Charging Parties completed the first stage of the RESOLVE Program, they proceeded with multiple sessions of mediation in an attempt to resolve all of the claims of the Charging Parties and the classes they seek to represent, thus satisfying the second stage of the RESOLVE Program. On February 26, 2008, the parties agreed that the mediation process, which was ongoing for more than a year, had failed. The third stage of the RESOLVE Program provides for formal arbitration in accordance with AAA's National Rules for the Resolution of Employment Disputes. In order to initiate this stage, employees are required to file a RESOLVE Step 3 Form, in addition to the American Arbitration Association Submission to Dispute Resolution form, within 30 days of the impasse of mediation. Although we have

1100 New York Avenue, N.W. Suite 500, West Tower Washington, D.C. 20005 t: 202 408 4600 f: 202 408 4699 www.cmht.com

Washington, D.C. New York Philadelphia Chicago London

American Arbitration Association March 24, 2008 Page 2

requested from Sterling all documents relating to the RESOLVE program, including those necessary to initiate Step 3 arbitration, we have not received them. As such, we are filing the enclosed Demand for Arbitration, obtained via AAA's website, in order to ensure the arbitration is initiated within the required 30 day period following failure of mediation.

Although the RESOLVE Program provides for arbitration of claims not resolved in the earlier stages of the process, we believe that several features of the RESOLVE arbitration program may render it unenforceable. Because it is unclear as to whether the RESOLVE arbitration program is enforceable, Charging Parties have also filed a complaint in the United States District Court for the Southern District of New York. A copy of the Complaint, Jock, et al. v. Sterling Jewelers, Inc. (March 18, 2008 S.D.N.Y.), is attached hereto.

In an effort to preserve our clients' rights and prevent any waiver of rights to arbitration, we request that you initiate a class arbitration case for this matter and suspend it while we determine whether the RESOLVE arbitration program is enforceable. Two copies of the Demand Arbitration Agreement documents and Complaint are enclosed. Furthermore, while we maintain that Sterling is required by law and/or the terms of the arbitration agreement to pay all fees and costs associated with arbitration, we are nonetheless including \$3250.00, the filing fee required to initiate a class arbitration. We reserve the right to request that Sterling reimburse us for all or part of this fee, and to pay for any future fees or costs associated with this arbitration.

Please do not hesitate to contact me if you need additional information or have any questions regarding this matter.

Very truly yours,

for Sam Sinth and Shomes Warren (50)

Joseph M. Sellers

Thomas A. Warren

**Enclosures** 

Sam J. Smith

Gerald Maatman, Esq. cc:

<sup>1</sup> While we are aware that a copy of the arbitration agreement itself must be filed with the demand for arbitration, Sterling has failed to provide us with copies of the arbitration agreements signed by our clients. Nevertheless, in an effort to satisfy this requirement, we have enclosed a sample of Sterling's standard arbitration agreement, which is substantially similar, if not identical, to the one signed by our clients. We are also enclosing a copy of the RESOLVE Program Description.



Joseph M. Sellers (202) 408-4600 isellers@cmht.com

March 24, 2008

#### **VIA CERTIFIED MAIL**

Gerald L. Maatman, Jr., Esquire Seyfarth Shaw 131 South Dearborn Street Suite 2400 Chicago, IL 60603-5577

Re: Jock et al. v. Sterling Jewelers, Inc.—Reimbursement for Arbitration Filing Fees

Dear Jerry,

As you know, Sterling and the Plaintiffs have engaged in multiple mediations before two different mediators as well as an Early Neutral Evaluation, all of which were unsuccessful. It is the position of the Plaintiffs that no further purpose would be served by utilizing the mediation process prescribed by the RESOLVE Program, and that the previous mediations effectively satisfy Step 2 of Resolve. Accordingly, by letter to RESOLVE Program Director Joseph Spagnola on March 6, 2008, we requested all documents relating to RESOLVE Steps 1-3, so that we could ascertain the next steps in the RESOLVE Process. We have not received a response to that letter to date.

The Plaintiffs also contend that there are numerous provisions that are unenforceable in the RESOLVE Arbitration Agreement. In particular, the agreement fails to shift to Sterling all costs associated with initiating and maintaining the arbitration. In order for an arbitration agreement to be enforceable, it cannot cost more to a plaintiff than the cost of proceeding in a judicial forum. See Green Tree Fin. Corporation-Alabama v. Randolph, 531 U.S. 79, 91 (2000).

Through documents provided by our clients, we have learned that per the requirements of the RESOLVE Program, arbitration must be initiated within 30 days of the failure of mediation. While Plaintiffs do not concede that the RESOLVE Arbitration Agreement is enforceable or binding, in an effort to preserve the Plaintiffs' rights, we have today filed with AAA a Demand for Arbitration. Enclosed please find the arbitration demand, accompanying exhibits and letter to AAA, in which we request that they initiate the arbitration but stay the case until we can reach a

1100 New York Avenue, N.W. Suite 500, West Tower Washington, D.C. 20005 t: 202 408 4600 f: 202 408 4699 www.cmht.com

Gerald L. Maatman, Jr. Esq. March 24, 2008 Page 2

decision on the enforceability of the arbitration agreement. As the final mediation concluded on February 26, 2008, this filing is sufficiently within the time period prescribed by RESOLVE for initiating arbitration.

In order to initiate the arbitration, Plaintiffs were required to pay the \$3,250 class arbitration filing fee. Pursuant to *Green Tree* and its progeny, Sterling will be required to pay any costs associated with arbitration above those a plaintiff would be required to pay in court. The fee for filing Plaintiffs' Complaint in the Southern District of New York was \$350. As such, Plaintiffs request that Sterling reimburse them for the cost in excess of this amount required to initiate arbitration, \$2,900.

Please feel free to contact me if you wish to discuss this issue further.

Very truly yours,

Joseph M. Sellers

JMS/th

### **Employment Arbitration Rules and Mediation Procedures**

				ties and attempt to arrange o	n mediai	ion, pled	ase check this box. $\square$	
There is no additional administrative fee for this service.  Name of Respondent				Name of Representative				
Sterling Jewelers, Inc.				Gerald Maatman				
Address:				Name of Firm:				
375 Ghent Rd.				Seyfarth Shaw, LLP				
				Representative's Address:				
				131 South Dearborn Str	eet, Sui	te 2400		
City:	State:		Zip Code:	City:	State: Zip Code:		Zip Code:	
Akron	OH		44333	Chicago	IL		60603-5577	
Phone No.:		c No		Phone No.:		Fax No		
(330) 668-5000	(33	0) 6	68-5052	(312) 460-5000		(312) 4	160-7000	
Email Address:	Email Address:			Email Address: gmaatman@seyfarth.com				
The named eleiment and	white on or	hitua	tion paragrant dated (vi	arious), which provides for		on undo	r the Employment	
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THE NATURE OF THE		- COGG	105 Of the Autoritation	in attended to the second second	adman	<u> </u>		
		imin	ated against them and	a class of similarly situate	d femal	e emplo	vees in pay and	
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Dollar Amount of Claim:				Other Relief Sought: Attorneys' Fees Interest				
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				⊠Class Certification				
AMOUNT OF FILING FEE ENCLOSED WITH THIS DEMAND (please refer to the fee schedule in the rules for the appropriate fee) \$3,250  PLEASE DESCRIBE APPROPRIATE QUALIFICATIONS FOR ARBITRATOR(S) TO BE APPOINTED TO HEAR THE DISPUTE:								
					AR THE	DISPUTE	:	
Arbitrator should have experience in employment-related class actions.  Hearing locale: New York City (check one) Requested by Claimant Locale provision included in the contract								
							· · · · · · · · · · · · · · · · · · ·	
Estimated time needed for hearings overall:  ? hours or ? days				Claimant ⊠ Employee □ Employer				
Unknown at this time				Respondent   Employee   Employer				
Does this dispute arise ou	t of an emp	loyn	nent relationship?	☑Yes □ No				
What was/is the employe							varied but were	
Note: This question is re-							wever, some putative	
☑ Less than \$100,000*							could be over \$100,000.	
•	•		-	nd this demand are being fil				
Association's Case Mana				, GA 🗆 Dallas, TX 🗆				
☑ International Centre, N	IY, with a r	eque	st that it commence adm	inistration of the arbitration	. Under	the rule	es, you may file an	
answering statement with	in 15 days a	after						
Signature (may be signed	tive) Date: 3 24 (08	Name of Representative:  Joseph M. Sellers						
Name of Claimant:	0,04,00	Name of Firm:						
Laryssa Jock, et al. (see attached complaint for names of				Cohen, Milstein, Hausfeld, & Toll, PLLC				
	l Claimant				.,	,		
Address (to be used in connection with this case):				Representative's Address:				
See representative's contact information				1100 New York Ave., NW				
•				West Tower, Suite 500				
City:	State		Zip Code:	City:	State		Zip Code:	
Ni No		. NIa		Washington Phone No.	D.C		20005	
Phone No.:	rax	No:		Phone No: (202) 408-4600		Fax No.	o: 408-4699	
To begin proceedings ple	ease send fix	/O CO	pies of this Demand and		t. along			
To begin proceedings, please send two copies of this Demand and the Arbitration Agreeement, along with the filing fee as provided for in the Rules, to the AAA. Send the original Demand to the Respondent.								
Please visit our website at	www.adr.or	gify	ou would like to file this	case online. AAA Customer	Service -	can be re	eached at 800-778-7879.	

### **EXHIBIT J**

Notification from AAA, dated April 1, 2008



950 Warren Avenue, East Providence, RI 02914

telephone: 866-293-4053 facsimile: 401-435-6529 http://www.adr.org

DATE 04/01/2008 5:18:37 PM

TO

Gerald L. Maatman

COMPANY ADDRESS

Seyfarth Shaw, LLP 312-460-7000

FROM

RE

Jonathan J. Weed

NUMBER OF PAGES

6 (Including cover page)

Case number: 11 160 00655 08

RECIPIENTS

Thomas A. Warren Esq.: Gerald L. Maatman; Sam J. Smith Esq.:

#### NOTES:

THIS FAX TRANSMISSION IS INTENDED ONLY FOR THE USE OF THE PERSON TO WHOM IT IS ADDRESSED. IT MAY CONTAIN INFORMATION THAT IS CONFIDENTIAL, PRIVILEGED OR OTHERWISE EXEMPT FROM DISCLOSURE. IF YOU ARE NOT THE INTENDED RECIPIENT OR THE PERSON AUTHORIZED TO DELIVER THIS FAX TO THE INTENDED RECIPIENT, YOU ARE HEREBY NOTIFIED THAT ANY DISSEMINATION OF THIS FAX IS PROHIBITED. IF YOU HAVE RECEIVED THIS FAX IN ERROR, PLEASE NOTIFY US IMMEDIATELY BY TELEPHONE (COLLECT) AND RETURN THE ORIGINAL FAX TO US BY FIRST CLASS MAIL AT THE ABOVE ADDRESS.



Northeast Case Management Center Catherine Shanks Vice President Christopher Fracassa, Yvonne L. Baglini Assistant Vice Presidents

April 1, 2008

950 Warren Avenue, East Providence, RI 02914 telephone: 866-293-4053 facsimile: 401-435-6529 internet: http://www.adr.org/

### VIA FACSIMILE AND E-MAIL

Joseph M. Sellers, Esq. Cohen, Milstein, Hausfeld & Toll, P.L.L.C 1100 New York Avenue, N.W. West Tower, Suite 500 Washington, DC 20005

Sam J. Smith, Esq. Burr & Smith 442 W. Kennedy Boulevard, Suite 300 Tampa, FL 33606

Thomas A. Warren, Esq. Thomas A. Warren Law Offices, P.L. 2032-D Thomasville Boulevard Tallahassee, FL 32308

Gerald L. Maatman, Esq. Sevfarth Shaw, LLP 131 S. Dearborn Street, Suite 2400 Chicago, IL 60603-5577

Re: 11 160 00655 08

Laryssa Jock, Jacquelyn Boyle, Christy Chadwick, Lisa Follett, Maria House, Denise Maddox, Lisa McConnell, Gloria Pagan, Judy Reed, Linda Rhodes, Khristina Rodrigues, Nina Shahmirzadi, Leighla Smith, Dawn Souto-Coons, and Marie Wolf, individually and on behalf of all others similarly situated and Sterling Jewelers, Inc.

#### Dear Counsel:

This will acknowledge receipt on March 26, 2008, of a Demand for Arbitration dated March 24, 2008, providing for administration of a controversy arising out of a contract between the above-captioned parties, containing a clause providing for administration by the American Arbitration Association (the Association). We understand that a copy was sent to Respondent. We note that the claim involves a potential class action. Copies of our Employment Arbitration Rules and Mediation Procedures, as amended and in effect July 1, 2006, as well as the Supplementary Rules for Class Arbitrations as amended and effective October 8, 2003, may be obtained from our website at www.adr.org.

I have included the Class Arbitration Information Sheet, which provides you with some basic information about the AAA's arbitration process and set forth some initial dates by which certain steps should be completed by the parties.

Claimant has requested that the hearing be held in New York, NY. Please review the Rules regarding the locale of hearings. Also, in accordance with the Rules, if Respondent does not answer on or before April 16, 2008, we will assume that the claim is denied. If Respondent wishes to counterclaim, file two copies, together with the administrative fee, to my attention. A copy should also be directly sent to Claimant.

This will confirm an Administrative Conference is scheduled on April 15, 2008 at 11:00 AM via conference call. The Association will initiate this call. For your convenience, the enclosed Class Arbitration Information Sheet covers items to be discussed on the call.

We note that Claimants have requested that the administration of this matter be suspended pending the outcome of a related litigation. The parties should be prepared to discuss this request during the above conference call. Respondent may file a written response in the meantime, if desired.

In order to assist the arbitrator(s) with providing full disclosures, I have enclosed a Checklist for Conflicts to list those witnesses you expect to present, as well as any persons or entities with an interest in these proceedings. The checklist should only be sent to the AAA and should not be exchanged between the parties. The Conflicts Checklist is due on or before April 16, 2008.

In closing, we call your attention to Section 9 of the Supplementary Rules for Class Arbitrations, which states in part:

All class arbitration hearings and filings may be made public.

The administration of the case shall be conducted by the AAA with the appropriate party representatives. We shall direct all other inquiries to the AAA Class Action Docket on our website (www.adr.org).

Please feel free to contact me, should you have any questions or concerns. We look forward to assisting you in this matter.

Sincerely,

Jonathan J. Weed Case Manager 401 431 4721 WeedJ@adr.org

Supervisor Information: Heather Santo, 401 431 4702, SantoH@adr.org

#### **Class Arbitration Information Sheet**

This document provides information about your upcoming arbitration and the expectations concerning each party's conduct throughout the process. Please save this information sheet so that you may refer to it throughout the arbitration.

Both the Employment Arbitration Rules and Mediation Procedures, as amended and in effect July 1, 2006, and the Supplementary Rules for Class Arbitrations (SRCA), as amended and in effect October 8, 2003, govern this matter; where inconsistencies exist between the Supplementary Rules and the other AAA rules that apply to the dispute, the Supplementary Rules will govern.

Please also note that the SRCA consist of the following phases:

- 1. Clause Construction Phase: During this phase the arbitrator will decide whether the parties' arbitration agreement allows for class action. If the arbitrator determines the applicable arbitration clause permits the arbitration to proceed on behalf of or against a class, the arbitrator shall stay all proceedings following the issuance of the Clause Construction Award for a period of at least 30 days to permit any party to move a court of competent jurisdiction to confirm or to vacate the Clause Construction Award. If the arbitrator determines that the agreement does not allow for class action, this matter will be closed after the stay period. See SRCA Section 3.
- 2. The Class Certification Phase: During this phase the arbitrator will determine whether to certify the class or not. If the arbitrator finds certification of the class is not warranted, the matter will be closed. If Claimant wishes to pursue individual claims, he/ she must re-file the individual dispute. However, if the arbitrator certifies the class, the case will move to the Class Determination Phase.. See SRCA Section 4.
- 3. The Class Determination Phase: During this phase the arbitrator will define the class, identify the class representative(s) and counsel, and shall set forth the class claims, issues, or defenses. The Class Determination Award shall state when and how members of the class may be excluded from the class arbitration. If an arbitrator concludes that some exceptional circumstance, such as the need to resolve claims seeking injunctive relief or claims to a limited fund, makes it inappropriate to allow class members to request exclusion, the Class Determination Award shall explain the reasons for that conclusion. The arbitrator shall stay all proceedings following the issuance of the Class Determination Award for a period of at least 30 days to permit any party to move a court of competent jurisdiction to confirm or to vacate the Class Determination Award. See SRCA Section 5.

Once the above phases have been completed, hearings will be scheduled and held for the purpose of determining the merits of the issues.

### Administrative Conference

The AAA may conduct an administrative conference with the parties to identify and establish expectations of this process. The conference may be used for parties to agree on ways to tailor the process to meet the needs of the specific case and ask questions. Please be prepared to discuss the following:

- Review of the SRCA provisions
- Applicability of any other Procedures set forth in the rules

- Arbitrator Selection Process
- Due date for Answer/ Counterclaim
- Costs
- Verification of party and representative information
- Guidelines for communication
- Accelerated Exchange Program
- Class Arbitration Docket

### **Exchange of Correspondence and Documents**

It is also important to note that, unless specifically directed otherwise, the parties must exchange copies of all correspondence during the course of the arbitration. The two exceptions are the Checklist for Conflicts mentioned above and the party's arbitrator ranking list, which you will receive further information on during the course of the arbitrator appointment process. The parties only need to send copies of documents, such as discovery, to the AAA if the document is to be transmitted to the arbitrator for a determination.

### Timeliness of Filings

Please pay particular attention to response dates included on any correspondence. If you need an extension to any deadline, please contact the other party to reach an agreement. In the event you are unable to agree, the AAA or the arbitrator will determine if an extension will be granted. Requests for extensions must be received prior to the expiration of any existing deadline.

#### AAA WebFile

We invite the parties to visit our website to learn more about how to file and manage your cases online. As part of our administrative service, AAA's WebFile allows parties to perform a variety of case related activities, including:

- Review, modify, or add new claims
- Complete the Checklist for Conflicts form
- View invoices and submit payment
- Share and manage documents
- Strike and rank list of neutrals
- Review case status or hearing dates and times

AAA WebFile provides flexibility because it allows you to work online as your schedule permits - day or night. Cases originally filed in the traditional offline manner may also be viewed and managed online. If the case does not show up when you log in, you may request access to the case through WebFile. Your request will be processed within one business day after review by your case manager.

### AMERICAN ARBITRATION ASSOCIATION CHECKLIST FOR CONFLICTS

In the Matter of the Arbitration between:

Re: 11 160 00655 08

Laryssa Jock, Jacquelyn Boyle, Christy Chadwick, Lisa Follett, Maria House, Denise Maddox, Lisa McConnell, Gloria Pagan, Judy Reed, Linda Rhodes, Khristina Rodrigues, Nina Shahmirzadi, Leighla Smith, Dawn Souto-Coons, and Marie Wolf, individually and on behalf of all others similarly situated and Sterling Jewelers, Inc.

CASE MANAGER: Jonathan J. Weed

DATE: April 1, 2008

To avoid the possibility of a last-minute disclosure and/or disqualification of the arbitrator pursuant to the rules, we must advise the arbitrator of the names of all persons, firms, companies or other entities involved in this matter. Please list below all interested parties in this case, including, but not limited to, witnesses, consultants, and attorneys. In order to avoid conflicts of interest, parties are requested to also list subsidiary and other related entities. This form will only be used as a list for conflicts, not a preliminary or final witness list. Please note that the AAA will not divulge this information to the opposing party, and the parties are not required to exchange this list. This form will, however, be submitted to the arbitrator, together with the filing papers. You should be aware that arbitrators will need to divulge any relevant information in order to make appropriate and necessary disclosures in accordance with the applicable arbitration rules.

For the convenience of clients using AAA's WebFile, this form may be completed online and submitted as part of the WebFile case record.

NAME	AFFILIATION	ADDRESS
II LIVIL		

DATED:	PARTY:		
DITTED.		Please	Print

### **EXHIBIT K**

Sterling's letter to AAA, dated April 2, 2008



Writer's direct phone (312) 460-5965

Writer's e-mail gmaatman@seyfarth.com

131 South Dearborn Street
Suite 2400
Chicago, Illinois 60603
(312) 460-5000
fax (312) 460-7000
www.seyfarth.com

April 2, 2008

### SENT VIA FEDERAL EXPRESS & FACSIMILE

American Arbitration Association 950 Warren Avenue East Providence, RI 02914

Re:

Claims of Jacquelyn Boyle, Christy Chadwick, Lisa Follett, Maria House, Laryssa Jock, Carol King, Denise Maddox, Lisa McConnell, Carolyn Morse, Gloria Pagan, Judy Reed, Linda Rhodes, Khristina Rodrigues, Nina Shahmirzadi, Leighla Smith, Sharon Scroggins, Tana Shiver, Dawn Souto-Coons and Marie Wolf AAA No.: 11-160-00655-08

Dear Sir or Madam:

The undersigned is lead counsel for Sterling Jewelers Inc. ("Sterling"). I am writing in regard to the purported arbitration demand that the above referenced individuals tendered to the American Arbitration Association ("AAA") on March 24, 2008 through their counsel Joe Sellers of Cohen Milstein.

In the letter accompanying this demand, the Claimants state that they wish to initiate arbitration "in accordance with the RESOLVE Program." However, as reflected by the materials accompanying their submission, none of the Claimants' claims are ripe for arbitration in accordance with the specific contractual terms of RESOLVE.

Specifically, RESOLVE requires its participants to complete two steps prior to initiating arbitration. In Step 1, participants are to contact the RESOLVE Program Administrator, obtain and complete a complaint form, and submit the completed form to the Administrator. If the participant is dissatisfied with the initial response in Step 1, the participant must proceed through Step 2 by requesting an appeal, participating in either a co-worker review panel or a mediation in the state in which the employee worked for Sterling, and receiving a response from RESOLVE. Only when all of these steps have been completed may the participant initiate Step 3, which provides for an individual arbitration before the AAA.

None of the referenced Claimants have completed the first two steps of RESOLVE.



American Arbitration Association April 2, 2008 Page 2

None of the Claimants have participated in either the panel review or a mediation in the state in which the employee worked under Step 2. Some of them just recently filed and have not completed Step 1 of the RESOLVE Program (attachments 1-3). Some have just recently filed to pursue Step 2 (attachment 4).

As a consequence, the Claimants have not satisfied the prerequisites to arbitration under RESOLVE. The claimants must exhaust Steps 1 and 2 before any demand for arbitration is ripe through the AAA.

Further, as Mr. Sellers has already advised, the disputes which claimants purport to submit to arbitration are the subject of a previously filed class/collective action complaint in Laryssa Jock, et al. v. Sterling Jewelers, Inc., 08-CV-02875, filed on March 18, 2008 before Judge Jed Rakoff in the United States District Court for the Southern District of New York (attachment 5), Mr. Sellers candidly states in his cover letter to the AAA that the present application for arbitration has been brought "to preserve our clients' rights and prevent any waiver of rights to arbitration," notwithstanding their contention that the applicable ADR procedure is unenforceable. Their complaint in Jock, et al. v. Sterling Jewelers, Inc. expressly puts this question of enforceability before the Court (Compl. 9). Accordingly, Claimants have asked that the AAA "initiate" arbitration in this matter, but "suspend it" while the Court determines the parties' respective rights and obligations under the ADR program. We agree with claimants, in part, that the United States District Court must determine the parties' respective rights before any form of arbitration in this matter could ever proceed if and when the Claimants exhaust the prerequisites of RESOLVE applicable to each of them.

AAA Case Manager Jonathon Weeds letter of April 1, 2008 was premature and inappropriate based upon the above circumstances. As a result, the AAA should suspend any further administration of these claims and must cancel the April 15, 2008 Conference.

This letter is without waiver of, or prejudice to, any of Sterling's rights.

Please feel free to contact me at (312) 460-5965 if you have any questions concerning the foregoing.

Very truly yours,

SEYFARTH SHAW LLP

Gerald L. Maatman, Jr.

GLM:ntk

Joseph Sellers, Esq. / Counsel for claimants Stephen Zashin, Esq. / Co-counsel for Sterling Sterling Jewelers Inc.

## Attachment 1

LAW OFFICES

442 W. Kennedy Boulevard Suite 300 Tampa, Florida 33606 BURR & SMITH
LIMITED LIABILITY PARTNERSHIP

Telephone (813) 253-2010 Facsimile (813) 254-8391 www.burrandsmithlaw.com

March 12, 2008

RECRIVED FAR 1 2 2008

RESOLVE Program Sterling Jewelers, Inc. 375 Ghent Rd Akron, OH 44333

VIA FACSIMILE/FEDERAL EXPRESS

Re: RI

RESOLVE Program Step 1

Dear RESOLVE Program Administrator:

We represent Nina Shahmirzadi, Sharon Scroggins and Gloria Pagan regarding claims of sex discrimination they have made on behalf of themselves and others similarly situated against Sterling Jewelers, Inc. and/or any of the companies that are owned or controlled in whole or in part by Sterling Jewelers, Inc. We enclose a copy of the charge that each has timely filed with the EEOC.

We understand that, as of 1998, Sterling Jewelers implemented an alternative dispute resolution program, known as RESOLVE. We do not believe that the terms of the RESOLVE Program supercede or limit the rights that Title VII of the Civil Rights Act of 1964, as amended, conferred on our clients. To the extent our clients may also have to exhaust the procedures prescribed by the RESOLVE Program, however, we hereby submit these charges in satisfaction of Step 1 of the RESOLVE Program.

Feel free to contact me should you have any questions about the claims that our clients have initiated.

Very truly yours,

Sam J. Smith

Enclosures

# Attachment 2

Law Offices

442 W. Kennedy Boulevard Suite 300 Tampa, Florida 33606

### BURR & SMITH

LIMITED LIABILITY PARINERSHIP

TELEPHONE (813) 253-2010 FACSIMILE (813) 254-8391 www.burrandsmithlaw.com

March 18, 2008

RESOLVE Program Sterling Jewelers, Inc. 375 Ghent Rd Akron, OH 44333

VIA FACSIMILE/FEDERAL EXPRESS

Re:

RESOLVE Program Step 1

Dear RESOLVE Program Administrator:

We represent Lisa McConnell regarding claims of sex discrimination they have made on behalf of herself and others similarly situated against Sterling Jewelers, Inc. and/or any of the companies that are owned or controlled in whole or in part by Sterling Jewelers, Inc. We enclose a copy of the charge that each has timely filed with the EEOC.

We understand that, as of 1998, Sterling Jewelers implemented an alternative dispute resolution program, known as RESOLVE. We do not believe that the terms of the RESOLVE Program supercede or limit the rights that Title VII of the Civil Rights Act of 1964, as amended, conferred on our clients. To the extent our clients may also have to exhaust the procedures prescribed by the RESOLVE Program, however, we hereby submit these charges in satisfaction of Step 1 of the RESOLVE Program.

Feel free to contact me should you have any questions about the claims that our clients have initiated.

Very truly yours.

Sam J. Smith

Enclosures

RECEIVED

MAR 20 2008

Employee Relations

## **Attachment 3**

442 W. KENNEDY BOULEVARD

TAMPA, FLORIDA 33606

Sums 300

LAW OFFICES

BURR & SMITH

LIMITED LIABILITY PARTNERSHIP

TELEPHONE (813) 253-2010 FACSIMILE (813) 254-8391 www.burrandsmithlaw.com

March 19, 2008

RESOLVE Program Sterling Jewelers, Inc. 375 Ghent Rd Akron, OH 44333

VIA FACSIMILE/FEDERAL EXPRESS

Re:

RESOLVE Program Step 1

Dear RESOLVE Program Administrator:

We represent Denise Maddox regarding claims of sex discrimination they have made on behalf of herself and others similarly situated against Sterling Jewelers, Inc. and/or any of the companies that are owned or controlled in whole or in part by Sterling Jewelers, Inc. We enclose a copy of the charge that each has timely filed with the EEOC.

We understand that, as of 1998, Sterling Jewelers implemented an alternative dispute resolution program, known as RESOLVE. We do not believe that the terms of the RESOLVE Program supersede or limit the rights that Title VII of the Civil Rights Act of 1964, as amended, conferred on our clients. To the extent our clients may also have to exhaust the procedures prescribed by the RESOLVE Program, however, we hereby submit these charges in satisfaction of Step 1 of the RESOLVE Program.

Feel free to contact me should you have any questions about the claims that our clients have initiated.

Very truly yours,

Sam J. Smith

Enclosures

RECEIVED

MAR 20 2008

Employee Relations

## **Attachment 4**

LAW OFFICES

442 W. Kennedy Boulevard Suite 300 Tampa, Plorida 33606

### BURR & SMITH

LIMITED LIABILITY PARTNERSHIP

TELEPHONE (813) 253-2010 FACSIMILE (813) 254-8391 www.burrandsmithlaw.com

March 6, 2008

BECKENED MAR 1 2 2008

Sterling Jewelers, Inc. Att: Joseph L. Spagnola RESOLVE Program Administrator 375 Ghent Road Akron, OH 44333

VIA FACSIMILE

Re: Request for RESOLVE Program Rules

Dear Mr. Spagnola:

On behalf of Laryssa Jock, who initiated a claim through Sterling's Resolve Program on May 2, 2006, please provide any and all applicable documents that provide the grounds rules for the Resolve Program, Step 1 through Step 3, including, but not limited to, the specific rules for Step 3 arbitration. Please indicate if the Resolve documents you provide to us are applicable to all individuals, including Ms. Jock, who were employed by Sterling Jewelers, Inc. during the period from February 2003 to the present.

Please send information responsive to this request by facsimile at (813) 254-8391 and/or by electronic mail to ssmith@burrandsmithlaw.com. We appreciate your prompt attention to this matter.

Sincerely.

Sam J. Smith

cc: Joseph M. Sellers Thomas A. Warren

## **Attachment 5**

### JUDGE RAKOFF

# CV 02875 SOUTHERN DISTRICT OF NEW YORK

LARYSSA JOCK, JACQUELYN BOYLE, CHRISTY CHADWICK, LISA FOLLETT, MARIA HOUSE, DENISE MADDOX, LISA McCONNELL, GLORIA: PAGAN, JUDY REED, LINDA RHODES, KHRISTINA RODRIGUES, NINA SHAHMIRZADI, LEIGHLA SMITH DAWN SOUTO-COONS, and MARIE WOLF,

Plaintiffs.

-against-

STERLING JEWELERS, INC.,

Defendant.

Civil Action CLASS ACI JURY TRIAL DEMANDED

Plaintiffs Laryssa Jock, Jacquelyn Boyle, Christy Chadwick, Lisa Follett, Maria House, Denise Maddox, Lisa McConnell, Gloria Pagan, Judy Reed, Linda Rhodes, Khristina Rodrigues, Nina Shahmirzadi, Leighla Smith, Dawn Souto-Coons and Marie Wolf, (collectively referred to as "Plaintiffs") on behalf of themselves and all similarly situated persons, by their attorneys, Cohen, Milstein, Hausfeld & Toll, P.L.L.C., Thomas A. Warren Law Offices, P.L., and Burr & Smith LLP allege as follows:

#### INTRODUCTION

Plaintiffs bring this action to challenge a pattern and practice of sex 1. discrimination in promotion and compensation committed against current and former female employees by Sterling Jewelers, Inc. Sterling Jewelers, Inc. operates more than 1300 stores in all 50 states under at least 12 retail brand names, including but not limited to, Jared The Galleria of Jewelry ("Jared"), Kay Jewelers ("Kay"), Belden Jewelers ("Belden"), JB Robinson Jewelers ("JB Robinson"), Marks & Morgan Jewelers, Weisfield Jewelers, Osterman Jewelers, Shaw's Jewelers, Rogers Jewelers, LeRoy's Jewelers, Goodman Jewelers and Friedlanders Jewelers (collectively referred to as "Sterling").

- Sterling's promotion and compensation policies and practices caused female 2. employees with retail sales responsibilities, which includes store-based employees up to and including district managers, (collectively referred to as "Retail Sales Employees") to be (a) denied promotional opportunities for which they were qualified, and (b) paid less than men performing the same work. The employment policies and practices of Sterling have had the effect and have been undertaken with the purpose of denying promotional opportunities and equal compensation to qualified female employees because of their gender.
- This action is brought by current and former female Sterling Retail Sales 3. Employees on behalf of themselves and all other similarly situated women as a class action challenging pay and promotion discrimination under Title VII of the Civil Right Act of 1964, 42 U.S.C. §§ 2000(e) et seq. Plaintiffs also bring this action on their own behalf and pursuant to 29 U.S.C. § 216(b) as representatives of a proposed collective action of similarly situated employees who have been willfully denied equal pay for equal work under the Equal Pay Act, 29 U.S.C. § 206.

### JURISDICTION, VENUE AND EXHAUSTION OF REMEDIES

- Plaintiffs' class claims arise under Title VII of the Civil Right Act of 1964, 42 U.S.C. §§ 2000(e), et seq. and the Civil Rights Act of 1991, 42 U.S.C. § 1981a and the Equal Pay Act, 29 U.S.C. § 206(d). This Court has jurisdiction over Plaintiffs' class claims pursuant to 42 U.S.C. § 2000e5(f), 28 U.S.C. §§1331 and 1343(a)(4), and supplemental jurisdiction over Plaintiffs Dennis Maddox's and Nina Shahmirzadi's individual claims.
  - Venue is proper in this district pursuant to 28 U.S.C. § 1391(b) & (c) and 42 5.

U.S.C. § 2000e-5(f)(3): The claims of four of the named Plaintiffs Laryssa Jock, Christy Chadwick, Lisa Follett, and Linda Rhodes arose in the state of New York, and a substantial part of the unlawful acts set forth below occurred within the State of New York. Sterling operates approximately 67 stores within New York. Sterling operates at least nine stores within the Southern District of New York.

- Plaintiffs have exhausted administrative remedies pursuant to 42 U.S.C. § 6. 2000e-5(f)(3). Each of the Plaintiffs has filed a charge of discrimination with the Equal Employment Opportunity Commission, ("EEOC") on behalf of themselves and all other similarly situated current and former female employees of Sterling. On January 3, 2008, the EEOC issued a Determination Letter finding there was reasonable cause to believe Sterling has engaged in a pattern or practice of discrimination as alleged in the charges, in violation of Title VII and the Equal Pay Act. A copy of this Determination is attached hereto as Exhibit 1. All Plaintiffs named in the complaint have timely exhausted any administrative prerequisites to filing this action. Plaintiffs also received notices of their right to sue dated March 18, 2008.
- Sterling maintains a three stage alternative dispute resolution ("ADR") program in which it compels its employees to participate. Employees are required to file an administrative complaint in order to initiate the first stage of the ADR program. The first administrative complaints, each of which alleges a pattern or practice of sex discrimination in promotions and pay on behalf of the complainant and others similarly situated, were filed on February 27, 2006, by Laryssa Jock, Jacquelyn Boyle, Lisa Follet, Judy Reed, Dawn Souto-Coons, and Maria Wolf. The first stage of the ADR process has concluded.
- The second stage, which provides an opportunity for the parties to engage in 8. mediation, has also been completed.

- 9. The third stage of the ADR program provides that unresolved claims be submitted to arbitration pursuant to rules prescribed by the American Arbitration Association. As terms of the arbitration program impose excessive expenses as a condition of arbitration and restrict the discretion of the arbitrator to award relief expressly permitted by Title VII the agreement is unenforceable.
- Written consent to join this Equal Pay Act collective action are attached hereto 10. for Plaintiffs Laryssa Jock, Jacquelyn Boyle, Christy Chadwick, Maria House, Denise Maddox, Lisa McConnell, Judy Reed, Linda Rhodes, Nina Shahmirzadi, Dawn Souto-Coons, and Marie Wolf, as Exhibit 2.

#### PARTTES

#### **Plaintiffs**

- 11. Plaintiff Laryssa Jock is a female resident of Bombay, New York in Franklin County and has been employed by Sterling from approximately May 15, 1995 to the present as a sales associate in the Kay Jewelers and Belden stores in Massena, New York.
- Jacquelyn Boyle is a female resident of Tampa, Florida in Hillsborough County 12. and was employed by Sterling from September 2004 to June 1, 2005 as a sales associate in the Jared store in Brandon, Florida.
- Christy Chadwick (formerly Christy Davies) is a female resident of Massena, New York in St. Lawrence County and was employed by Sterling from approximately November 2005 until approximately March 2006 as a sales associate at the Belden store in Massena, New York,
- 14. Lisa Follett is a female resident of Massena, New York in St. Lawrence County and was employed by Sterling from approximately October 2004 until approximately June 2005 as a sales associate at the Belden store in Massena, New York.

- Maria House is a female resident of Bakersfield, California in Kern County and 15. was employed by Sterling as a sales associate at a Kay Jewelers store in Bakersfield, California from approximately June 2005 through August 2006.
- Denise Maddox is a female resident of Plano, Texas in Collin County and was 16. employed with Sterling from approximately 1997 through January of 2007. During her employment with Sterling at various Jared stores, Maddox was a sales associate and diamond department manager in Westminster, Colorado, an assistant manager in Roseville, California, a sales associate in Englewood, Colorado, and a store manager in Dallas, Texas.
- Lisa McConnell is a female resident of Elkhart, Indiana in Elkhart County and 17. was employed by Sterling at a Kay Jewelers store from July 2001 until August 30, 2006 in Elkhart, Indiana. During her employment with Sterling, McConnell was a sales associate, assistant manager, and store manager in Elkhart, Indiana.
- Gloria Pagan (formerly Gloria Huff) is a female resident of Lake St. Louis, 18. Missouri in St. Charles County and was employed by Sterling as a sales associate at the JB Robinson Jewelers store in Saint Peters, Missouri from approximately August 2005 until December 26, 2005.
- Judy Reed is a female resident of Palm Harbor, Florida in Pinellas County and 19. has been employed by Sterling from October 2000 until the present. During her employment with Sterling, Reed was an assistant manager in Appleton, Wisconsin, a diamond department manager and assistant manager in Tampa, Florida at Jared.
- Linda Rhodes is a female resident of Massena, New York in St. Lawrence 20. County and was employed by Sterling from approximately November 2005 until November 14, 2006 as sales associate at the Belden store in Massena, New York.

- Khristina Rodrigues is a female resident of Fall River, Massachusetts in Bristol 21. County and was employed by Sterling from 2001 to 2003. Rodrigues was rehired by Sterling in June 2004 and is currently employed by Sterling. During her employment with Sterling, Rodrigues was a sales associate and assistant manager at Kay stores in Swansey, Massachusetts and Taunton, Massachusetts.
- Nina Shahmirzadi is a female resident of Henderson, Nevada in Clark County 22. and was employed by Sterling as a sales associate from approximately October 10, 1997 until November 1, 2006 at a Kay store and Jared store in Henderson, Nevada.
- Leighla Smith is a female resident of Mt. Holly, New Jersey in Burlington 23. County and was employed by Sterling as a sales associate from approximately August 2004 until April 2005 at Kay stores in Burlington, New Jersey and Cupertino, California.
- Dawn Souto-Coons is a female resident of Wimauma, Florida in Hillsborough 24. County and was employed with Sterling from approximately September 1991 until approximately May 27, 2005. During her employment with Sterling, Souto-Coons was a sales associate, assistant manager, and store manager in the JB Robinson store in Waldorf, Maryland, store manager in Gaithersburg, Maryland, and assistant manager in Brandon, Florida.
- Marie Wolf is a female resident of Riverview, Florida in Hillsborough County and has been employed by Sterling as a sales associate at a Jared store in Brandon, Florida from approximately 2002 until the present.

### Defendant

Defendant Sterling is the largest specialty jeweler in the United States, with at 26. least 1,300 stores doing business under various brands in all 50 states. Sterling is a nationwide company, with its headquarters in Akron, Ohio.

### COMPANY WIDE PRACTICES CHALLENGED

- Sterling has subjected female Retail Sales Employees to a pattern or practice of 27. sex discrimination in its promotion and compensation decisions. These practices reflect that discrimination is the standard operating procedure - the regular, rather than the unusual practice at Sterling.
- Sterling's pattern or practice of sex discrimination in its promotion and 28. compensation decisions have had a disparate impact adverse to women.
- Pursuant to the EEOC's investigation of Plaintiffs' charges, the EEOC issued a 29. determination that Sterling "subjected charging parties and a class of female employees with retail sales responsibilities nationwide to a pattern or practice of sex discrimination in regard to promotion and compensation. Statistical analysis of pay and promotion data provided by Respondent reveals that Respondent promoted male employees at a statistically significant, higher rate than similarly situated female employees and that Respondent compensated male employees at a statistically significant, higher rate than similarly situated female employees. Witness testimony further corroborates the allegations." EEOC Determination Letter, Ex. 1.
- Sterling's promotion and compensation policies, centrally issued, apply to all 30. stores throughout the company, regardless of brand and are substantially similar, if not identical, throughout the Sterling stores.
- Discrimination in Promotions: The Plaintiffs challenge the following practices, 31. and any others with similar purpose or effect, which have encouraged, permitted or had the effect of discriminating against female Retail Sales Employees by denying them equal access to promotions:
  - Throughout the period covered by this action, Sterling has refused to a. publicize jobs when they become vacant. Nor does Sterling provide a

system by which employees can apply for particular vacancies or be assured of consideration for selection. Absent a system for announcing vacancies and for permitting applications for particular positions from interested candidates, Sterling has allowed managers to notify and recruit for selection employees whom they personally favor in what has historically been known as a "tap on the shoulder" system. Nor has Sterling provided its managers with merit-based guidance about who should be selected to fill the vacant positions. Accordingly, Sterling has granted its managers virtually unfettered discretion to identify and select candidates using personal preferences and stereotypes, without any assurance the criteria used to make promotion selections are based on merit.

- b. Prior to April 2007, Sterling even lacked a system by which employees could express an interest in promotions generally. Only after Plaintiffs filed charges with the EEOC in 2006 did Sterling announce a process permitting its employees to register their interest in promotion opportunities generally. Still Sterling has refused to publicize job vacancies, nor does it provide employees with the opportunity to apply for particular vacancies.
- c. As a consequence of these policies and practices, women working in storebased jobs and as district managers at Sterling have been denied equal opportunity to obtain promotions into and within management jobs.
- 32. Discrimination in Compensation: The Plaintiffs challenge the following

practices, and any others with similar purpose or effect, which have encouraged, permitted or had the effect of discriminating against Retail Sales Employees by causing them to be paid less than male employees performing the same work, at the same levels, in the same area, and at the same time period.

- a. Sterling's compensation policy offers little or no guidance on setting wage rates. Pursuant to these policies, Sterling provides its managers with broad discretion to set compensation pursuant to personal biases and stereotypes rather than merit-based criteria.
- b. As a result, women are paid less than men performing the same work, at the same levels, in the same area, and at the same time period.
- 33. Sterling has a policy barring employees from discussing their wages with other employees. This policy has prevented some Plaintiffs and some members of the proposed class and collective action from making a fully-informed comparison of their compensation with the pay of similarly-situated male employees.
- 34. Sterling has permitted or encouraged other workplace conduct that may exacerbate the discrimination in promotions and compensation alleged above.
  - Sterling managers have subjected female employees to sexual harassment and other discriminatory comments based upon their sex.
  - b. Sterling has failed to take prompt and effective remedial action in response to complaints of discrimination and to comments demeaning to women made in the workplace.
- 35. Sterling has entrusted its supervisors with broad discretion that is unguided in its exercise, affording them opportunities to apply personal preferences and biases in making

promotion and compensation decisions. Sterling knew or should have known that its promotion and compensation practices were being used with the purpose and having the effect. of denying qualified women employees equal opportunities to obtain promotions and to be paid at the same levels as similarly-situated male employees. Accordingly, the practices identified above are being challenged under systemic disparate treatment and disparate impact theories of discrimination.

- 36. Sterling's pay and promotion policies and practices applicable to Retail Sales Employees have adversely affected women employees throughout the company.
- Similarly, the structure of the workforce comprised of employees with retail responsibilities and the work performed in those positions are similar throughout the more than 1,300 Sterling stores at which members of the proposed class have worked. Sterling's stores have three primary job positions, and each position involves performance of the same or similar duties. The entry level sales job is the sales associate position, above which is the entry level management position known as assistant manager and the highest level position in management within Sterling stores is designated as the store or general manager. Management of sales and personnel actions with Sterling stores are overseen by district managers, who supervise operations at several stores within a district, and by regional vice presidents, who oversee the operations of stores located in multiple districts.
- 38. The essential duties of each in-store position are the same throughout the Sterling stores, regardless of store brand.
- 39. As the duties for each position are nearly identical throughout the Sterling stores, employees may and frequently do transfer between Sterling stores with different brand names, and across geographic areas within and between states.

### COLLECTIVE ACTION ALLEGATIONS

- With respect to their Equal Pay Act claim, Plaintiffs bring this action pursuant to 40. 29 U.S.C. §§ 206(d), et seq., on behalf of themselves and all other women similarly situated. The members of the class are all female Retail Sales Employees employed in the United States by Sterling on or any time after February 27, 2003 until the end of the period provided by law.
- Sterling's policy, pattern, or practice of discrimination in pay and promotion 41. operated within 300 days of the first charge of discrimination and unlawfully denied promotions to one or more named plaintiffs and caused one or more named plaintiffs to be paid less than similarly situated men.
- Plaintiffs have satisfied the requirements of a collective action pursuant to 29 42. U.S.C. § 216(b).

### CLASS ACTION ALLEGATIONS

- With respect to the claims arising under Title VII of the Civil Rights Act of 43. 1964, as amended, the Plaintiffs bring this action pursuant to 42 U.S.C. § 2000(e), et seq. and seek certification of a class pursuant to Rule 23, Fed. R. Civ. P, comprised of all female Retail Sales Employees who worked in the United States from the beginning of the illegal practice challenged here through the first day of trial in this action. Plaintiffs are members of the class they seek to represent.
- Sterling's policy, pattern, or practice of discrimination in pay and promotion 44. operated within 300 days of the first charge of discrimination and unlawfully denied promotions to one or more named plaintiffs and caused one or more named plaintiffs to be paid less than similarly situated men.
- This action is properly maintainable as a class action because the requirements 45. of Rule 23(a) and Rule 23 (b) are met.

- 46. The class members are sufficiently numerous to make joinder of all members impracticable. Upon information and belief, more than 20,000 current and former employees would qualify as members of the proposed class.
- 47. The claims alleged on behalf of the Plaintiffs raise questions of law or fact common to the class. These common questions include, but are not limited to:
  - a. whether Sterling's common operating practices and procedures
     discriminate against its female employees;
  - whether Sterling's policies have had an adverse impact upon the class, and
     if so, whether such impact can be justified by business necessity;
  - c. whether Sterling has acted intentionally to deny equal opportunities to female employees to obtain promotions into and within management jobs and to compensate female employees less than similarly situated male employees in violation of Title VII;
  - d. whether Sterling invests its managers with excessive discretion in making promotion and compensation decisions;
  - e. whether the class may obtain an award of damages and obtain injunctive and other equitable remedies.
- 48. The claims of the class representatives are typical of the class they seek to represent.
- 49. The class representatives and counsel will adequately and fairly protect the interest of the class.
- 50. This action is properly maintainable as a class action under Rule 23(b)(2), Fed. R. Civ. P., because the party opposing the class has acted or refused to act on grounds generally

applicable to the class, thereby making appropriate final injunctive relief or corresponding declaratory relief with respect to the class as a whole.

The class action is also properly maintainable pursuant to Rule 23(b)(3) because 51. the questions of law and fact common to members of the class predominate over questions affecting only individual members and a class action is superior to other available methods for the fair and efficient resolution of this controversy.

### ALLEGATIONS OF NAMED PLAINTIFFS

#### Laryssa Jock

- Laryssa Jock has been employed by Sterling from approximately May 15, 1995 52. to the present for a total of nearly 13 years. She began her employment with Sterling as a parttime sales associate at the Kay store located in Massena, New York. Within approximately five months, Jock was promoted to full-time sales associate in approximately October 1995. She also held an Assistant Manager position from the fall of 1996 through February 1997, and as a sales associate was appointed the third key position between the summer of 1997 and fall of 1998 in the Massena, New York Kay store. The third key position is responsible for assisting management employees in opening and closing the store and is placed in charge of the store when the assistant manager and store manager are absent. This position is typically a gateway position to higher management positions.
- On approximately December 18, 1998, Jock transferred to the Massena, New 53. York Belden's store as a sales associate. In approximately 2002, a Sterling manager again asked her to hold the third key position; however, Jock stepped down from this position because Sterling refused to compensate her for performing these additional duties. Jock continues to be employed in the Belden store located in Massena, New York as a full-time sales associate.

- 54. During her tenure at Sterling, Jock has received numerous merit awards and gifts from Sterling in recognition of her superior sales performance.
- 55. During Jock's employment at Sterling, male employees were paid higher wages than female employees for equal work in jobs requiring equal skill, effort, and responsibility that were performed under similar working conditions. For example, in approximately March 2005, Troy Lawler, a male, was hired as a part-time sales associate in the Belden's store located in Massena, New York and paid \$8.75 per hour. At the time Lawler was hired, Jock was paid only approximately \$8.65 per hour as a full-time sales associate in the same store. Jock was paid less than Lawler in spite of the fact that Lawler had no prior retail jewelry industry experience, and she had approximately ten years of experience at Sterling, including working as an assistant manager and in the third key position. Although Jock received a raise to \$8.85 per hour shortly after Lawler was hired, several other female employees who were employed in the same store in the same position as Lawler continued to be paid less than Lawler. Jock's store manager explained to the female employees including Jock that Lawler needed to be paid more than the females because he had a child to support.
- 56. But for Sterling's policy prohibiting employees from discussing their wages, Jock would likely be able to identify additional male employees who were paid higher wages than her for equal work in jobs requiring equal skill, effort, and responsibility that were performed under similar working conditions.
- 57. On May 18, 2005, Jock filed a timely charge of discrimination with the Equal Employment Opportunity Commission.

Jock received notice of her right to sue from the EEOC on March 18, 2008.

### Jacquelyn Boyle

58.

Jacquelyn Boyle worked for Sterling from September, 2004 to June 1, 2005 as a

sales associate in the Jared store in Brandon, Florida.

59. Prior to working for Sterling, Boyle obtained a B.A. degree in Legal Studies and

obtained iewelry sales experience working for service merchandise.

60. Boyle started at Sterling as a seasonal sales associate, making \$9.50 per hour.

She excelled in this job such that she generated a large volume of jewelry sales in December

2004. In February 2005, she became a full-time employee making \$10.25 per hour. At that

time, her store manager, Eric Wolff told her she was an excellent sales associate and an asset to

Jared's.

61. During Boyle's employment at Sterling, male employees were paid higher

wages than female employees for equal work in jobs requiring equal skill, effort, and

responsibility that were performed under similar working conditions. For example, Sterling

paid similarly-situated male employees including Grant "Billy" Laing, Alan Mong, and

Michael Duggan more than Boyle for performing equal work. Laing, who was hired in August

2004 was paid \$14.50 per hour as a full-time sales associate; Mong, who was hired in July

2004, was paid \$13.50 per hour as a full-time sales associate; and Duggan, who was hired in

May 2005, was paid \$11.50 per hour as a full-time sales associate.

62. But for Sterling's policy prohibiting employees from discussing their wages,

Boyle would likely be able to identify additional male employees who were paid higher wages

than her for equal work in jobs requiring equal skill, effort, and responsibility that were

performed under similar working conditions.

63. In addition to the pay discrimination described above, Boyle also experienced

sexual harassment while employed at Sterling. Jason May, a male Manager-in-Training,

repeatedly called her and sent her text messages expressing the desire to be alone with her. May made unwelcome overtures to Boyle, such as telling her he wanted to kiss her, which caused her discomfort and distress at work. Boyle complained to her managers, Eric Wolf and Erin Scott, about this harassment but to her knowledge her complaints were not investigated nor was any corrective action taken against May. In fact, shortly after her complaint, May was promoted to a general manager position.

- 64. On September 15, 2005, Boyle filed a timely charge of discrimination with the EEOC.
  - 65. Boyle received notice of her right-to-sue from the EEOC on March 18, 2008.

### Christy Chadwick

- Christy Chadwick (formerly Christy Davies) was employed by Sterling from 66. approximately November 2005 until approximately March 2006. Throughout her employment with Sterling she was employed as a seasonal part-time sales associate at the Belden store located in Massena, New York. Chadwick excelled in this position and was recognized for her outstanding sales volume.
- 67. In approximately March 2005, Sterling hired Troy Lawler, a male, to be a parttime sales associate in the Belden's store located in Massena, New York. When Lawler was hired by Sterling in March 2005, he was paid \$8.75 per hour as a part-time sales associate. When Chadwick was hired approximately six months later, she was paid only approximately \$7.00 per hour as a part-time sales associate in the same store. Chadwick was paid less than Lawler in spite of the fact that she had three years of retail customer service and commission sales experience when she was hired by Sterling and Lawler only had approximately three months of sales experience at the time he was hired.

- Sterling failed to correct the inequities in Lawler's and Chadwick's pay in spite 68. of the fact that Chadwick was recognized by Sterling as an outstanding sales producer.
- But for Sterling's policy prohibiting employees from discussing their wages, 69. Chadwick would likely be able to identify additional male employees who were paid higher wages than her for equal work in jobs requiring equal skill, effort, and responsibility that were performed under similar working conditions.
- On April 24, 2006, Chadwick filed a timely charge of discrimination with the 70. Equal Employment Opportunity Commission.
  - Chadwick received notice of her right to sue from the EEOC on March 18, 2008. 71.

### Lisa Follett

- Lisa Follett was employed by Sterling from approximately November 2004 until 72. approximately May or June 2005. Throughout her employment with Sterling she was employed as a part-time sales associate at the Belden store located in Massena, New York. Follett excelled in this position.
- In approximately March 2005, Sterling hired Troy Lawler, a male, to be a parttime sales associate in the Belden's store located in Massena, New York. On approximately May 5, 2005, Lawler was promoted to a full-time sales associate position. Sterling failed to post the availability of this position and did not conduct interviews of Follett or other female part-time sales associates who were interested in full-time positions. Follett was more qualified than Lawler for the full-time sales associate position because she had seven months of jewelry sales experience with Sterling and had produced substantial sales for Sterling. Lawler had no prior jewelry experience and had no record of past performance to support his promotion.
  - During Follett's employment with Sterling, Sterling failed to post additional 74.

full-time positions and did not provide any formal way for employees to express an interest in promotions. Instead, Sterling relied on a "tap on the shoulder" promotion system. Follett was interested in being promoted to full-time positions, but was unaware of promotional opportunities for which she was qualified, that may have been provided to less qualified male employees at Sterling due to these practices.

- When Lawler was hired by Sterling in March 2005, he was paid \$8.75 per hour as a part-time sales associate. At the time Lawler was hired, Follett was paid only approximately \$7.50 per hour as a part-time sales associate in the same store. Follett was paid less than Lawler in spite of the fact that she had approximately seven months of proven sales experience at Sterling and Lawler had no prior retail jewelry industry experience.
- But for Sterling's policy prohibiting employees from discussing their wages, 76. Follett would likely be able to identify additional male employees who were paid higher wages than her for equal work in jobs requiring equal skill, effort, and responsibility that were performed under similar working conditions.
- On February 8, 2006, Follett filed a timely charge of discrimination with the 77. Equal Employment Opportunity Commission.
  - Follett received notice of her right to sue from the EEOC on March 18, 2008. 78.

### Maria House

- Maria House worked for Sterling at a Kay Jewelers store in Bakersfield, 79. California from approximately June 2005 through August 2006.
  - Sterling hired House as a full-time sales associate and was paid \$12.50 per hour. 80.
- Prior to working for Sterling, House had obtained approximately 20 years of 81. jewelry sales and management experience working for Macy's, Zales, and Michaels Jewelers.

- Shortly after starting with Sterling, House was selected for the third key 82. position. The third key is responsible for assisting management employees in opening and closing the store and is placed in charge of the store when the assistant manager and store manager are absent. This position is typically a gateway position to higher management positions.
- Despite House having performed the third key duties exceptionally well, she was 83. not selected for an assistant manager position in approximately late 2005. Instead, Shaun McCullough, a less qualified male was selected. Sterling was aware that House was interested and qualified for this position and had discussed the possibility of being promoted into this position with her store manager and district manager. McCullough's lack of qualifications was confirmed in 2006 when Sterling terminated him.
- House's exceptional job performance continued into 2006 when she became the 84. highest sales producer in her district. Sterling rewarded her for this accomplishment by granting her membership in Sterling's President Club. The President Club is an organization Sterling created to recognize and reward outstanding performance of its top sales associates throughout the country.
- In approximately May 2006 the store manager of the Bakersfield, California 85. Kay's Jeweler store was terminated. Because there was no assistant manager as a result of McCullough's termination, House was required to take over acting manager duties. House performed the store manager's duties for several weeks. Although House was interested in the store manager position and had competently performed the store manager duties, Sterling selected Ben Fox, a less qualified male, sales associate from a different store, as the new store manager.

- 86. During House's employment with Sterling, Sterling did not post open management positions or provide any formal way for employees to express an interest in promotions. Instead, Sterling relied on a "tap on the shoulder" promotion system. House was interested in being promoted, but was unaware of many other promotional opportunities for which she was qualified, that may have been provided to less qualified male employees at Sterling due to these practices.
- 87. During the time McCullough was House's assistant manager, McCullough sexually harassed House. He made inappropriate and unwelcome comments about her chest on several occasions. For example, he told her "I would like to suck on your boobs." House immediately reported this to her district manager, who told House to stop overreacting and get back to work. House then made a formal complaint through Sterling's internal complaint process, yet still no disciplinary action was taken against McCullough. House later made yet another follow-up complaint to Sterling's Employee Relations Department, but to her knowledge, no action was taken.
- 88. On October 10, 2006, House filed a timely charge of discrimination with the Equal Employment Opportunity Commission.
  - 89. House received her Right to Sue notice from the EEOC on March 18, 2008.

### Denise Maddox

90. Denise Maddox was employed with Sterling from 1997 through January of 2007. She was hired as a sales associate at a Jared store in Westminster, Colorado. She excelled in this job and was the number one salesperson in her store. She also worked as a diamond department manager at this store. In 2000, Maddox was transferred to a Jared store in Englewood, Colorado. Around 2001 or 2002, Maddox briefly transferred to a Sterling store in

Roseville, California, where she was an assistant manager. After a short period of time in California, Maddox transferred back to Colorado, in a sales associate position. Shortly thereafter, in 2002, she was promoted to assistant manager at a Jared store in Lakewood, Colorado. In August of 2005, Maddox was transferred to Dallas, Texas and was promoted to store manager of a Jared store there. On October 31, 2006, Sterling informed her that she was being demoted to diamond department manager. Rather than take the demotion and stay in Texas, she transferred back to Colorado where she worked as a sales associate until she left the company in January 2007.

- In 2003, the store manager position at the Lakewood, Colorado store became 91. vacant. Maddox informed her district manager that she was interested in the position, however, Sterling instead selected a less-qualified male who had no prior experience with Sterling. In June or July of 2006, a store manager position at a higher volume store in the Dallas, Texas area became vacant. Maddox was also interested in a promotion to this store, and informed her district manager of her interest. However, again the position was given to a male, John Costello, who had no previous experience at Sterling.
- During Maddox's tenure, Sterling did not post job vacancies nor provide any 92. formal way for employees to express an interest in promotions. The only way employees were aware of openings was via word of mouth. Accordingly, there are likely numerous other promotional opportunities that Maddox was interested in and qualified for which she was not given the opportunity to apply for, that were awarded to less qualified male employees.
- During Maddox's employment at Sterling, male employees were paid higher 93. wages than female employees for equal work in jobs requiring equal skill, effort, and responsibility that were performed under similar working conditions. For example, when

Maddox began at Sterling, she made \$8.00 an hour. Although she was the number one salesperson in her store, male employees were being hired at rates several dollars an hour more than she. When her store manager, Melinda Small, requested a raise for Maddox from the district manager, the request was denied.

- As a store manager, Maddox observed Sterling pay male employees in her store 94. more than their similarly situated female counterparts. Upon information and belief, these pay discrepancies were implemented by the district manager and vice president or company officials above them.
- Based on information and belief, Maddox believes she was also paid less than 95. her similarly situated male counterparts employed in assistant manager and store manager positions. But for Sterling's policy prohibiting employees from discussing their wages, Maddox would likely be able to identify male employees who were paid higher wages in these positions than her for equal work in jobs requiring equal skill, effort, and responsibility that were performed under similar working conditions.
- Sterling has a policy or practice of preventing its employees from discussing 96. their wages with other employees. Sterling's policy preventing the discussion of wages has prevented Maddox from identifying male employees who were paid higher wages than she was for equal work in jobs requiring equal skill, effort, and responsibility that were performed under similar working conditions.
- 97. Maddox was also subjected to comments and other treatment that were demeaning and disparaging of women. For example, in approximately 2000, when Maddox first became a diamond department manager, she was demoted back to a sales position because her district manager told her he wanted to place a male in the position who had "the Jared

look."

- Maddox also was demoted from the store manager position she held in Dallas, 98. Texas due to her age and sex. She was demoted from her position as store manager in October 2006 because a male district manager needed to be placed in a store manager position in her area. There were several stores that could have been chosen. However, the store managers in each of these stores were younger than Maddox, who was 51 at the time. Maddox was demoted to diamond department manager instead of one of the younger store managers in spite of the fact that sales for her store were better than the stores run by the younger store managers.
- On November 8, 2006, Maddox filed a timely charge of discrimination with the 99. Equal Employment Opportunity Commission.
  - Maddox received her Right to Sue notice from the EEOC on March 18, 2008. 100.

### Lisa McConnell

- Lisa McConnell worked for Sterling at a Kay Jewelers store from approximately July, 2001 until August 30, 2006 in Elkhart, Indiana.
- McConnell was hired as a part-time sales associate for Sterling and was paid \$8.50 per hour. Within a year, she became a full-time sales associate and was paid \$10.00 per hour. McConnell was an outstanding employee. Her high sales record earned her membership in the President's Club from January 2003 until she became store manager in 2005.
- 103. In October, 2002, she became assistant manager at a salary of \$12.00 per hour. Brad Bartl, her store manager at the time, informed her that she was earning approximately \$2.00 to \$3.00 less per hour than similarly-situated male assistant managers and that her salary was also less than male managers-in-training.
  - 104. McConnell served as assistant manager for approximately two and one-half

years during which her personal average annual sales ranged from approximately \$400,000 to \$600,000, one of the highest in her district. She received the highest bonus in her district in 2005.

- Despite McConnell's exceptional performance and strong personal sales record, she received only a \$1 per hour raise each year that she served as assistant manager. This resulted in her earning approximately \$14.00 per hour immediately before she became store manager. In stark contrast, Richard Swiental became assistant manager of the Elkhart, Indiana Kay's store in April 2006 at a starting salary of \$15.33 per hour, \$3.33 per hour more than her starting salary three years prior despite the fact that Swiental was less qualified for the position than McConnell had been when she became assistant manager.
- 106. In early 2005, McConnell was promoted to store manager with an annual salary of approximately \$34,000. Brad Bartl, her former store manager who had worked for Sterling Jewelers for at least a decade, again informed McConnell that she was receiving a significantly lower salary than other male store managers employed by Sterling Jewelers, especially given her training experience and sales record. Bartl informed her that her situation was not unique because he was aware of many other women that were paid less than men in the same job positions. For instance, Bartl's wife, Donna Bartl, had been a store manager with Sterling, and she too had been paid less than similarly-situated male store managers according to Bartl.
- Although McConnell earned the highest bonus in her district in 2005, she did not receive an annual salary increase in 2006.
- But for Sterling's policy prohibiting employees from discussing their wages, McConnell would likely be able to identify additional male employees who were paid higher wages than her for equal work in jobs requiring equal skill, effort, and responsibility that were

performed under similar working conditions.

- 109. McConnell's career goal was to obtain at least a district manager position. In 2005, during a meeting for managers in her district, the then district manager Tim Chmiel asked each store manager in attendance (approximately 14 managers) about their future goals. When Chmiel asked McConnell about her professional goals, she responded that she wanted to be a district manager. However, despite her strong qualifications and interest, Sterling never offered her that position.
- 110. During McConnell's tenure at Sterling, Sterling did not advertise or post job vacancies or have a formal application process for these jobs. Instead, Sterling used a "tap on the shoulder" system for promotion to management positions. Even though McConnell was interested in obtaining a district manager position, due to Sterling's failure to post openings, McConnell was not made aware of any district manager opportunities available to her during her employment. She believes there have been district manager job vacancies filled by males who were less qualified or no more qualified than she. She would have pursued and applied for any such positions, but the jobs were not offered to her nor was she made aware of such vacancies.
- McConnell also experienced sexual harassment while employed by Sterling. On April 8, 2006, district manager John Braunsdorf placed manager-in-training Richard Swiental in her store as assistant manager. Swiental was rude and disruptive. He made inappropriate sexual comments about women. He commented on the anatomy of females who walked by the store and even asked McConnell, the store manager, if she would find out if a young woman who walked by the store in a short skirt was wearing underwear. He commented on female coworkers "PMSing" and bragged about affairs he had on his wife. When helping sales associate,

Stephanie Reinhardt, change a store sign, he said "I can always get it up" when he saw she was having trouble reaching the letters on the sign. He addressed McConnell as "sweetheart" and refused to show her respect or treat her in a professional manner because she was a female manager.

- Shortly after Swiental was transferred to her store, McConnell made verbal and 112: written complaints about his behavior to her district manager Braunsdorf. No corrective action was taken against Swiental.
- 113. In response to McConnell's complaints about Swiental's inappropriate sexual comments against women, inappropriate treatment of women and poor managerial performance, Swiental filed an internal complaint against her accusing her of gender discrimination. Even though Swiental's claim had no merit, Sterling took his side and McConnell was written-up for discriminatory "comments" she never made. She informed the human resource office about Swiental's inappropriate treatment towards women and his disruptive behavior. However, this information was ignored, and on August 31, 2006, McConnell was terminated from Sterling even though she had received the largest bonus in her district that same year and was an effective manager who sought to protect her employees and customers from a male employee's discriminatory behavior.
- 114. On or about July 25, 2006 McConnell timely filed a charge of discrimination with the EEOC.
- On or about May 12, 2007, McConnell filed an amended charge of discrimination with the EEOC asserting her claims on behalf of herself and female employees of Sterling who are similarly situated.
  - 116. McConnell received a notice of right to sue from the EEOC dated March 18,

2008.

### Gloria Pagan

- Gloria Pagan was employed with Sterling from approximately August 2005 until 117. December 26, 2005. During this time period, Pagan worked as a full-time sales associate at the JB Robinson Jewelers store located in Saint Peters, Missouri.
- When Pagan was hired by Sterling, she had prior experience working in the iewelry industry. She excelled in her sales associate position and in October 2005, she was promised the third key position, which is the title given to a sales associate who assists the assistant manager and general manager in the performance of their duties, including opening and closing the store and supervising the store in their absence, and which provides training for promotional opportunities. In approximately November 2005, Sterling hired Christopher Sutmoler as a sales associate in the Saint Peters, Missouri JB Robinson Jewelers store. Sutmoler was given the third key position that had been promised to Pagan in spite of the fact that Pagan had more tenure with Sterling and similar jewelry industry experience.
- 119. During Pagan's employment with Sterling, Sterling failed to post open management positions and did not provide any formal way for employees to express an interest in promotions. Instead, Sterling relied on a "tap on the shoulder" promotion system. Pagan was interested in being promoted, but was unaware of promotional opportunities for which she was qualified, which may have been provided to less qualified male employees at Sterling due to these practices.
- During Pagan's employment at Sterling, male employees were paid higher wages than female employees for equal work in jobs requiring equal skill, effort, and responsibility that were performed under similar working conditions. For example, Sutmoler, a

male with similar jewelry experience as Pagan, was hired at approximately the same time frame in the same sales associate job, and in the same store as Pagan; however, he was paid \$11.50 per hour and Pagan was paid only \$8.50 per hour.

- 121. But for Sterling's policy prohibiting employees from discussing their wages, Pagan would likely be able to identify additional male employees who were paid higher wages than her for equal work in jobs requiring equal skill, effort, and responsibility that were performed under similar working conditions.
- 122. On or about July 16, 2006, Pagan timely filed a charge of discrimination with the EEOC.
  - Pagan received a notice of right to sue from the EEOC on March 18, 2008. 123.

### Judy Reed

- Judy Reed began working at Sterling in October 2000 as an assistant manager at 124. a Jared store in Appleton, Wisconsin. In July 2001 Reed transferred to Sterling's Jared Citrus Park store in Tampa, Florida and took a diamond department manager position. In July 2002, she was promoted to assistant manager of the Citrus Park store. Reed is currently a sales associate at the Citrus Park Store in Tampa, Florida.
- 125. Reed has over 30 years experience in the jewelry industry, more than five of which was as an assistant manager for Sterling.
- Reed was denied promotions on at least three separate occasions in favor of males who were less qualified or no more qualified than she. In 2003, the general manager position at Sterling's Clearwater, Florida Jared store came open. Despite being well-qualified for the position, Reed was not granted an interview. The position was given to David Dion, a less-qualified male with only three years' tenure at Sterling and less jewelry industry

experience than Reed. In January 2005, the general manager position at Sterling's Brandon, Florida Jared store became open. Again, Reed was not interviewed for the position. Instead, the position was given to a less-qualified male, Eric Wolff, who had only two years tenure at Sterling, Finally, in March 2005, the general manager position at Sterling's Citrus Park Jared store became open. Reed had been assistant manager at this location for approximately four years, and during the course of her tenure had on several occasions performed the duties of general manager for the store when the general manager was unavailable. Although she was interviewed for the position, Sterling gave the position to a less-qualified male, Avind Mohip, who had only two years of jewelry industry experience.

- 127. During Reed's employment at Sterling, which is ongoing, Sterling has not posted job vacancies or provided any formal way for employees to express an interest in promotions. The only way employees have become aware of openings has been via word of mouth. Accordingly, there are likely numerous other promotional opportunities that Reed was interested in and qualified for, which she was not given the opportunity to apply for, that were awarded to less qualified male employees.
- 128. During Reed's employment at Sterling, which is ongoing, male employees have been paid higher wages than female employees for equal work in jobs requiring equal skill, effort, and responsibility that were performed under similar working conditions. For example, when Reed was promoted to assistant manager of the Citrus Park store, she was paid a salary of \$32,600. In the summer of 2005, a male, Jason May, obtained a position as an assistant manager at Sterling's Jacksonville, Florida store despite having only two years' experience at Sterling and no prior jewelry industry experience. On information and belief, Reed believes that May was paid a salary of more than \$36,000 per year.

- But for Sterling's policy prohibiting employees from discussing their wages, Reed would likely be able to identify additional male employees who were paid higher wages than her for equal work in jobs requiring equal skill, effort, and responsibility that were performed under similar working conditions.
- On November 23, 2005, Reed filed a timely charge of discrimination with the 130. EEOC.
  - Reed received notice of her right-to-sue from the EEOC dated March 18, 2008. 131.

### Linda Rhodes

- Linda Rhodes was employed by Sterling from approximately November 2005 132. until approximately November 14, 2006. Rhodes was hired as a seasonal part-time sales associate at the Belden store located in Massena, New York. Shortly after being hired, Sterling modified Rhodes' employment and classified her as a part-time sales associate, but did not increase her pay. Rhodes excelled in the part-time sales associate position.
- In approximately March 2005, Sterling hired Troy Lawler, a male, to be a parttime sales associate in the Belden's store located in Massena, New York. When Lawler was hired by Sterling in March 2005, he was paid \$8.75 per hour as a part-time sales associate. When Rhodes was hired approximately six months later, she was paid only approximately \$7.00 per hour as a seasonal and regular part-time sales associate in the same store. Rhodes was paid less than Lawler in spite of the fact that she had approximately 15 years of customer service and sales experience in the restaurant industry when she was hired by Sterling, and Lawler had approximately three months of sales experience. In addition, Rhodes had substantial prior management experience while Lawler had no management experience. Rhodes' store manager explained to the female employees including Rhodes that Lawler

needed to be paid more than the females because he had a child to support.

- Sterling failed to correct the inequities in Lawler's and Rhodes' pay in spite of the fact that Rhodes was recognized by Sterling as an outstanding sales producer. Even after Rhodes was designated third key in the store, she still did not receive a raise.
- 135. But for Sterling's policy prohibiting employees from discussing their wages, Rhodes would likely be able to identify additional male employees who were paid higher wages than her for equal work in jobs requiring equal skill, effort, and responsibility that were performed under similar working conditions.
- 136. On April 6, 2006, Rhodes filed a timely charge of discrimination with the Equal Employment Opportunity Commission.
  - 137. Rhodes received notice of her right to sue from the EEOC on March 18, 2008.

### Khristina Rodrigues

- 138. Khristina Rodrigues began working for Sterling in 2001 as a sales associate. She left Sterling as an employee in good standing in 2003, and was rehired by Sterling in June 2004. In July 2005, she was promoted to assistant manager. In March 2006, she stepped down to a sales associate position. She currently works as a part-time sales associate at a Kay Jewelers in Swansey, Massachusetts.
- When Rodrigues was rehired by Sterling in 2004, her rate of pay was \$10.00 per hour. At the time of her rehire, she had three years' jewelry industry experience, including approximately one year of experience working as an assistant manager.
- 140. During Rodriques' employment at Sterling, male employees were paid higher wages than female employees for equal work in jobs requiring equal skill, effort, and responsibility that were performed under similar working conditions. For example, in

approximately April 2005, Luis Cortes, a male with no prior jewelry experience was hired at a rate of \$10,50 per hour. Rodrigues was making \$10.00 per hour at the time.

- 141. When Rodrigues was promoted to assistant manager in July 2005, her rate of pay was increased to \$11,00 per hour. When she stepped down from the assistant manager position, her rate of pay was reduced to \$10.00 per hour. In approximately November 2005, Endhir "Andy" Bonilla, a male with no previous jewelry experience, was hired as a sales associate at a rate of \$14.00 per hour. This was considerably more than Rodrigues was making as an assistant manager, yet Sterling still reduced her pay even further when she stepped down to a sales position in 2006.
- 142. But for Sterling's policy prohibiting employees from discussing their wages, Rodriques would likely be able to identify additional male employees who were paid higher wages than her for equal work in jobs requiring equal skill, effort, and responsibility that were performed under similar working conditions.
- 143. In addition to the pay discrimination described above, Rodrigues also experienced sexual harassment while employed at Sterling. On or about January 31, 2006, while working at a Kay store in Taunton, Massachusetts, a male store manager from another store made a sexually suggestive comment to her while visiting her store. She immediately reported this to her store manager and then to her district manager. The district manager defended the actions of the store manager and acted as if Rodrigues misunderstood him. When she asked him who else she should contact about this, he suggested she call Sterling's TIPS Line, which she did. No one from the TIPS Line ever notified her as to the results of the investigation into her complaint, even though she was told she would be notified of the outcome of the investigation.

- On July 18, 2006, Rodrigues filed a timely charge of discrimination with the 144. EEOC.
- Rodrigues received notice of her right-to-sue from the EEOC dated March 18, 145. 2008.

### Nina Shahmirzadi

- 146. Nina Shahmirzadi was employed with Sterling from approximately October 10, 1997 until November 1998 at a Kay Jewelers' store in Henderson, Nevada. In 1998, she transferred to the Kay store in Las Vegas, Nevada. In approximately 2001, Shahmirzadi transferred to the Jared store in Henderson, Nevada as a part-time sales associate. In approximately the beginning of 2002, Shahmirzadi became a full-time sales associate in that store. Shahmirzadi terminated her employment with Sterling on approximately November 1, 2006. When she resigned her employment with Sterling, Shahmirzadi was 56 years old.
- 147. When she joined Sterling, Shahmirzadi had significant prior experience managing a jewelry store from approximately 1994 to 1997. During her employment at Sterling, Shahmirzadi was a significant sales producer. In fact, Shahmirzadi was recognized by Sterling as a top sales producer by being designated as a member of the President's Club for years 2003, 2004, and 2005.
- 148. During her tenure at Sterling, Shahmirzadi was interested in being promoted to management positions and informed her district manager that she was willing to transfer to obtain a promotion.
- In spite of her significant qualifications, Shahmirzadi was passed over for promotional opportunities that were provided to less qualified and younger male employees. For example, in 2005, Darren Desylvia, a male sales associate in his late teens or early twenties

was promoted to watch department manager in the Jared store in Henderson, Nevada where Shahmirzadi was employed. In August 2006, Desylvia was promoted to diamond department manager. Prior to receiving these promotions, Desylvia had very little experience in the iewelry industry and had mostly worked on a part-time basis for Sterling. Unlike Desylvia, Shahmirzadi had several years of management experience and approximately nine years of sales experience with Sterling when these promotions occurred. Shahmirzadi was qualified for and interested in both of these promotions.

- Shahmirzadi was also passed over for promotions in September and November 2006. In September 2006, Andy Goldslam, an approximately 20-year-old male, was given the third key position in the Henderson, Nevada Jared store. When he was promoted to the third key position, Goldslam had no prior management experience. Shahmirzadi had years of management experience and had been a top sales performer for years.
- 151. During Shahmirzadi's employment with Sterling, Sterling failed to post open management positions and did not provide any formal way for employees to express an interest in promotions. Instead, Sterling relied on a "tap on the shoulder" promotion system. Because promotions were made pursuant to this tap on the shoulder system, Shahmirzadi is unable to identify all of the promotional opportunities that she was denied access to during her tenure at Sterling in spite of her interest in advancement.
- 152. On or about January 18, 2007, Shahmirzadi timely filed a charge of discrimination with the EEOC.
  - Shahmirzadi received a notice of right to sue from the EEOC on March 18, 2008.

### Leighla Smith

154. Leighla Smith began working for Sterling in Burlington, New Jersey at a Kay

Jewelers store as a part-time sales associate starting and was paid \$8.75 per hour beginning in approximately August, 2004.

- 155. In approximately April, 2005 Smith transferred to a Kay store in Cupertino, California, as a full-time sales associate. Sterling had agreed to pay her \$10.75 an hour at the California Kay's, but once she arrived there, Sterling would only pay her \$9.75 per hour.
- 156. During Smith's employment at Sterling, male employees were paid higher wages than female employees for equal work in jobs requiring equal skill, effort, and responsibility that were performed under similar working conditions. For example, male sales associates with equal or less experience and responsibility in the Cupertino, California Kay store, including Cesar Navero and J.P. (last name unknown) were paid more than Smith.
- But for Sterling's policy prohibiting employees from discussing their wages, Smith would likely be able to identify additional male employees who were paid higher wages than her for equal work in jobs requiring equal skill, effort, and responsibility that were performed under similar working conditions.
- Smith was also interested in obtaining higher paying jobs at Sterling, however her 158. opportunity was limited because Sterling did not post promotional opportunities nor did it provide any formal means for employees, like Smith, to apply for promotional opportunities. Smith, upon information and belief, believes there were promotional opportunities at Sterling that she was qualified for and interested in that males received who were less qualified or no more qualified than she, but because of Sterling's illegal selection system she was not considered for them.
  - On June 7, 2006 Smith filed a timely charge of discrimination with the EEOC. 159.
  - 160. Smith received her right-to-sue notice on March 18, 2008.

### **Dawn Souto-Coons**

- 161. Dawn Souto-Coons was employed with Sterling from approximately September 1991 until approximately May 27, 2005. Souto-Coons began her employment as a sales associate in a JB Robinson store in Waldorf, Maryland. In approximately June 1992, Souto-Coons was promoted to assistant manager in that store. In approximately December 1992, Souto-Coons was promoted to store manager at the JB Robinson store in Gaithersburg, Maryland. In approximately January 1994, Souto-Coons was transferred as a store manager to the Waldorf, Maryland JB Robinson, which was a higher volume store than the Gaithersburg, Maryland store. In the summer of 1998 until approximately June 1999, Souto-Coons worked part-time during a pregnancy and the birth of her child. She again became a store manager at the Waldorf JB Robinson from approximately June 1999 until July 2001. In approximately July 2001, Souto-Coons transferred to Florida as an assistant manager at the Jared store located in Brandon, Florida. On May 27, 2005, Souto-Coons was felt compelled to resign her employment with Sterling after more than thirteen years of service because of Sterling's continued policy, pattern and practice of discriminating against her and other female employees in promotion and pay practices.
- As a store manager in Maryland, Souto-Coons was extremely successful. She was recognized as one of Sterling's top ten managers and received seven incentive trips and numerous merit bonuses.
- When Souto-Coons transferred to Florida, she was qualified for and interested in promotions to general manager or district manager positions. For example, in January 2005, two general manager positions became available, one at the Brandon, Florida Jared, and one at the Citrus Park, Florida Jared. Although Souto-Coons expressed interest in these positions and had

frequently served in an acting manager role in the Brandon, Florida Jared, Souto-Coons was not granted an interview for either general manager position. Instead, in approximately February 2005, Eric Wolff, a less-qualified male employee with approximately two years experience with Sterling was given the Brandon, Florida Jared general manager position, and Avind Molhip, a less-qualified male employee with only two years of jewelry experience, was given the Citrus Park, Florida Jared general manager position. At the time of these promotions, Souto-Coons had over 13 years of experience with Sterling, including approximately nine years of prior experience working as a store manager.

- 164. During Souto-Coons' employment with Sterling, Sterling failed to post open management positions and did not provide any formal way for employees to express an interest in promotions. Instead, Sterling relied on a "tap on the shoulder" promotion system. Because promotions were made pursuant to this tap on the shoulder system, Souto-Coons is unable to identify all of the promotional opportunities that she was denied access to during her tenure at Sterling in spite of her interest in advancement.
- On October 3, 2005, Souto-Coons timely filed a charge of discrimination with the EEOC.
- Souto-Coons received a notice of right to sue from the EEOC on March 18, 2008, 166. 2008.

### Marie Wolf

- Marie Wolf has been employed by Sterling as a sales representative at a Jared store in Brandon, Florida from 2002 to the present.
- Prior to starting at Sterling, Wolf had several years of jewelry sales experience. As part of that experience, she sold over a million dollars in jewelry for her former employer.

She continued this success at Sterling, selling over a million dollars worth of jewelry every year since 2003. This entitled her to membership in the President's Club for each of those years.

- During Wolf's employment at Sterling, male employees were paid higher wages than female employees for equal work in jobs requiring equal skill, effort, and responsibility that were performed under similar working conditions. For example, Wolf's starting wage at Sterling was \$12.00 per hour. Three years later her wage was \$13.47. Similarly situated male employees, including Grant Laing, Steven Harrington, and Alan Mong were paid higher base hourly rates even though Wolf had greater sales and longer seniority at Sterling. This unequal pay between her and her male co-workers occurred even though the males were performing substantially equal work that required equal skill, effort, and responsibility under similar working conditions.
- But for Sterling's policy prohibiting employees from discussing their wages, Wolf would likely be able to identify additional male employees who were paid higher wages than her for equal work in jobs requiring equal skill, effort, and responsibility that were performed under similar working conditions.
- 171. On September 13, 2005, Wolf filed a timely charge of discrimination with the EEOC.
  - Wolf received her right-to-sue from the EEOC on March 18, 2008. 172.

### CLASSWIDE COUNT I Violation of Title VII - Disparate Impact

- Plaintiffs repeat and reallege the allegations contained in paragraphs 1 through 171.
  - 174. This claim is brought on behalf of all Plaintiffs and the class they represent.
  - The foregoing conduct described above violates Title VII of the Civil Rights Act 175.

of 1964, as amended, 42 U.S.C. 2000(e), et. seq. and constitutes a continuing violation of that act.

- 176. Sterling has maintained a system for making promotion and compensation decisions that is excessively subjective the operation of which has a disparate impact adverse to female employees, and which is not consistent with business necessity, or if it could be so justified, less discriminatory alternatives exist that could equally serve said necessity.
- 177. Sterling's discriminatory practices described above have denied female employees promotional opportunities and compensation to which they are entitled, which has resulted in the loss of past and future wages and other job benefits to Plaintiffs and members of the class.
  - 178. Plaintiffs request relief as provided in the Prayer for Relief below.

### CLASSWIDE COUNT II Violation of Title VII - Disparate Treatment

- 179. Plaintiffs repeat and reallege the allegations contained in paragraphs 1 through 171.
- 180. Sterling has intentionally discriminated against the Plaintiffs and the members of the proposed class by maintaining a system for making promotion and compensation decisions that is excessively subjective and through which Sterling has permitted or encouraged managers to deny female employees equal access to promotion opportunities and the same compensation paid to similarly situated male employees.
- 181. Sterling's discriminatory practices described above have denied female employees promotional opportunities and compensation to which they are entitled, which has resulted in the loss of past and future wages and other job benefits to Plaintiffs and members of the class.
- 182. The foregoing conduct described above violates Title VII of the Civil Rights Act of 1964, as amended, 42 U.S.C. § 2000(e), et. seq. and constitutes a continuing violation.

- 183. The foregoing conduct described above caused the Plaintiffs and members of the proposed class emotional harm and other forms of harm proximately caused by Sterling's discriminatory conduct.
- 184. The foregoing conduct described above was undertaken with malice or reckless disregard of the rights protected by Title VII of the Civil Rights Act of 1964, as amended, 42 U.S.C. § 2000(e), et. seq.
  - 185. Plaintiffs request relief as provided in the Prayer for Relief below.

### CLASSWIDE COUNT III Violation of Equal Pay Act, 29 U.S.C. § 206(d)

- 186. Plaintiffs repeat and reallege the allegations contained in paragraphs 1 through 171.
- 187. Sterling required Plaintiffs and the other members of the collective action to perform the same or substantially similar work as other male employees, requiring equal skill, effort, and responsibility under similar working conditions at the same establishment and paid Plaintiffs and the other female retail employees lower wages than similarly situated male employees. The difference in pay was not part of or occasioned by a seniority system, merit system, a system based on the quantity or quality of production or upon a factor other than gender.
- 188. By the conduct described above Sterling has willfully violated the Equal Pay Act, 29 U.S.C. §206(d). As a direct result of Sterling's unlawful and discriminatory conduct in willful violation of the Equal Pay Act, Plaintiffs and other female retail employees have been and continue to be paid less than similarly-situated men.
  - 189. Plaintiffs request relief as provided in the Prayer for Relief below.

### COUNT IV ON BEHALF OF PLAINTIFF DENISE MADDOX Violation of Age Discrimination in Employment Act, 29 U.S.C. § 621, et seq.

- 190. Plaintiff Maddox repeats and realleges the allegations contained in paragraphs 1 through 10, and paragraphs 16, 26, and 89 through 99.
- The foregoing conduct, among others, violates the Age Discrimination in Employment Act, 29 U.S.C. § 621, et seq. ("ADEA") and constitutes a willful violation of the ADEA.
  - Plaintiff Maddox requests relief as provided in the Prayer for Relief below. 192.

### COUNT V ON BEHALF OF PLAINTIFF NINA SHAHMIRZADI Violation of Age Discrimination in Employment Act, 29 U.S.C. § 621, et seg.

- Plaintiff repeats and realleges the allegations contained in paragraphs 1 through 10, and paragraphs 22, 26, and 145 through 152.
- The foregoing conduct, among others, violates the Age Discrimination in Employment Act, 29 U.S.C. § 621, et seq. and constitutes a willful violation of the ADEA.
  - Plaintiff Shahmirzadi requests relief as provided in the Prayer for Relief below.

#### PRAYER FOR RELIEF

WHEREFORE Plaintiffs respectfully request this Court

### As to the Class Claims:

- Declare that the practices described in this complaint exist at Sterling and that A. they are unlawful;
- Grant certification of this action as a class action on behalf of the proposed В. Plaintiff class and designation of Plaintiffs as representatives of the class and their counsel of record as Class Counsel;

- C. Grant certification of this action as a collective action and designation of Plaintiffs
  as representatives of the class and their counsel of record as Class Counsel;
- D. Issue a permanent injunction prohibiting the Defendant, its officers, agents, employees and successors, from engaging in the discriminatory employment practices complained of herein in violation of Title VII of the Civil Rights Act of 1964, as amended;
- E. Issue a permanent mandatory injunction requiring that Defendant adopt employment practices in conformity with the requirements of Title VII of the Civil Rights Act of 1964, 42 U.S.C. § 2000e, et seq.;
  - F. Award liquidated damages pursuant to 29 U.S.C. § 201, et seg.;
- G. Award back pay and other job benefits sufficient to make the Plaintiffs and the class whole;
  - H. Award compensatory and punitive damages appropriate to the proof at trial;
- I. Award reasonable attorneys' fees and costs, including expert fees, pursuant to 42 U.S.C. § 2000e and 42 U.S.C. § 1988; 29 U.S.C. § 216(b); 29 U.S.C. § 201, et seq.; and
  - J. Order such other and further relief as the Court deems just and proper.

#### As to Plaintiff Maddox and Plaintiff Shahmirzadi's Individual Claims:

- K. Award monetary damages and any other relief sufficient to make Plaintiff
   Maddox and Plaintiff Shahmirzadi whole;
- L. Award reasonable attorneys' fees and costs, including expert fees, pursuant to 29 U.S.C. § 621, et seq.; 29 U.S.C. § 216(b) and
  - M. Order such other and further relief as the Court deems just and proper.

### JURY TRIAL DEMAND

The Plaintiffs hereby demand a jury trial.

Dated: New York, New York March 18, 2008

Respectfully submitted,

COHEN, MILSTEIN, HAUSFELD

& TOLL, P.L.L.C.

Lyrda J. Grant (LG-4784)
150 East 52nd Street, 30th Floor
New York, N.Y. 10022
Telephone: (212) 838-7797
Facsimile: (212) 838-7745

lerant@cmht.com

Joseph M. Sellers

Jenny R. Yang (JY-9667)

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1100 New York Avenue, N.W.

West Tower, Suite 500 Washington, D.C. 20005 Telephone: (202) 408-4600 Facsimile: (202) 408-4699

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Sam J. Smith Loren B. Donnell Burr & Smith 442 W. Kennedy Boulevard Suite 300, Tampa, FL 33606 Telephone: (813) 253-2010 Facsimile: (813) 254-8391 ssmith@burrandsmithlaw.com Idonnell@burrandsmithlaw.com

Thomas A. Warren Thomas A. Warren Law Offices, P.L. 2032-D Thomasville Blvd. Tallahassee, FL 32308 Telephone: (850) 385-1551 Facsimile: (850) 385-6008 tw@nettally.com

Counsel for Plaintiffs

# Exhibit 1



### U.S. EQUAL EMPLOYMENT OPPORTUNITY COMMISSION Buffalo Local Office

6 Fountain Plazo, Suite 350 Buffalo, NY 14202 (716) 551-4441 TTY (716) 551-5923 FAX (716) 551-4387

Charge No:

Marie Wolf 151-2005-03638

c/o Burr & Smith 442 W. Kennedy Blvd, Ste 300

Tampa, Florida 33606 Charging Party

Jacquelyn Boyle 151-2005-03639

c/o Burr & Smith 442 W Kennedy Blvd., Ste 300

Tampa, Florida 33606 Charging Party

Carol King 151-2005-03709

c/o Burr & Smith

442 W Kennedy Blvd., Ste 300
Tampa, Florida 33606 Charging Party

Dawn Soto-Coons 151-2006-00087

c/o Burr & Smith

442 W Kennedy Blvd., Ste 300

Tampa, Florida 33606 Charging Party

Judy Reed 151-2006-00488

c/o Burr & Smith 442 W Kennedy Blvd., Ste 300

Tampa, Florida 33606 Charging Party

Laryssa Jock 165-2005-00714

438 Scanlon Road

Bombay, New York 12914 Charging Party

Lisa Follett 525-2006-00197

14679 State Hwy 37

Massena, New York 13662 Charging Party

Linda Rhodes 525-2006-00570

61 Dexter Road

St. Regis Falls, New York 12980 Charging Party

Carolyn Morse 525-2006-00571

14430 Pepperpine Drive

Tampa, Florida 33626 Charging Party

Christy Davies 525-2006-00644

158 Highlands Rd., Apt. 32

Massena, New York 13662 Charging Party

Letter of Determination Sterling Jewelers, Inc. Page 2

Akron, OH 44333

		Charge No:
Tana Shriver 8930 Ehren Cutoff Land O' Lakes, Florida 34639	Charging Party	525-2006-00789
Leighla Smith 133A Caley Ave. Mt. Holly, New Jersey 08060	Charging Party	525-2006-00956
Khristina Rodrigues 621 3rd Street	Similaring t unity	525-2006-01138
River Falls, Massachusetts 02721	Charging Party	
Gloria Pagan 323 Bentoak Drive		525-2006-01139
Lake Saint Louis, Missouri 63367	Charging Party	
Marie House 8501 Eakens Drive Bakersfield, California 93311-1212	Charging Party	525-2007-00071
•	Charging 1 arry	450 4004 0 450
Lisa L. McConnell 58744 Oxbow Drive		470-2006-04239
Elkhart, Indiana 46516	Charging Party	
Denise Maddox c/o Law Offices of Thomas A. Warren		525-2007-00253
2032-D Thomasville Road Tallahassee, Florida 32308	Charging Party	
Sharon Scroggins 7601 Tamarind Avenue		525-2007-00290
Tampa, Florida 33625	Charging Party	
Nina Shahmirzadi 35 Casa Del Fuego	•	525-2007-00419
Henderson, Nevada 89012	Charging Party	
Sterling Jewelers, Inc. 375 Ghent Road		
575 Chem Auad		

### **DETERMINATION**

Respondent

Under the authority vested in me by the Commission's Procedural Regulations, I issue the following determination on the merits of this charge filed under the Equal Pay Act of 1963 (Equal Pay Act) and/or Title VII of the Civil Rights Act of 1964 as amended (Title VII) and the Civil Rights Act of 1991. Timeliness, deferral and all other requirements for coverage have been met.

Letter of Determination Sterling Jewelers, Inc. Page 3

Charging Parties collectively allege that Respondent has discriminated against a class of female employees with retail sales responsibilities in regard to promotion and compensation.

Respondent denies the allegations of discrimination in their entirely and asserts that legitimate, non-discriminatory reasons support its decisions. Respondent also disputes the Buffalo Area's jurisdiction over several of the individual charges, and asserts timeliness claims in regard to several individual charges.

The investigation determined that Respondent subjected Charging Parties and a class of female employees with retail sales responsibilities nationwide to a pattern or practice of sex discrimination in regard to promotion and compensation. Statistical analysis of pay and promotion data provided by Respondent reveals that Respondent promoted male employees at a statistically significant, higher rate than similarly situated female employees and that Respondent compensated male employees at a statistically significant, higher rate than similarly situated female employees. Witness testimony further corroborates the allegations. As such, I find reasonable cause to believe that Respondent has engaged in a pattern or practice of discrimination as alleged, in violation of Title VII and the Equal Pay Act.

Upon finding that there is reason to believe that violations have occurred, the Commission attempts to eliminate the alleged unlawful practices through informal methods of conciliation. Therefore, the Commission now invites the parties to join with it in a collective effort toward a just resolution to this matter. The confidentiality provisions of Title VII, the Equal Pay Act, and the Commission Regulations apply to information obtained during conciliation.

When the Respondent declines to discuss settlement or when, for any reason, a settlement acceptable to the office Director is not obtained, the Director will inform the parties and advise them of the court enforcement alternatives available to aggrieved persons and the Commission. A Commission representative will contact each party in the near future to begin conciliation.

JAN 03 2008

Date

Copy:

Loren B. Donnell, Esq Burr & Smith Suite 300 442 W. Kennedy Blvd. Tampa, Florida 33606

Jacqueline E. Kalk, Esq. Littler Mendelson Suite 1100 3348 Peachtree Road, N.E. Atlanta, Georgia 30326 Elizabeth Cadle, Director Buffalo Local Office

ehalf of the Commission

Joseph M. Sellers, Esq. Cohen Milstein Suite 500 West 1100 New York Ave. N.W. Washington, D.C. 20005

Stephen S. Zashin, Esq. Zashin & Rich Co., L.P.A. 55 Public Square Cleveland, Ohio 44113 Thomas A. Warren, Esq. Law Offices 2032-D Thomasville Road Tallahassee, Florida 32308 Exhibit 2

Massena Newyork

### CONSENT TO JOIN PURSUANT TO 29 U.S.C. §216(b)

- I hereby consent and agree and opt-in to become a plaintiff in a lawsuit brought under the Fair Labor Standards Act of 1938, as amended, 29 U.S.C. § 201, et seq:, for violations of the Equal Pay Act. 29 U.S.C. § 206(d), against my current/former employer, Sterling Jewelers, Inc., and any of its officers, agents, parent corporations. subsidiaries, joint employers and representatives (collectively "Sterling").
- 2. I have worked for Sterling during the time period after February 2003. I believe I may have been paid less than men in similar positions; and therefore, consent to join the suit.
- 3. I hereby agree to be bound by any adjudication of this action by the Court, whether it is favorable or unfavorable. I further agree to be bound by any collective action settlement herein approved by my attorneys and approved by this Court as fair, adequate, and reasonable.
- 4. I hereby designate Cohen, Milstein, Hausfeld & Toll, P.L.L.C., Thomas A. Warren, P.L., and Burr & Smith, L.L.P. to represent me in this action.
- I agree to be represented by those plaintiffs who have been or will be named in the litigation that my counsel has filed, to the fullest extent possible under applicable laws, to make decisions on my behalf concerning the litigation, including the method and manner of conducting and resolving the litigation, the terms of representation by the attorneys for the named plaintiffs and others who join the action, and all other matters pertaining to this lawsuit.

Date: 3-11-07

## CONSENT TO JOIN PURSUANT TO 29 U.S.C. §216(b)

- I hereby consent and agree and opt in to become a plaintiff in a lawsuit brought under the Fair Labor Standards Act of 1938, as amended, 29 U.S.C. § 201, et seq., for violations of the Equal Pay Act, 29 U.S.C. § 206(d), against my current/former employer, Sterling Jewelers, Inc., and any of its officers, agents, parent corporations, subsidiaries, joint employers and representatives (collectively "Sterling").
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Date: 3/17/08

Transple in BAIND

Printed Name

Current/Former Employee of Sterling Store (Name/Location)

### CONSENT TO JOIN PURSUANT TO 29 U.S.C. §216(b)

- I hereby consent and agree and opt-in to become a plaintiff in a lawsuit brought under the Fair Lubor Standards Act of 1938, as amended, 29 U.S.C. § 201, et seq., for violations of the Equal Pay Act. 29 U.S.C. § 206(d), against my current/former employer. Sterling Jewelers, Inc., and any of its officers, agents, parent corporations, subsidiaries, joint employers and representatives (collectively "Sterling").
- 2: I have worked for Sterling during the time period after Pebruary 2003. I helieved may have been paid less than men in similar positions; and therefore; consent to join the suit.
- I hereby agree to be bound by any adjudication of this action by the Court, whether it is favorable or unfavorable. I further agree to be bound by any collective action settlement herein approved by my attorneys and approved by this Court as fair, adequate, and reasonable,
- 4. Thereby-designate Cohen, Milstein, Hausfeld & Toll, P.L., L.C., Thomas A. Warren, P.L., and Burr & Smith, L.L.P. to represent me in this action.
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Unite: 3 17/08

Christy Chadicieks

Christy Chadwick

Christia Oxxiliaxila Floratina, 1114

- I hereby consent and agree and opt-in to become a plaintiff in a lawsuit 1. brought under the Fair Labor Standards Act of 1938, as amended, 29 U.S.C. § 201, et seq., for violations of the Equal Pay Act, 29 U.S.C. § 206(d), against my current/former employer, Sterling Jewelers, Inc., and any of its officers, agents, parent corporations, subsidiaries, joint employers and representatives (collectively "Sterling").
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Signature

Maria House

Printed Name

- I hereby consent and agree and opt in to become a plaintiff in a lawsuit 1. brought under the Fair Labor Standards Act of 1938, as amended, 29 U.S.C. § 201, et seq., for violations of the Equal Pay Act, 29 U.S.C. § 206(d), against my current/former employer, Sterling Jowelers, Inc., and any of its officers, agents, parent corporations, subsidiaries, joint employers and representatives (collectively "Sterling").
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- I agree to be represented by those plaintiffs who have been or will be named in the litigation that my counsel has filled, to the fulless extent possible under applicable laws, to thake decisions on my behalf concerning the littleation, including the method and manner of conducting and resolving the litigation, the ferms of representation by the attorneys for the named plaintiffs and others who join the action, and all other matters pertaining to this lawsuit.

Date: 03-17-08

Sterling Store (Name/Location)

- 1. I hereby consent and agree and opt-in to become a plaintiff in a lawsuit brought under the Fair Labor Standards Act of 1938, as amended, 29 U.S.C. § 201, et seq., for violations of the Equal Pay Act, 29 U.S.C. § 206(d), against my current/former employer, Sterling Jewelers, Inc., and any of its officers, agents, parent corporations. subsidiaries, joint employers and representatives (collectively "Sterling").
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Date: 3/12/2,56 \$

Signature

LISA L. MC CONNELL

Printed Name

KAY JEWELERS ELKHOSET / NDMANTA Current/Former Employee of Sterling Store (Name/Logation)

Page 67 of 71

- 1. I hereby consent and agree and opt in to become a plaintiff in a lawsuit brought under the Fair Labor Standards Act of 1938, as amended, 29 U.S.C. § 201, et seq., for violations of the Equal Pay Act, 29 U.S.C. § 206(d), against my current/former employer, Sterling Jewelers, Inc., and any of its officers, agents, parent corporations, subsidiaries, joint employers and representatives (collectively "Sterling").
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Date: 3/17/08

Signature

Daties & Misses

Current Janes - Cifrus I

urrent/Former Employee of Sterling Store (Name/Location) Tamp

- I hereby consent and agree and opt in to become a plaintiff in a lawsuit brought under the Fair Labor Standards Act of 1938, as amended, 29 U.S.C. § 201, et seq., for violations of the Equal Pay Act, 29 U.S.C. § 206(d), against my current/former employer, Sterling Jewelers, Inc., and any of its officers, agents, parent corporations, subsidiaries, joint employers and representatives (collectively "Sterling").
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Date: 3 17 18

Signature Rhorles

Lindia Rhodes

Current/Former Employee of Sterling Store (Name/Location)

145 3

### CONSENT TO JOIN PURSUANT TO 29 U.S.C. §216(b)

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Date: 3 12, 08

Current/Former Employee of Sterling Store (Name/Location)

r 5

#### CONSENT TO JOIN PURSUANT TO 29 U.S.C. §216(b)

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Date: 3 11 /2008

p 35 5

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Date: 3:10.08

Signature

Signature

Printed Name

Ome Brandth F Current/Former Employee of Sterling Store (Name/Location)

# **EXHIBIT** L

Counterclaim Defendants' letter to AAA, dated April 9, 2008



Joseph M. Sellers (202) 408-4604 jsellers@cmht.com

April 9, 2008

#### VIA EMAIL AND FIRST CLASS MAIL

Jonathan J. Weed Case Manager American Arbitration Association 950 Warren Avenue East Providence, RI 02914

Re:

11 160 00655 08

Laryssa Jock, Jacquelyn Boyle, Christy Chadwick, Lisa Follett, Maria House, Carol King, Denise Maddox, Lisa McConnell, Carolyn Morse, Gloria Pagan, Judy Reed, Linda Rhodes, Khristina Rodrigues, Nina Shahmirzadi, Leighla Smith, Sharon Scroggins, Tana Shiver, Dawn Souto-Coons and Marie Wolf, individually and on behalf of all others similarly

situated and Sterling Jewelers, Inc.

Dear Mr. Weed:

I am writing to respond to Mr. Maatman's letter dated April 2, 2008. As noted in my earlier correspondence dated March 24, 2008, several features of Sterling's RESOLVE arbitration program may render it unenforceable. As it is unclear whether the RESOLVE arbitration program is enforceable, Claimants filed a complaint in the United States District Court for the Southern District of New York. *Jock, et al. v. Sterling Jewelers, Inc.*, 08-cv-02875 (filed March 18, 2008). Whether the arbitration agreement is enforceable must be determined by the court in the first instance. *See First Options of Chicago v. Kaplan*, 514 U.S. 938, 943-44 (1995). Should the agreement be enforceable, the parties also disagree as to whether Claimants have effectively exhausted RESOLVE's administrative prerequisites to proceed to arbitration. That issue should be decided by an arbitrator in the first instance. *See Green Tree Financial Corp. v. Bazzle*, 539 U.S. 444, 452 (2003).

1100 New York Avenue, N.W.

Jonathan Weed April 9, 2008 Page 2

### 1. Whether the arbitration agreement is valid must be resolved by the court at the outset.

While there are others, the two most salient defects in the RESOLVE Program are the prohibitively high cost it imposes on employees and its prohibition on injunctive relief. An arbitration agreement, to be enforceable, may not impose on the employee costs that exceed those that the employee would assume in a judicial forum. See Green Tree Fin. Corporation-Alabama v. Randolph, 531 U.S. 79, 91 (2000). The RESOLVE Program fails to shift to Sterling costs associated with initiating and maintaining the arbitration, beyond those equal to the court filing fee and, therefore, should not be enforced, at least on those terms. Indeed, Claimants asked Sterling to pay the difference between the AAA's initial filing fee in the amount of \$3250 and the court filing fee of \$350 but Sterling has yet to respond. Plainly, Sterling should pay the supplemental filing fee that AAA charges which, because of the value of the claims advanced by Claimants and others similarly situated, could amount to \$65,000. Nor does the RESOLVE Program provide that Sterling will pay the case service fee of approximately \$6000 should the arbitration proceed to a merits hearing. See National Rules for Resolution of Employment Disputes. Even the threat to pay such large costs would penalize the Claimants and members of the putative class for vindicating their statutory rights.

Arbitration must also afford parties a forum that is comparable to the judiciary for the adjudication of their statutory rights. Arbitration agreements whose terms would undermine, or work a prospective waiver of, any of the underlying statutory rights may not be enforced. Mitsubishi Motor Corp. v. Soler Chrysler-Plymouth, Inc., 473 U.S. 614, 637 n.19 (1985) ("By agreeing to arbitrate a statutory claim, a party does not forgo the substantive rights afforded by the statute; it only submits to their resolution in an arbitral, rather than a judicial forum); see also Alexander v. Garnder-Denver Co., 415 U.S. 36, 51 (1974) ("[T]here can be no prospective waiver of an employee's rights under Title VII."). In addition to the high cost of arbitration, the RESOLVE program requires specific rules that supplement the AAA arbitration rules. One RESOLVE Program rule states that "in reaching a decision, the arbitrator may not modify Company rules, policies, or procedures." Title VII of the Civil Rights of 1964, which Claimants invoke, authorizes the award of injunctive relief and such relief would include modification, change, or elimination of any number of Sterling's rules, policies, or procedures at issue in this case. See 42 U.S.C. 2000e-5(g)(1). As a result, the RESOLVE Program would deprive the arbitrator of a remedy central to Title VII, relegating the arbitral forum to an inferior status. The RESOLVE Program cannot be enforced with that prohibition in place.

By letter sent April 1, 2008, Sterling seems to have agreed to remove these impediments to arbitration. In particular, Joseph Spagnola, the RESOLVE Program Director states:

> Claimants contentions regarding the costs of arbitration and the arbitrator's authority] are in direct contradiction to the RESOLVE Program itself. RESOLVE has a nominal filing fee and the arbitrator is free to make any award that comports with applicable law.

Jonathan Weed April 9, 2008 Page 3

See Letter from Joseph Spagnola to Joseph Sellers, dated April 1, 2008, attached herein. Even then, it is far from clear from this letter whether Sterling has agreed to pay all costs associated with the arbitration above those that the Claimants would bear in court. Merely acknowledging that the arbitrator is "free to make any award that comports with applicable law," as Mr. Spagnola has stated, does not reflect Sterling's agreement to pay the costs of arbitration. As those costs are unaffordable to the Claimants, the determination whether Sterling will pay those costs must be made at the outset of this proceeding, as it is integral to an assessment whether arbitration offers a forum that is comparable to the judiciary.

# 2. Whether Claimants exhausted all prerequisites to arbitration under the RESOLVE Program must be determined by the arbitrator.

It is axiomatic that the arbitrator determines whether the preconditions to arbitration have been satisfied, See John Wiley & Sons, Inc., v. Livingston, 376 U.S. 543, 557 (1964) (an arbitrator should decide whether a party seeking arbitration had properly completed a grievance procedure that served as a prerequisite to arbitration). As Mr. Maatman's letter indicates, Sterling believes that the Claimants have failed to exhaust the preconditions to arbitration, as they have not engaged in mediation of their claims. Having just concluded months of mediation which included an early neutral evaluation of the Claimants' claims, there should be no question that the parties have exhaustively explored resolution of their claims at this juncture. Should the Court rule that the arbitration agreement is enforceable, the parties should brief this matter for the arbitrator once one is assigned.

#### 3. Claimants' suggested procedural steps.

Although we disagree with Mr. Maatman's characterization of Claimants' legal rights and the procedural posture of Claimants' claims in the RESOLVE Program, we agree that the AAA should suspend administration of these claims pending a decision by the Court on the enforceability of the arbitration agreement at issue, or, in the alternative, pending unequivocal written confirmation from Sterling that it will reimburse Claimants for all costs of arbitration in excess of the court filing fee and grant the arbitrator the authority to issue an award for injunctive relief, including but not limited to the authority to order changes to Sterling rules, policies, and procedures.

Please do not hesitate to contact me if you have any questions.

Jonathan Weed April 9, 2008 Page 4

Very truly yours,

Joseph M. Sellers

cc: Gerald Maatman, Esq. Stephen Zashin, Esq.

### **EXHIBIT M**

Letter from Joseph Spagnola, Manager, Resolve program, Dated April 1, 2008

### **THE** RESOLVE PROGRAM

Alternative Dispute Resolution (ADR)

### FACSIMILE COVER SHEET

DATE:

April 1, 2008

PAGES TO FOLLOW: Two

TO:

Joseph M. Sellers, Esq.

FAX:

(202) 408-4699

FROM:

Joseph Spagnola

PHONE: (800) 394-4205

FAX:

(330) 670-6723

RE:

Claims of Jacquelyn Boyle, Christy Chadwick, Lisa Follett, Maria House, Laryssa Jock, Carol King, Denise Maddox, Lisa McConnell, Carolyn Morse, Gloria Pagan, Judy Reed, Linda Rhodes, Khristina Rodrigues, Nina Shahmirzadi, Leighla Smith, Sharon Scroggins, Tana Shiver, Dawn

Souto-Coons and Marie Wolf.

# THE **RESOLVE** PROGRAM

Alternative Dispute Resolution (ADR)

April 1, 2008

Via Fascimile and US Mail

Filed 05/07/2008

Joseph M. Sellers, Esq. Cohen, Milstein, Hausfeld & Toll, PLLC 1100 New York Ave., N.W. Suite 500, West Tower Washington, D.C. 20005

> Claims of Laryssa Jock, Jacquelyn Boyle, Christy Chadwick, Lisa Follett, Maria House, Carol King, Denise Maddox, Lisa McConnell, Carolyn Morse, Gloria Pagan, Judy Reed, Linda Rhodes, Khristina Rodrigues, Nina Shahmirzadi, Leighla Smith, Sharon Scroggins, Tana Shiver, Dawn Souto-Coons and Marie Wolf

Dear Mr. Sellers:

Thank you for your letter of March 19, 2008. However, Sterling respectfully disagrees with the contentions in your letter.

First, the private mediation took place outside of RESOLVE. That private mediation process did not replace the Step 2 requirements of RESOLVE. In fact, in conjunction with that private mediation, the parties entered into a tolling agreement to suspend all dates of the RESOLVE Program. As a result, Sterling does not agree with your contention that the private mediation process "replaced" any part of the RESOLVE Program. You reviewed and signed the tolling agreement and are fully familiar with its terms including page 2, item 1.

Second, Sterling disagrees with your contention that RESOLVE is unenforceable. The issues raised in your letter (i.e., the cost of arbitration and the arbitrator's authority) are in direct contradiction to the RESOLVE Program itself. RESOLVE has a nominal filing fee and the arbitrator is free to make any award that comports with applicable law. You have misrepresented the program details and obviously did not fully read the materials supplied to you. Further, courts throughout the country have enforced RESOLVE.

Third, your letter stands in direct contradiction to the letters sent by your co-counsel Sam Smith dated March 12, March 18 and March 19, 2008. In those letters, Mr. Smith has just now filed Step 1 claim forms on behalf of Lisa McConnell, Nina Shahmirzadi, Sharon Scroggins, Gloria Pagan and Denise Maddox. In those letters, Mr. Smith states that "[t]o the extent our clients may also have to exhaust the procedures prescribed by the RESOLVE Program...we hereby submit these charges in satisfaction of Step 1 of the RESOLVE Program."

Sam J. Smith April 1, 2008 Page 2 of 2

Finally, Sterling rejects your contention that your above named clients can "elect" to prosecute their claims in a judicial forum. Nevertheless, Sterling received your letter from Mr. Smith and therefore, Sterling considers your letter a waiver of any rights set forth in RESOLVE by your above mentioned clients.

If you have any questions concerning the foregoing, please do not hesitate to contact me.

Very truly yours,

Joseph Spagnola

Manager, RESOLVE Program

### **EXHIBIT N**

Letters from Counterclaim Defendants' counsel, Sam Smith, Dated March 12, 18 and 19, 2008

### LAW OFFICES

442 W. Kennedy Boulevard Sutte 300 Tampa, Florida 33606

# BURR & SMITH

LIMITED LIABILITY PARTNERSHIP

TELEPHONE (813) 253-2010 FACSIMILE (813) 254-8391 www.burrandsmithlaw.com

March 12, 2008

RECEIVED HAR 1 3 2000

RESOLVE Program Sterling Jewelers, Inc. 375 Ghent Rd Akron, OH 44333

VIA FACSIMILE/FEDERAL EXPRESS

Re:

RESOLVE Program Step 1

Dear RESOLVE Program Administrator:

We represent Nina Shahmirzadi, Sharon Scroggins and Gloria Pagan regarding claims of sex discrimination they have made on behalf of themselves and others similarly situated against Sterling Jewelers, Inc. and/or any of the companies that are owned or controlled in whole or in part by Sterling Jewelers, Inc. We enclose a copy of the charge that each has timely filed with the EEOC.

We understand that, as of 1998, Sterling Jewelers implemented an alternative dispute resolution program, known as RESOLVE. We do not believe that the terms of the RESOLVE Program supercede or limit the rights that Title VII of the Civil Rights Act of 1964, as amended, conferred on our clients. To the extent our clients may also have to exhaust the procedures prescribed by the RESOLVE Program, however, we hereby submit these charges in satisfaction of Step 1 of the RESOLVE Program.

Feel free to contact me should you have any questions about the claims that our clients have initiated.

Very truly yours.

Sam J. Smith

Enclosures

LAW OFFICES

442 W. KENNEDY BOULEVARD SUITE 300 TAMPA, FLORIDA 33606

# BURR & SMITH

LIMITED LIABILITY PARTNERSHIP

TELEPHONE (813) 253-2010 FACSIMILE (813) 254-8391 www.burrandsmithlaw.com

March 18, 2008

RESOLVE Program Sterling Jewelers, Inc. 375 Ghent Rd Akron, OH 44333

VIA FACSIMILE/FEDERAL EXPRESS

Re:

RESOLVE Program Step 1

Dear RESOLVE Program Administrator:

We represent Lisa McConnell regarding claims of sex discrimination they have made on behalf of herself and others similarly situated against Sterling Jewelers, Inc. and/or any of the companies that are owned or controlled in whole or in part by Sterling Jewelers, Inc. We enclose a copy of the charge that each has timely filed with the EEOC.

We understand that, as of 1998, Sterling Jewelers implemented an alternative dispute resolution program, known as RESOLVE. We do not believe that the terms of the RESOLVE Program supercede or limit the rights that Title VII of the Civil Rights Act of 1964, as amended, conferred on our clients. To the extent our clients may also have to exhaust the procedures prescribed by the RESOLVE Program, however, we hereby submit these charges in satisfaction of Step 1 of the RESOLVE Program.

Feel free to contact me should you have any questions about the claims that our clients have initiated.

Very truly yours,

San Smut / op

Sam J. Smith

Enclosures

RECEIVED

MAR 20 2008

Employee Relations

LAW OFFICES

442 W. Kennedy Boulevard Suite 300 Tampa, Florida 33606

# BURR & SMITH

LIMITED LIABILITY PARTNERSHIP

TELEPHONE (813) 253-2010 FACSIMILE (813) 254-8391 www.burrandsmithlaw.com

March 19, 2008

RESOLVE Program Sterling Jewelers, Inc. 375 Ghent Rd Akron, OH 44333

VIA FACSIMILE/FEDERAL EXPRESS

Re: RI

RESOLVE Program Step 1

Dear RESOLVE Program Administrator:

We represent Denise Maddox regarding claims of sex discrimination they have made on behalf of herself and others similarly situated against Sterling Jewelers, Inc. and/or any of the companies that are owned or controlled in whole or in part by Sterling Jewelers, Inc. We enclose a copy of the charge that each has timely filed with the EEOC.

We understand that, as of 1998, Sterling Jewelers implemented an alternative dispute resolution program, known as RESOLVE. We do not believe that the terms of the RESOLVE Program supersede or limit the rights that Title VII of the Civil Rights Act of 1964, as amended, conferred on our clients. To the extent our clients may also have to exhaust the procedures prescribed by the RESOLVE Program, however, we hereby submit these charges in satisfaction of Step 1 of the RESOLVE Program.

Feel free to contact me should you have any questions about the claims that our clients have initiated.

Very truly yours.

am Smut / ap

Sam I. Smith

Enclosures

RECEIVED

MAR 20 2008

**Employee Relations** 

### **EXHIBIT O**

Letter from Counterclaim Defendants' counsel, dated March 19, 2008





Joseph M. Sellers (202) 408-4600 isellers@cmht.com

March 19, 2008

### VIA OVERNIGHT DELIVERY

Sterling Jewelers, Inc. Att: Joseph L. Spagnola RESOLVE Program Administrator 375 Ghent Road Akron, OH 44333

> Claims of Laryssa Jock, Jacquelyn Boyle, Christy Chadwick, Lisa Follett, Maria House, Carol King, Denise Maddox, Lisa McConnell, Carolyn Morse, Gloria Pagan, Judy Reed, Linda Rhodes, Khristina Rodrigues, Nina Shahmirzadi, Leighla Smith, Sharon Scroggins, Tana Shiver, Dawn Souto-Coons and Marie Wolf

Dear Mr. Spagnola:

We represent the women named above, each of whom has submitted EEOC charges alleging a pattern or practice of sex discrimination in promotion and compensation decisions at Sterling Jewelers stores in violation of Title VII of the Civil Rights Act of 1964. At your insistence, each of these women also filed a complaint in accordance with RESOLVE Program requirements, alleging the same claims previously filed with the EEOC and fifteen of them also alleged violations of the Equal Pay Act on behalf of themselves and all other similarly-situated women. As you know, the parties agreed to suspend proceedings in the RESOLVE Program in order to explore the possibility of resolving the claims of the charging parties and others similarly situated. On February 26, 2008, the parties agreed that the mediation process, which was ongoing for more than a year, has failed.

Accordingly, on behalf of each of the women named above and all others similarly situated, we hereby provide notice of their intention to proceed with litigation of their claims. As Sterling Jewelers and the charging parties on behalf of themselves and all other similarlysituated women have engaged in multiple sessions of mediation, before two different mediators, and engaged in an extensive Early Neutral Evaluation of the same claims already pending in the Mr. Joseph L. Spagnola March 19, 2008 Page 2

RESOLVE Program, no further purpose would be served by utilizing the mediation process prescribed by the RESOLVE Program.

Although the RESOLVE Program provides for arbitration of claims not resolved in the earlier stages of the process, we believe that at least two features of the arbitration program offered to participants in the RESOLVE Program render it unenforceable. First, the Program fails to shift to Sterling Jewelers the costs associated with initiating the arbitration process. See Sterling Jewelers, Inc. RESOLVE Program Guidelines and Supplementary Arbitration Rules. Those costs include a requirement to pay the AAA filing fee of \$3,250 and another required payment to the AAA that will likely exceed \$50,000 as the amount increases with the monetary value of the filed claims. See American Arbitration Association, Supplementary Rules for Class Arbitrations, Rule 11; Employment Arbitration Rules; and Commercial Arbitration Rules, www.adr.org. As each of these costs greatly exceeds the filing fee required by the federal courts, the arbitral forum cannot serve as an equivalent forum in which to pursue these claims. Green Tree Fin. Corporation-Alabama v. Randolph, 531 U.S. 79, 91 (2000). Moreover, the terms of arbitration that Sterling has imposed prohibit an arbitrator to modify a company rule, policy, or procedure in making his decision. See Sterling Jewelers Inc. RESOLVE Program Arbitration Rules. As that term bars an arbitrator from awarding injunctive relief, the centerpiece of the relief Courts normally consider awarding under Title VII of the Civil Rights Act of 1964, it too would preclude the arbitration from serving as a forum equivalent to the courts. See Mitsubishi Motors Corp. v. Soler Chrysler-Plymouth, 473 U.S. 614, 628 (U.S. 1985) ("by agreeing to arbitrate statutory claims, a party does not forgo the substantive rights afforded by the statute"). As such, these terms, among others, render unenforceable Sterling's requirement that the charging parties confine enforcement of their discrimination claims to arbitration.

In the absence of an enforceable requirement that the charging parties named above adjudicate their claims in arbitration, they elect to prosecute their claims of sex discrimination on behalf of themselves and all others similarly situated in a judicial forum.

Very truly yours,

Sam Smith

Joseph M. Sellers

Thomas Warren

# **EXHIBIT P**

Letter from AAA to the parties, dated April 11, 2008

Northeast Case Management Center
Catherine Shanks
Vice President
Christopher Fracassa, Yvonne L. Baglini
Assistant Vice Presidents

April 11, 2008

950 Warren Avenue, East Providence, RI 02914 telephone: 866-293-4053 facsimile: 401-435-6529 internet: http://www.adr.org/

### VIA FACSIMILE AND E-MAIL

Joseph M. Sellers, Esq. Cohen, Milstein, Hausfeld & Toll, P.L.L.C 1100 New York Avenue, N.W. West Tower, Suite 500 Washington, DC 20005

Sam J. Smith, Esq. Burr & Smith 442 W. Kennedy Boulevard, Suite 300 Tampa, FL 33606

Thomas A. Warren, Esq. Thomas A. Warren Law Offices, P.L. 2032-D Thomasville Boulevard Tallahassee, FL 32308

Gerald L. Maatman, Esq. Seyfarth Shaw, LLP 131 S. Dearborn Street, Suite 2400 Chicago, IL 60603-5577

Stephen S. Zashin, Esq. Zashin & Rich Co., L.P.A. 55 Public Sq., 4th Floor Cleveland, Ohio 44113

Re: 11 160 00655 08

Laryssa Jock, Jacquelyn Boyle, Christy Chadwick, Lisa Follett, Maria House, Denise Maddox, Lisa McConnell, Gloria Pagan, Judy Reed, Linda Rhodes, Khristina Rodrigues, Nina Shahmirzadi, Leighla Smith, Dawn Souto-Coons, and Marie Wolf, individually and on behalf of all others similarly situated and Sterling Jewelers, Inc.

#### Dear Counsel:

This will acknowledge receipt of Mr. Sellers' letter dated April 9, 2008 in response to Mr. Maatman's letter of April 2, 2008. We note a copy was sent to the opposing party.

The Association has carefully reviewed the positions and contentions of the parties as set forth in their correspondence. The claimant has met the filing requirements of the rules by filing a demand for arbitration providing for administration by the American Arbitration Association under its rules.

Accordingly, the Association is suspending administration of this matter as requested by the parties. The administrative conference scheduled for April 15, 2008 has been postponed pending the continuation of the arbitration. The parties may wish to raise the issues addressed in the aforementioned correspondence upon appointment of the arbitrator.

The AAA will abide by an order issued by the courts and the parties are requested to keep us informed as to the outcome of any related court actions. The AAA serves as a neutral administrative agency and does not generally appear or participate in judicial proceedings relating to arbitration. The AAA should not be named as a party-defendant. The Rules state that the AAA is not a "necessary party".

Please do not hesitate to contact me with any questions or concerns.

Sincerely,

Jonathan J. Weed Case Manager 401 431 4721 WeedJ@adr.org

Supervisor Information: Heather Santo, 401 431 4702, SantoH@adr.org

# **EXHIBIT Q**

Sterling's letter to the AAA, dated April 18, 2008

131 South Dearborn Street Suite 2400

Chicago, Illinois 60603

(312) 460-5000

fax (312) 460-7000

www.seyfarth.com

BRUSSELS

WASHINGTON, D.C.

SAN FRANCISCO

SACRAMENTO

**NEW YORK** 

LOS ANGELES

Writer's direct phone 312) 460-5965

Writer's e-mail gmaatman@seyfarth.com

April 18, 2008

### BY FAX AND REGULAR MAIL

Jonathan Weed American Arbitration Association 1663 Broadway, 10th Floor New York, New York 10019

Re:

Claim No. 11 160 00655 08; claims of Jacquelyn Boyle, Christy Chadwick, Lisa Follett, Maria House, Laryssa Jock, Carol King, Denise Maddox, Lisa McConnell, Carolyn Morse, Gloria Pagan, Judy Reed, Linda Rhodes, Khristina Rodrigues, Nina Shahmirzadi, Leighla Smith, Sharon Scroggins, Tana Shiver, Dawn Souto-Coons, and Marie Wolf

Dear Mr. Weed:

My client and I have received your letter dated April 10, 2008. We believe your letter was issued in error for a number of reasons and the American Arbitration Association ("AAA") must retract it immediately.

As the AAA is aware, Sterling Jewelers Inc. has an employer promulgated mandatory arbitration program called RESOLVE. AAA has agreed to administer that program only when a claimant has reached the third and final step of RESOLVE (i.e., final and binding arbitration). In your letter dated April 10, 2008, you wrote "[t]he claimant has met the filing requirements of the rules by filing a demand for arbitration providing for administration by the American Arbitration Association under its rules" (emphasis added). This assertion is wholly inaccurate and does not comport with the employer promulgated program that AAA agreed to administer.

First, RESOLVE operates "in accordance with the National Rules for the Resolution of Employment Disputes of the American Arbitration Association ("AAA") as amended by the Sterling RESOLVE Program." (emphasis added). As explained in my previous correspondence to the AAA dated April 2, 2008, Claimants have failed to satisfy necessary prerequisites to the initiation of arbitration under RESOLVE. Therefore, no Claimant has met the filing requirements under RESOLVE.

Second, AAA never should have accepted Claimants' purported filing fee. RESOLVE requires each Claimant to pay a nominal filing fee, if any, to initiate Step 3 of the RESOLVE



Jonathan Weed April 18, 2008 Page 2

program. Further, to the extent that any person is unable, for financial reasons, to pay this nominal filing fee, then upon appropriate verification of this fact, Sterling will waive such fee. Sterling has contractually agreed with each Claimant to bear any additional cost of arbitration beyond the nominal initial filing fee, if any. Therefore, Sterling demands that AAA refund to Claimants any fee that Claimants tendered or remitted along with their filing.

As a result of the above, Sterling requests that AAA immediately retract the letter dated April 10, 2008 and refund to the Claimants the purported filing fee.

Please confirm your receipt and acknowledgement of these facts relative to RESOLVE . Should you have any questions regarding the foregoing, please let me know.

Very truly yours,

SEYPARTH SHAW LLP

Gerald L. Maatman, Jr.

#### GLM:hla

cc: Joseph Sellers / Cohen Milstein
Sam Smith / Burr & Smith
Thomas Warren / Law Offices of Thomas Warren
Stephen Zashin / Zashin & Rich
Sterling Jewelers Inc.

### **EXHIBIT R**

Sterling's letter to counsel for Counterclaim Defendants, dated April 28, 2008

131 South Dearborn Street

Suite 2400

Chicago, Illinois 60603

(312) 460-5000

fax (312) 460-7000

www.seyfarth.com

Writer's direct phone (312) 460-5964

Writer's e-mail gmaatman@seyfarth.com

April 18, 2008

### BY FAX AND REGULAR MAIL

Joseph M. Sellers Cohen Milstein Hausfeld & Toll PLLC 1100 New York Ave. NW, Suite 500 Washington, D.C. 20005

Re:

Jock, et al. v. Sterling Jewelers Inc.

Dear Joe:

I am writing in response to your letter of March 24, 2008, and as a result of our subsequent telephone calls.

As Sterling Jewelers Inc. ("Sterling") recently explained to the American Arbitration Association ("AAA"), none of your clients have completed Step 2 of RESOLVE, some have only recently begun Step 1, and some have never initiated a RESOLVE claim. Your clients that have attempted to initiate RESOLVE have already received communications from Sterling advising them of the steps they each must complete to proceed through RESOLVE.

It is Sterling's position that your clients are not free to abandon these preliminary steps in RESOLVE and proceed immediately to arbitration or court merely because they may believe – in the words of your letter – that "no further purpose would be served" by completing the RESOLVE requirements.

Your statement that RESOLVE is supposedly unenforceable because it "cost[s] more to a plaintiff than the cost of proceeding in a judicial forum" is inaccurate. RESOLVE does not impose a financial burden upon a claimant that is any greater than the financial burdens of a judicial proceeding. Your clients must pay a nominal filing fee, if any, to initiate arbitration had they simply complied with the RESOLVE program rules. Step 3 of RESOLVE occurs not by filing a demand directly with the AAA, but by submitting a completed Step 3 Claim Form along with a completed arbitration demand form directly to the RESOLVE Administrator. The RESOLVE Program Administrator then submits this completed paperwork directly to the AAA along with any required filing fee. Had your clients not abandoned the RESOLVE process, your clients would have received this information at the time they received their respective Step 2 determinations.

WASHINGTON, D.C.



Joseph Sellers April 18, 2008 Page 2

M261.

The expenses to which you refer in your letter are not relevant to these issues. Nonetheless, Sterling will write to the AAA and request that it refund any money paid by your clients with respect to the initiation of the arbitration, given that the initiation of the arbitration was premature and not in compliance with the RESOLVE program.

Finally, with respect to the final point in your letter, RESOLVE provides that an arbitrator is free to award any relief that a claimant could achieve in a court of law. Specifically, RESOLVE provides that "[t]he Arbitrator shall have the power to award any types of legal or equitable relief that would be available in a court of competent jurisdiction including, but not limited to, the costs of arbitration, attorney fees and punitive damages for causes of action when such damages are available under law" (emphasis added). As a result, your statement that RESOLVE is unconscionable because it restricts the discretion of the arbitrator is contradicted by the terms of the RESOLVE Program.

Please advise me if you have any questions concerning any of the foregoing.

Very truly yours,

SEYPARTH SHAW LLP

Gerald L. Maatman, Jr.

GLM:hla

cc: Sam Smith / Burr & Smith

Thomas Warren / Law Offices of Thomas Warren

Sterling Jewelers Inc.

# **EXHIBIT S**

Counterclaim Defendants' letter to AAA, dated April 28, 2008



Joseph M. Sellers (202) 408-4600 jsellers@cmht.com

April 28, 2008

#### VIA EMAIL AND OVERNIGHT MAIL

Jonathan J. Weed Case Manager American Arbitration Association 950 Warren Avenue East Providence, RI 02914

Re: Claim No.: 11 160 00655 08

Laryssa Jock, Jacquelyn Boyle, Christy Chadwick, Lisa Follett, Maria House, Carol King, Denise Maddox, Lisa McConnell, Carolyn Morse, Gloria Pagan, Judy Reed, Linda Rhodes, Khristina Rodrigues, Nina Shahmirzadi, Leighla Smith, Sharon Scroggins, Tana Shiver, Dawn Souto-Coons and Marie Wolf, individually and on behalf of all others similarly situated and Sterling Jewelers Inc.

Dear Mr. Weed:

On April 10, 2008, the American Arbitration Association ("AAA") made the following determination:

The Association has carefully reviewed the positions and contentions of the parties as set forth in their correspondence. The claimant has met the filing requirements of the rules by filing a demand for arbitration providing for administration by the American Arbitration Association under its rules.

The AAA also suspended administration of this matter until the United States District Court for the Southern District of New York determines whether Sterling Jewelers Inc.'s ("Sterling's") alternative dispute RESOLVE program is enforceable.

1100 New York Avenue, N.W. Suite 500, West Tower Washington, D.C. 20005 t: 202 408 4600 f: 202 408 4699 www.cmht.com

Jonathan Weed April 28, 2008 Page 2

On April 18, 2008, Sterling, through its counsel, Gerald L. Maatman, Jr., requested that the AAA retract its April 10, 2008 letter and refund the filing fee paid by the Claimants. In his letter, Mr. Maatman asserts that Claimants have not satisfied the prerequisites under the RESOLVE program for a claimant to file an arbitration demand. Mr. Maatman provides the AAA with no evidence to support these assertions. Claimants have satisfied the prerequisites to filing an arbitration demand and are prepared to establish that they have complied with the RESOLVE program prerequisites to arbitration once this matter has been assigned to an arbitrator.

Accordingly, the Claimants request that the AAA continue to hold this matter in suspension until the United States District Court determines whether the RESOLVE program is enforceable or the parties reach an agreement on this issue. If the Court rules that this matter is properly before the AAA, an arbitrator should be appointed to resolve the issue of whether the Claimants have met the RESOVLE program's prerequisites to arbitration. Questions regarding "contract interpretation and arbitration procedures" are the exclusive providence of the arbitrator. See e.g., Green Tree Financial Corp. v. Bazzle, 539 U.S. 444, 453 (2003); see also, John Wiley & Sons, Inc., v. Livingston, 376 U.S. 543, 557 (1964) (an arbitrator should decide whether a party seeking arbitration had properly completed a grievance procedure that served as a prerequisite to arbitration) Conticommodity Services, Inc. v. Philipp & Lion, 613 F.2d 1222, 1226 (2d Cir. N.Y. 1980) (whether a party's demand to arbitrate was barred by the one year provision in the contract is an issue for the arbitrator to decide). Sterling's RESOLVE Program Arbitration Rules recognize this is an issue for an arbitrator. See Sterling Jewelers Inc. RESOLVE Program Arbitration Rules, p. 2, attached hereto. "Questions of arbitrability (that is whether an issue is subject to arbitration under this Agreement) shall be decided by the arbitrator."

Please do not hesitate to contact us if we can provide any additional information.

Very truly yours,

Joseph M. Sellers

cc. Gerald L. Maatman, Jr., Esq. Stephen S. Zashin, Esq.

Sterling Jewelers Inc. RESOLVE Program Arbitration Rules

## **JURISDICTION**

The jurisdiction of the Arbitrator shall be limited to complaints regarding alleged unlawful activity relating to employment, which includes unlawful harassment or termination. The arbitrator shall determine whether the conduct complained of constitutes unlawful activity under applicable federal, state or local laws/statues/common law where the dispute arose.

In reaching a decision, the arbitrator may not modify Company rules, policies and procedures.

## ARBITRATOR SELECTION

The first list of available, eligible, and neutral arbitrators shall contain nine (9) names. Each eligible arbitrator must be licensed to practice law in the applicable state of dispute. Each party strikes alternately a name until the arbitrator is chosen. The employee shall strike first. A second list may be requested.

## **BURDEN OF PROOF**

The burden of proof shall be in accordance with applicable federal, state or local law/statutes/common law. The Federal Rules of Evidence shall apply.

## COURT REPORTER - (STENOGRAPHIC RECORD)

The request for a court reporter during deposition will be approved but must be paid for by the requesting party. The Company will pay for the cost of a court reporter during arbitration, but the requesting party will be responsible for cost of the arbitration transcript.

## INFORMATION EXCHANGE

At least 21 days prior to the arbitration hearing, the parties must submit to the arbitrator and each other a position brief, witness list with brief summary of subject testimony, and all potential hearing exhibits.

## DISCOVERY

The parties may engage in any method of discovery as outlined in the Federal Rules of Civil Procedure (exclusive of Rule 26(a)). Such discovery includes discovery sufficient to arbitrate adequately a claim, including access to essential and relevant documents and witnesses. Discovery disputes are subject to the Federal Rules of Evidence and the Federal Rules of Civil Procedure. Discovery closes 75 calendar days prior to the hearing date unless a showing of good cause to the arbitrator. Any exhibits or witnesses not disclosed prior to the discovery deadline will be excluded from the hearing except upon a showing of good cause to the arbitrator.

## **DISPOSITIVE MOTIONS**

On or before 70 calendar days prior to the hearing date, either party may file a dispositive motion with the arbitrator pursuant to the Federal Rules of Civil Procedure. The party opposing said Motion must file a response within 14 calendar days. The party filing the dispositive motion will then have 5 calendar days (excluding weekends and holidays) to file a reply. The arbitrator will then draft a written decision concerning whether the motion disposes of the case. That decision will be sent to the parties at least 30 calendar days before the scheduled arbitration and will set forth the factual and legal bases for the decision.

## WITNESSES

Except for good cause, witnesses shall be limited to (5) per party. Non-witnesses are barred from attendance at the arbitration. Witnesses can be sequestered.

## FORM OF AWARD

The arbitrator shall submit to the parties a written award signed by the arbitrator within 30 calendar days of the close of arbitration. The award shall specify the elements of and basis for any award, along with a written opinion, which includes findings of fact and conclusions of law. Damages and the award of attorney fees are not restricted but are to be in compliance with applicable law. If the Arbitrator finds that an adverse employment action was lawful, the arbitrator shall have no authority to reduce the action, or to make decisions based upon alleged "unfairness".

## ARBITRATOR FEES

Arbitrator fees are covered by the employer.

## GENERAL PROVISIONS/AUTHORITY

The parties have the right to be represented by legal counsel. Resolve is subject to the Federal Arbitration Act and The National Rules for the Resolution of Employment Disputes of the American Arbitration Association. In the event of a conflict between the Resolve Program Arbitration Rules and the AAA Employment Dispute Resolution Rules, Resolve Program Arbitration Rules will control. Questions of arbitrability (that is whether an issue is subject to arbitration under this Agreement) shall be decided by the arbitrator. Likewise, procedural questions, which grow out the dispute and bear on the final disposition, are also matters for the arbitrator. However, where a party already has initiated a judicial proceeding, a court may decide procedural questions that grow out of the dispute and bear on the final disposition of the matter (e.g., one (1) year for filing a claim).

# **EXHIBIT T**

AAA's letter to parties, dated April 29, 2008



Northeast Case Management Center
Catherine Shanks
Vice President
Christopher Fracassa, Yvonne L. Baglini
Assistant Vice Presidents

April 29, 2008

950 Warren Avenue, East Providence, RI 02914 telephone: 866-293-4053 facsimile: 401-435-6529 internet: http://www.adr.org/

## VIA FACSIMILE AND E-MAIL

Joseph M. Sellers, Esq. Cohen, Milstein, Hausfeld & Toll, P.L.L.C 1100 New York Avenue, N.W. West Tower, Suite 500 Washington, DC 20005

Sam J. Smith, Esq. Burr & Smith 442 W. Kennedy Boulevard, Suite 300 Tampa, FL 33606

Thomas A. Warren, Esq. Thomas A. Warren Law Offices, P.L. 2032-D Thomasville Boulevard Tallahassee, FL 32308

Sahar F. Aziz Cohen Milstein Hausfeld & Toll PLLC 1100 New York Avenue Washington, DC 20005

Gerald L. Maatman, Esq. Seyfarth Shaw, LLP 131 S. Dearborn Street, Suite 2400 Chicago, IL 60603-5577

Stephen S. Zashin, Esq. Zashin & Rich Co., L.P.A. 55 Public Square, 4th Floor Cleveland, OH 44113

Re: 11 160 00655 08

Laryssa Jock, Jacquelyn Boyle, Christy Chadwick, Lisa Follett, Maria House, Denise Maddox, Lisa McConnell, Gloria Pagan, Judy Reed, Linda Rhodes, Khristina Rodrigues, Nina Shahmirzadi, Leighla Smith, Dawn Souto-Coons, and Marie Wolf, individually and on behalf of all others similarly situated and Sterling Jewelers, Inc.

#### Dear Counsel:

This will acknowledge receipt of a letter dated April 28, 2008 from Mr. Sellers, a copy of which we note has been exchanged with the other party.

As indicated in the Association's letter dated April 11, 2008, Claimants have met the filing requirements of the rules by filing a demand for arbitration providing for administration by the American Arbitration Association under its rules.

Accordingly, in the absence of an agreement by the parties or a court order dismissing this matter, the Association will continue to hold this matter in abeyance.

Please do not hesitate to contact me with any questions or concerns.

Sincerely,

Jonathan J. Weed Case Manager 401 431 4721 WeedJ@adr.org

Supervisor Information: Heather Santo, 401 431 4702, SantoH@adr.org

Northeast Case Management Center
Catherine Shanks
Vice President
Christopher Fracassa, Yvonne L. Baglini
Assistant Vice Presidents

April 29, 2008

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Stephen S. Zashin, Esq. Zashin & Rich Co., L.P.A. 55 Public Square, 4th Floor Cleveland, OH 44113

Re: 11 160 00655 08

Laryssa Jock, Jacquelyn Boyle, Christy Chadwick, Lisa Follett, Maria House, Denise Maddox, Lisa McConnell, Gloria Pagan, Judy Reed, Linda Rhodes, Khristina Rodrigues, Nina Shahmirzadi, Leighla Smith, Dawn Souto-Coons, and Marie Wolf, individually and on behalf of all others similarly situated and Sterling Jewelers, Inc.

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Please do not hesitate to contact me with any questions or concerns.

Sincerely,

Jonathan J. Weed Case Manager 401 431 4721 WeedJ@adr.org

Supervisor Information: Heather Santo, 401 431 4702, SantoH@adr.org

## **EXHIBIT U**

May 2, 2006 RESOLVE claims of named Plaintiffs, Jock, Boyle, Reed, Souto-Coons, Wolf and Follet

CLAIM FORM

<u>Laryssa Jock</u> Name	756847 Employee Number	May 15, 1995 Date of Hire
Sales Associate Position (last)	#331 Location Number	Last Date Worked (If applicable)
A. EXPLAIN CLAIM		
1. Describe the unlawf to:	ul activity/conduct that you	allege you have been sub
I, and other female emp	loyees similarly-situated, l	nave been discriminate
because of our gender. I believe	Sterling has a continuing	policy or pattern and p
paying its female sales associates,	including myself, less than	n their male comparator
denied female employees promotio	n opportunities in favor of l	ess qualified male emplo
the extent information is not prov	rided for in this response,	olease see Exh. G. Lar
Charge of Discrimination.		
2. What laws were vio	lated?	
Title VII of the Civil Right	s Act of 1964, as amended,	the Equal Pay Act, the I

j

	4.	When did this en	d? <u>Present</u> Date	Time	#331 Location	
В.	Identi	fy witnesses and	what they have	personally observ	ed or experienced:	;
	Name		Address		Phone #	
	Linda	Rhodes				
Obser	vation/E	experiences: <u>Fe</u>	emale sales ass	ociates were and	continue to be pai	d a lower
hourly	/ wage t	han male compara	tors and were a	nd continue to be o	lenied promotion op	portunities
based	on gend	ler.		······································		
	Lisa F					
Obser	vation/E	experiences: <u>F</u> e	emale sales ass	ociates were and	continue to be pa	id a lower
hourly	v wage t	han male compara	itors and were a	nd continue to be o	lenied promotion or	portunities
based	on gend	ler.	····			
<del></del>	Christ	y Davies				·
Obser	vation/E	Experiences: Fe	emale sales ass	ociates were and	continue to be pa	id a lower
hourly	y wage t	han male compara	itors and were a	nd continue to be	denied promotion or	portunities
based	on gend	ler,	<u>,</u>			
	Denise	Smith	·			
Obser	vation/E	Experiences: <u>F</u> e	emale sales ass	ociates were and	continue to be pa	id a lower
hourly	y wage t	han male compara	ators and were a	nd-continue to be	lenied promotion of	portunities
<u>based</u>	on gend	ler.				<u>,</u>

	Name and Title	Date Reported	Where
Νĭο	14a110 and 1100		
No.			
D.	Provide names of employ similar activity/conduct (if	vees (current or ex-employ applicable).	ees) who have experienced
	Name and Title	What did they	experience?
Marie	e Wolf – sales assoc.	gender wage discrimi	nation
Jacqu	eline Boyle – sales assoc.	gender wage discrimi	nation
Carol	King – sales assoc.	gender wage discrimi	nation
Dawr	Souto-Coons – asst. mgr.	denied promotion bas	ed on gender
<u>Judy</u>	Reed – asst. mgr.	denied promotion bas	ed on gender
Carol	yn Morse – sales assoc.	gender wage discrimi	nation
Lisa I	Follett – sales assoc.	gender wage discrimin	nation/ denied promotion
Linda	Rhodes – sales assoc.	gender wage discrimi	nation
E.	Provide names of employ "differently" than you (if a	ees (current or ex-employe	es) who have been treated
	Name and Title	Describe diffe	rent treatment
	Troy Lawler	pay rat	

F. List your current address and phone number:				
	Address:	Telephone Nun	nber:	
Burr	& Smith, LLP	Phone: 813/253	-2010	
<u>442 \</u>	West Kennedy Blvd., Suite	Fax: <u>813/254</u>	-8391	
Tam	oa, FL 33606			
G.	Describe the remedy that you a	re seeking:		
Seek	ing class certification regarding ren	nedies provided by I	Citle VII and the Equal Pay Act.	
inclu	ding, back pay, compensatory and p	ounitive damages, in	junctive relief, reasonable attorney	
fees	and costs, and pre-post judgment in	terest.		
н.	EVIDENCE  Do you have any documents/reconsupport your allegations? If so,	ordings/photographs please submit copie:	s/statements or other evidence to swith this claim and list them below.	
Pleas			n.	
1 1000				
	, , , , , , , , , , , , , , , , , , ,			
I.	SIGN		•	
	understand that upon Sterling Je	welers Inc.'s receipt nired I may be asl	information I have provided is true. It of this claim, an investigation will sed to provide additional information. Sterling Jewelers Inc.'s receipt of my	
	Auron Elec	<u> </u>	<u> </u>	

## REDACTED

A			
CHARGE OF DISCRIMINATION	Charge Pr	esented To; Ag	ency(ies) Charge No(s):
This form is effected by the Privacy Act of 1974. See enclosed Privacy Act Statement and diner information before completing this form,		FEPA	
		EEOC	165-2005-00714
New York State Division State or local A		ghts	and EEOC
Name (Indicate Mr., Ms., Mrs.)	yorley, wary	Home Phone No. (Incl An	ea Code) Date of Birth
Ms. Laryssa Jock			
	late and ZIP Code		
Bombay, NY  Named is the Employer, Labor Organization, Employment Agency, Apprentic	Ashin Commillee or St	rie ori ocal Garagnasi .	Sanga That ( Baffara
Necessamenta Liberrest inc or Ontare" fir those firent (MO' fizt fittiliës, NVK i ICNT	ANS below.)	olo di eccol constituenti	Afficiacy that t objeve
Name	-77	No. Employees, Members	Priorie No. (Include Area Code
BELDEN JEWELERS Street Address	MED	Under 15	(315) 769-0264
P.O. Box 6010, Massena, NY 13662	NED of day SP Code  NY 2005  C BULO In and ZIP Code		
Vario.	W TOO O	No. Employees, Mombrus	Phone No. (Include Area Code)
Sterling inc.	C BULL	500 or More	
Sterling Inc.  875 Ghent Road, Akron, OH 44333	in and ZIP Code	1 000 OI INOTE	(800) 877-8812
	*		
ISCRIMINATION BASED ON (Check appropriate box(es).)		DATE(S) DISCRIMINA	
RACE COLOR X SEX RELIGION	NATIONAL ORIGIN	Estical	Latest
RETALIATION AGE DISABILITY Y	THER (Specify below.)	03-15-2005	04-05-2005
	Equal Pay	CONTR	NUING ACTION
· ,			
TICULARS ARE (If additional paper is needed, allech extre sheel(s)):	-quai ray		
	······································	, ,,	
began employment with the above named Respondull-time Sales Associate.  n.mid-March 2005, a part-time male Sales Associate skill, effort and responsibility. If anything, my work on the fact I am a more senior and full-time Associate experience. He is the only male Associate in the sto han any other part-time female Associate, and he waster ten years experience on the Job. On March 31, 1	ent on May 15, was hired. We equires more sie. The male has the He was hired at a high 2005. I was give	perform work that dll, effort and res no previous reta In at a pay rate s her rate of pay tha	tly classified as a t requires the same ponsibility based il jewelry substantially higher an I was making
Incuars are (if odditional paper is needed, ellean extre sheet(s)): I began employment with the above named Respond	was hired. We equires more sie. The male has hired at a high 2005, I was given bald less based	perform work that dil, effort and rest no previous retails in at a pay rate sher rate of pay that a raise which in	tly classified as a t requires the same ponsibility based il jewelry substantially higher an I was making creased my hourly
began employment with the above named Respondiull-time Sales Associate.  In mid-March 2005, a part-time male Sales Associate skill, effort and responsibility. If anything, my work to the fact I am a more senior and full-time Associate experience. He is the only male Associate in the sto han any other part-time female Associate, and he waster ten years experience on the job. On March 31, aste to \$ .10 more per hour than the newly hired male believe that I, and my female co-workers, are being	ent on May 15, was hired. We equires more si e. The male has re. He was hired as hired at a hig 2005, I was given paid less based act of 1964, as a	perform work that dil, effort and rest no previous retails in at a pay rate sher rate of pay that a raise which in	tly classified as a t-requires the same ponsibility based il jewelry substantially higher an I was making creased my hourly emale, in violation Tork
began employment with the above named Respondiull-time Sales Associate.  In mid-March 2005, a part-time male Sales Associate skill, effort and responsibility. If anything, my work is the fact I am a more senior and full-time Associate experience. He is the only male Associate in the stocken any other part-time female Associate, and he waster ten years experience on the job. On March 31, aste to \$ .10 more per hour than the newly hired male believe that I, and my female co-workers, are being of the Equal Pay Act and Title VII of the Civil Rights A lead the charge filed with both the EEOC and the State or local Agoncy, If any, I will the bespecies IVI change my address or phone number and build fany. I will the bespecies IVI change my address or phone number and build fany. I will be the prescript in the file the prescript IVI change my address or phone number and build fany. I will be the prescript in the file the prescript in the state or local Agoncy, If any, I will the prescript in the prescript in the prescript in the file the prescript in the pres	was hired. We requires more size. The male has re. He was hired at a high 2005, I was given bald less based at of 1964, as a light of the commission of the	perform work that dil, effort and resum previous retails in at a pay rate sher rate of pay that a raise which in a raise which in lon our gender, for mended.  MELODY A. TIBBETTS Y Public, State of New Public, State of N	trequires the same ponsibility based if Jewelry substantially higher in I was making creased my hourly emale, in violation York
Incutars are (if additional paper is needed, allean exists sheet(s)):  I began employment with the above named Respond full-time Sales Associate,  In mid-March 2005, a part-time male Sales Associate skill, effort and responsibility. If anything, my work to the fact I am a more senior and full-time Associate apperience. He is the only male Associate, and he waster ten years experience on the job. On March 31, after ten years experience on the job. On March 31, after ten years experience on the newly hired male believe that I, and my female co-workers, are being of the Equal Pay Act and Title VII of the Civil Rights A state that Pay Act and Title VII of the Civil Rights A state of the appendix of the pay of the state of local Agovoy, If any, I will the appendix I'll change my address or phono number and I will cooperate fully in them in the processing of my charge in accordance with their procedures.	was hired. We requires more size. The male has re. He was hired at a high 2005, I was given paid less based act of 1964, as a light of the commission of the	perform work that dill, effort and rest no previous retail in at a pay rate sher rate of pay that a raise which in a raise which in a raise which in the public, State of New No. 01Ti6122243 willed in Frankin Countries February for State and Local Agent State and Local Agent Local A	trequires the same ponsibility based if Jewelry substantially higher an I was making creased my hourly samale, in violation York
began employment with the above named Respond full-time Sales Associate.  In mid-March 2005, a part-time male Sales Associate skill, effort and responsibility. If anything, my work to the fact I am a more senior and full-time Associate experience. He is the only male Associate in the stochan any other part-time female Associate, and he water ten years experience on the job. On March 31, as to \$ .10 more per hour than the newly hired male believe that I, and my female co-workers, are being of the Equal Pay Act and Title VII of the Civil Rights A state of the part of the civil Rights A state of the civil Rights A	was hired. We requires more signatures more signatures for the male has re. He was hired at a high 2005, I was given paid less based at of 1964, as an	perform work that dill, effort and rest no previous retail in at a pay rate sher rate of pay that a raise which in a raise which in a raise which in the public, State of New No. 01Ti6122243 willed in Frankin Countries February for State and Local Agent State and Local Agent Local A	trequires the same ponsibility based if Jewelry substantially higher an I was making creased my hourly emale, in violation  York  T, 2009  TO Requirements  The part of that it is true to ef.

Step 1		CLAIM FORM	
Directions:	Once complete enclosed envel	mit your claim in this format in or ed (please print or type), return to lope postmarked within one (1) y ity/conduct. For assistance call 1	Sterling Jewelers Inc. in the ear of the date of the alleged
EMPLOYI	EE DATA		
Jacquelyn Name	Boyle	Employee Number	September 2004  Date of Hire
Sales Asso Position (la		#444 Location Number	Last Date Worked (If applicable)
because of	our gender. I b	elieve Sterling has a continuing	have been discriminated against policy or pattern and practice of an their male comparators and has
-			less qualified male employees. To
			lease see Exh. C. Jacquelyn Boyle
Charge of D	iscrimination.		
2.	What laws we	re violated?	
Title	VII of the Civil	Rights Act of 1964, as amended.	the Equal Pay Act, and the Florida
Civil Rights	Act, Chp. 760, F	lorida Statutes.	
3.	When did this	begin? September 2004 Date Ti	#444 ime Location

	4.	When did this end	? June 2005		#444
	-11	171.011 0110 0110	Date	Time	Location
В.	Ident	ify witnesses and w	hat they have per	sonally observed or ex	xperienced:
	<u>Name</u>	:	Address	Phone #	Ė
	Marty	Perry			
Obsei	vation/	Experiences: <u>Bel</u>	ieves there is no j	ustifiable reason why fo	emale sales associates,
includ	ing Ma	rie Wolf, Carol Kir	ig, Carolyn Morse	, and Jacqueline Boyle.	were earning a lower
hourl	y wage	than male comparate	ors.		
	Name	<u>}</u>	Address	Phone :	<u>#</u>
	Alan	Mong			
Obse	rvation/	Experiences: <u>Be</u>	lieves there is no j	ustifiable reason why f	emale sales associates,
inclu	ding Ma	rie Wolf, Carol Kin	g, and Jacqueline	Boyle, were earning a l	ower hourly wage than
male	compar	ators.			
	Name	<u>:</u>	Address	Phone	<u>#</u>
	Marie	Wolf			
Obse	rvation/	Experiences: <u>Fe</u>	male sales associ	ates were and continu	e to be paid a lower
<u>hourl</u>	y wage	than male comparat	ors and were and	continue to be denied p	romotion opportunities
based	on gen	der.			
	- <u>Name</u>	• • • •	Address	Phone	<u>#</u>
<del></del>	Dawr	Souto-Coons			
Obse	rvation/	Experiences: <u>Fe</u>	male sales associ	ates were and continu	e to be paid a lower
hourl	y wage	than male comparat	ors and were and	continue to be denied p	romotion opportunities
basec	l on gen	der.			

-;

	Name	<u>Address</u>	Phone	<u>: #</u>
····	Carol King			
	vation/Experiences:	Female sales associates		
hourly	wage than male com	parators and were and cont	inue to be denied	promotion opportunities
based	on gender.			
C.	Did you report you (If yes, cite to whor	r claim to any member of n, when, and where your	Sterling Jewelers reported the unla	Inc. management? wful activity.)
	Name and Title	Date Repo	orted	Where
No.				
<del>.,</del>	and the same of the same of the same			
D.	Provide names of similar activity/con	employees (current or aduct (if applicable).	ex-employees)	who have experienced
	Name and Title	w	hat did they exper	ience?
<u>Marie</u>	Wolf - sales assoc.	gender w	age discrimination	<del>a da la pala da la caractería</del>
<u>Carol</u>	King – sales assoc.	gender w	age discrimination	
Carol	yn Morse – sales asso	c, gender w	age discrimination	
Dawn	Souto-Coons asst.	mgr. denied pr	omotion based on	gender
Judy l	Reed – asst. mgr.	denied pr	omotion based on	gender
Larys	sa Jock – sales assoc.	gender w	age discrimination	1

f

Lisa Follett - sales assoc. gender wage discrimination/ denied promoti		gender wage discrimination/ denied promotion		
Linda	Rhodes - sales assoc.	gender wage discrimination		
E.	Provide names of employe "differently" than you (if ap)	es (current or ex-employees) who have been treated plicable).		
	Name and Title	Describe different treatment		
	Alan Mong	pay rate		
	Grant Laing	pay rate		
	Marty Perry	pay rate		
F.	List your current address an	d phone number:		
Burr	& Smith, LLP	Phone: 813/253-2010		
442 V	West Kennedy Blvd., Suite	Fax: 813/254-8391		
Tamı	oa, FL 33606			
G.	Describe the remedy that yo	u are seeking:		
Seek	ing class certification regarding r	emedies provided by Title VII and the Equal Pay Act,		
inclu	ding, back pay, compensatory an	d punitive damages, injunctive relief, reasonable attorney		
fees a	and costs, and pre-post judgment	interest.		
н.	EVIDENCE			
	Do you have any documents/r support your allegations? If so	ecordings/photographs/statements or other evidence to p, please submit copies with this claim and list them below.		
Pleas	e see Exhibit C, Jacquelyn Boy	le Charge of Discrimination and Exhibit J, Declaration of		
<u>Alan</u>	Mong.			
ı.	SIGN			
	understand that upon Sterling	hereby attest that the information I have provided is true. I Jewelers Inc.'s receipt of this claim, an investigation will required. I may be asked to provide additional information.		

I will receive a written response within 30 day of Sterling Jewelers Inc.'s receipt of my claim.

## REDACTED

	GE OF DISCRIMINATION
CHARGING PARTY INFORMATION	Charge No.
	ssion on Human Relations and BEOC (State or Local Agency, if any)
Name (Indicate Mr., Ms. or Mrs.)	(Andreas Angelia) in any
Ms. Jacquelyn Boyle	•
Address	Telephone Number
c/o Burr & Smith, LLP	(813) 253-2010
442 W. Kennedy Blvd., Suite 300	
Tampa, Florida 33606-1495	
SSN	Date of Birth
Dates of Discrimination	Supervisor (Name and Title)
Earliest September 2004	Aaron Scott, Store Manager
Laiest June 2005	Eric Wolff, Store Manager
Discrimination Based On	: Dita it atti prote transfor
Race Color National Origin Se	ex Age Religion Retaliation Disability
Other:	ov T ugo T wongton T wordington T presquitty
RESPONDENT INFORMATION	
Company Name Jared The Galleria Of Jewelry	
Company Address (where claimant worked)	
Regency Square	•
2206 W. Brandon Blvd.	
Brandon, FL 33511	
T sphone Number	No. of Employees
13) 657-5913	15+
Company Name	
Sterling Jewelers, Inc.	
Company Address (where claimant worked)	
375 Ghent Road	
Akron, OH 44333	
Telephone Number	No. of Employees
(800)877-8812	15+
(800) 877- 3616	
Company Name .	
Signet Group, plc	
Company Address (where claimant worked)	
Zenith House	•
The Hyde	•
London NW9 6EW	
United Kingdom	
Omba bugaom	•
	Hillshir, Carla Mit Madu
•	HOLYAN, CARRA MINERALD
	••
• • • • •	
	• •
) .	, n.t :

WE CHAPP

Charge of Discrimination of Jacquelyn Boyle Initials\_\_\_\_\_

Page 1 of 3

Telephone Number	No. of Employees
+44 (0) 870 909-0301	15+
iss Where Charge to Be Served (if different than above) Sterling Jewelers, Inc. 375 Ghent Road Akron, OH 44333	

## **STATEMENT**

## I. Statement of Personal Harm

I began working for Jared The Galleria Of Jewelry a division of Sterling Jewelers, Inc. and a wholly-owned subsidiary of Signet Group (hereinafter, collectively, "Jared's") at the end of September 2004 as a seasonal sales representative in Brandon, Florida. I worked forty (40) hours per workweek as a seasonal sales representative at a starting hourly rate of \$9.50 per hour plus commission and bonuses.

Prior to my employment with Jareds, I obtained my Bachelors of Administration degree in Legal Studies and worked for Service Merchandise in jewelry sales. Due to my experience in jewelry sales and education, I was able to produce substantial sales for Jareds while employed as a seasonal sales representative. For example, during the month of December in 2004, I accumulated over \$100,000 in jewelry sales. Even though Jareds considered me a top performer, my persistent requests for review as a seasonal sales representative were denied.

In February 2005, I obtained a full-time sales representative position at Jareds. During this process, my store manager, Eric Wolff expressed to me what a substantial raise I was receiving by becoming a full-time employee and how proud I should be. He also told me I was an excellent sales person and an asset to Jareds. Mr. Wolff then informed me that my hourly rate as a full-time employee would be \$10.25 per hour. I recently became aware that other male sales representatives with no jewelry sales experience, hired within months of my hire date, were paid substantially more than me.

From at least September 2004 until as recently as June 2005, Jared's paid me and other female sales representatives at hourly rates that are less than similarly-situated male sales representatives for substantially equal work that required equal skill, effort, and responsibility under similar working conditions. For example, such similarly-situated male sales representatives paid a higher starting hourly rate than female sales representatives include, but are not limited to, Grant Billy Laing (paid \$14.50 hourly as a full-time sales representative, hired in August 2004); Alan Mong (paid \$13.50 hourly as a full-time sales representative, hired in July 2004); and Michael Duggan (paid \$11.50 hourly as a full-time sales representative, hired in May 2005). I am not aware of all the male sales representatives who were paid more than female sales representatives during these years because Jared's prohibits its employees from discussing their pay rates.

I make this charge for myself and on behalf of all similarly-situated female employees of Jareds. Female employees employed with Jareds are and have been subject to a continuing policy or pattern and practice of gender wage discrimination.

Charge o	of Discr	imination	of Jacqu	uelyn	Boyle
Initials					

#### II. Respondent's Articulated Reason for Adverse Action

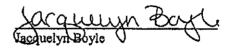
Respondent denies any adverse action.

#### III, Statement of Discrimination

I believe that I, and other female employees similarly-situated, have been discriminated against because of our sex in violation of Title VII of the Civil Rights Act of 1964, as amended, the Equal Pay Act, and the Florida Civil Rights Act, Chapter 760, Florida Statutes.

I declare under penalty of perjury that the foregoing is true and correct.

I also request that this charge be filed with the FCHR.



## Affidavit

STATE OF FLORIDA	· ·
COUNTY OF HILLSBOROUGH	) ss: )
BEFORE ME, the undersig	med authority, personally appeared Jacquelyn Boyle, who after first
being duly sworn acknowledged th	at aforementioned answers are true and correct to the best of her
knowledge and belief.	
WITNESS my hand and of Sept., 2005.	ficial seal in the State and County last aforesaid this 15 <sup>H</sup> day of  Must E Kinhahi'Ch  Notary Public, State of Florida  Print Name: Gwen E Kirkpatrick
My Commission Expires:	GWEN E, KIRKPATRICK  Notary Public - State of Florida  My Commission Biplies Oct 4, 2006  Commission # DD 360186  Bonded By National Notary Asso

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#### **DECLARATION OF ALAN MONG**

- 1. I, Alan Mong, am over the age of 18, am competent to testify to the following from my personal experience and knowledge, and declare as follows:
- 2. I was employed by Sterling Jewelers, Inc. ("Sterling") as a jewelry sales associate from approximately July 2004 until approximately October 11, 2005. During that time, I worked with Jacquelyn Boyle, Carol King, Dawn Souto-Coons, and Marie Wolf at Sterling owned and operated Jared The Galleria of Jewelry in Brandon, Florida.
- I was hired as a sales associate by the former general manager Auron 3. Scott at an hourly rate of \$13.50. When I discovered that I was hired at a higher hourly rate than Jacquelyn Boyle, Carol King, and Marie Wolf, I was more than surprised. I had no prior jewelry experience before working for Sterling whereas each of these women had substantial experience and established track records working in the jewelry sales industry.
- 4, Prior to my employment with Sterling, my only commission sales and retail sales experience involved the selling of laminate floors. I performed this line of work for about a year and a half. Prior to that, I worked as a traffic reporter. I had no prior experience in the jewelry industry and limited experience with commission and retail sales before working for Sterling,
- 5, Jacquelyn Boyle and I were hired a few months apart and went through the Sterling training program together. Ms. Boyle had wonderful customer service skills and was also quite knowledgeable about jewelry due to her prior employment selling fine jewelry for Service Merchandise. Additionally, Ms. Boyle was well-educated and frequently received high standard performance ratings from Sterling managers. Ms.

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)

Boyle and I were similarly situated in that we performed substantially equal work that required equal skill, effort, and responsibility under similar working conditions. This included generating jewelry sales, providing customer service, processing credit payment protection plans and warranties, generating ropair sales, and assisting other sales associates in the completion of a sale. Because of Ms. Royle's education and prior experience, I was surprised to learn that Ms. Boyle was earning less than I was. I do not believe there is any non-discriminatory justification for paying Ms. Boyle less than me.

- 6. Carol King has over twenty-five years of experience selling fine jewelry and managing stores in the Jewelry industry. I typically sought out Ms. King when I had questions about jewelry sales or any work-related procedures. Ms. King is by far the most knowledgeable and experienced sales associate at the Brandon, Florida Sterling store. Ms. King and I were similarly situated in that we performed substantially equal work that required equal skill, effort, and responsibility under similar working conditions. This included generating jewelry sales, providing customer service, processing credit payment protection plans and warranties, generating repair sales, and assisting other sales associates in the completion of a sale. I was surprised to learn that Ms. King was paid less per hour than I was. I do not believe there is any non-discriminatory justification for paying Ms. King less than me.
- 7. Marie Wolf is the top producer in the Brandon, Florida Sterling store. She has reached the million dollar mark in jewelry sales; an outstanding accomplishment. I mistakenly believed Ms. Wolf was the highest pay sales associate in our store and was surprised to learn that Ms. Wolf was earning less per hour than the three male sales associates she frequently out performed. Ms. Wolf and I were similarly situated in that

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#1789 1.003/003

we performed substantially equal work that required equal skill, effort, and responsibility under similar working conditions. This included generating jewelry sales, providing customer service, processing credit payment protection plans and warranties, generating repair sales, and assisting other sales associates in the completion of a sale. I do not believe there is any non-discriminatory justification for paying Ms. Wolf less than me.

I declare under penalty of perjury that the foregoing is true and correct.

Executed on this 22th day of February, 2006.

ALAN MONG

3

Step 1		CLAIM FORM		
Directions: You must submit your claim in this format in order for it to be accepted.  Once completed (please print or type), return to Sterling Jewelers Inc. in the enclosed envelope postmarked within one (1) year of the date of the alleged unlawful activity/conduct. For assistance call 1-800-394-4205				
EMPLOYE	E DATA			
Judy Reed			October 2000	
Name	<del>,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,</del>	Employee Number	Date of Hire	
Asst. Mana		#443		
Position (la	st)	Location Number	Last Date Worked (If applicable)	
because of o	to:  d other female of  our gender. I beli	ieve Sterling has a continuing	have been discriminated agains	
paying its fe	male sales associa	ites, including myself, less that	n their male comparators and has	
denied fema	le employees, incl	uding myself, promotion oppor	rtunities in favor of less qualified	
male employ	ees. To the exten	t information is not provided fo	r in this response, please see Exh	
E, Judy Reed	l, Charge of Discri	mination.		
2.	What laws were	violated?		
Title	VII of the Civil Ri	ghts Act of 1964, as amended,	the Equal Pay Act, and the Florida	
Civil Rights	Act, Chp. 760, Flo	rida Statutes.		
3.	When did this be	egin? October 2000 Date Tir	#440, #443 and #444 ne Location	

}

	4.	When did this end?	Present Date	Time	#443 and #444 Location
В.	Ident	ify witnesses and wh	at they have	personally obser	rved or experienced:
	Name	•	Address		Phone #
	Marie	Wolf			
Obsc	rvation/.	Experiences: <u>Fema</u>	ile sales asso	ociates were and	continue to be paid a lower
hourl	y wage	than male comparator	s and were ar	nd continue to be	denied promotion opportunities
based	on gen	der.			
	Name	<b>}</b>	Address		Phone #
············	Jacqu	elyn Boyle			
Obse	rvation/	Experiences: <u>Fern</u>	ile sales ass	ociates were and	l continue to be paid a lower
hourl	y wage	than male comparator	s and were at	nd continue to be	denied promotion opportunities
basec	l on gen	der.			
	Name	2	Address		Phone #
	Carol	King			
Obse	rvation/	Experiences: <u>Fem</u>	ale sales ass	ociates were and	I continue to be paid a lower
hour	y wage	than male comparator	s and were a	nd continue to be	denied promotion opportunities
basec	i on gen	der.			
	Name	<b>2</b>	Address		Phone #
	Dawr	Souto-Coons			
Obse	rvation/	Experiences: <u>Fem</u>	ale sales ass	ociates were and	d continue to be paid a lower
hour	ly wage	than male comparator	s and were a	nd continue to be	denied promotion opportunities
based	based on gender.				

C. Did you report your claim to any member of Sterling Jewelers Inc. mans (If yes, cite to whom, when, and where your reported the unlawful activity)				
	Name and Title	Date Reported	Where	
No.				
<del>,</del>				
D.	Provide names of employe similar activity/conduct (if a	ees (current or ex-employ pplicable).	rees) who have experienced	
	Name and Title	What did they	experience?	
Mar	ie Wolf – sales assoc.	gender wage discrimi	nation	
Caro	ol King – sales assoc.	gender wage discrimi	nation	
Caro	lyn Morse – sales assoc.	gender wage discrimi	nation	
Jacq	uelyn Boyle – sales assoc.	gender wage discrim	ination	
Daw	n Souto-Coons – asst, mgr.	denied promotion bas	sed on gender	
Lary	/ssa Jock – sales assoc.	gender wage discrim	ination	
Lisa	Follett - sales assoc.	gender wage discrim	ination/ denied promotion	
Line	ia Rhodes – sales assoc.	gender wage discrim	ination	
E.	Provide names of employ "differently" than you (if ap	ees (current or ex-employ oplicable).	ees) who have been treated	
	Name and Title	Describe diff	erent treatment	
	Avind Molhip	prom	otion	
	Eric Wolff	prom	otion	

F. List your current address and phone number:				
	Address:		Telephone Number:	
Burr	& Smith, LLP	Phone	: 813/253-2010	
442 V	West Kennedy Blvd., Suite	Fax:	813/254-8391	
Tamp	oa, FL 33606			
G.	Describe the remedy that you are	seeking	:	
Seeki	ing class certification regarding remed	ies prov	ided by Title VII and	the Equal Pay Act,
inclu	ding, back pay, compensatory and pun	itive da	mages, injunctive relie	ef, reasonable attorney
fees a	and costs, and pre-post judgment intere	est.		
	EVIDENCE  Do you have any documents/recording support your allegations? If so, please see Exhibit E, Judy Reed Charge of	ings/pho ase subr	otographs/statements on topies with this cla	or other evidence to
1.	SIGN  Under penalty of perjury, I do herebunderstand that upon Sterling Jewe occur and my cooperation is require I will receive a written response with claim.	ders Inc d. I m	o's receipt of this claim ay be asked to provide	im, an investigation wil e additional information

## REDACTED

CHARGE OF D	ISCRIMINATION		
ARGING PARTY INFORMATION	Charge No.		
Playida Commission on U	uman Relations and EEOC		
(State or Local	Agency, if any)		
Name (Indicate Mr., Ms. or Mrs.)			
Ms. Judy Reed		Telephone Number	
Address   c/o Burr & Smith, LLP		(813) 253-2010	
442 W. Kennedy Blvd., Suite 300		(= , = , = = = = , = , = = = , = = = , = = = = , = = = = = , =	
Tampa, Florida 33606-1495			
SSN	Date of Birth	<del></del>	
Dates of Discrimination	Supervisor (Name and Title)		
Earliest October 2000	Avind Molhip, Store Manager		
Lucisi Present			
Discrimination Based On		D. 1995	
Race Color National Origin Sex A	ge 📙 Religion 📙 Retaliation 📋	Disability	
Other: RESPONDENT INFORMATION		·	
Company Name			
Sterling Jewelers, Inc.			
Company Address (where claimant worked) 375 Ghent Road			
Akron, OH 44333			
Akton, Ori 44555			
'tphone Number	No. of Employees		
(800)877-8812	15+		
(800) 877- 3616			
Company Name Jared The Galleria Of Jewelry			
Company Address (where claimant worked)			
8104 Citrus Park Drive			
Tampa, FL 33625			
Telephone Number	No. of Employees		
Company Name	<u> </u>		
Signet Group, plc			
Company Address (where claimant worked)			
Zenith House			
The Hyde			
London NW9 6EW	<b>Q</b>	200	
United Kingdom	સ્તિવની		
Telephone Number	No. of Employees		
+44 (0) 870 909-0301	15+	2 光道	
Address Where Charge to Be Served (if different than above)	9		
Sterling Jewelers, Inc.	X 3	PH I:	
Address Where Charge to Be Served (if different than above)  Sterling Jewelers, Inc.  375 Ghent Road  7 on, OH 44333			
; pn, OH 44333		34	
·			

Charge of Discrimination of Judy Reed Initials

## STATEMENT

## I. Statement of Personal Harm

In or around October 2000, I was hired by Sterling Jewelers, Inc. and Jared The Galleria of Jewelry (collectively "Sterling"), which are wholly-owned subsidiary companies of Signet Group, plc., as an assistant manager in Appleton, Wisconsin. I held this position until July 2001. In July 2001, I transferred to a Sterling's Citrus Park store in Tampa, Florida to be closer to my family. Unfortunately, at this time, Sterling had no general manager or assistant manager positions available in the Tampa, Florida area. I accepted a position as diamond department manager of Sterling's Citrus Park store until another management position became available. One year later, in July 2002, Sterling promoted me to assistant manager for the Citrus Park store at a salary of approximately \$33,000.00 per year.

Assistant managers for Sterling typically earn a starting salary ranging from \$32,000.00 to \$36,000.00 per year. Prior to my employment with Sterling, I had over twenty-five (25) years of experience in jewelry sales and management working for Finley's a fine jewelry store in Appleton, Wisconsin. Even though I had substantial experience in the jewelry industry, Sterling started me at the lower end of its pay scale at approximately \$32,600.00 per year. Although I do not know for certain, I believe male assistant managers with less experience were earning more than I was.

This past summer, Jason May ("May") obtained the position of assistant manager for Sterling's Jacksonville, Florida store even though he had only two years of experience working for Sterling and had no prior experience in jewelry sales. I believe May's starting salary was over \$36,000.00 per year. In October 2005, after working for Sterling as an assistant manager for almost five (5) years, I was given an annual raised to \$36,400.00. I have reason to believe that female assistant managers are not paid equally to similarly-situated male assistant managers even though we perform substantially equal work that requires equal skill, effort, and responsibility under similar working conditions.

Likewise, I have reason to believe Sterling's female sales representatives are also subject to unequal pay. Female sales representatives at Sterling's Citrus Park store have discussed pay discrepancies in my presence. They have also spoken about pay inequities in other Sterling stores they have worked for, including Sterling owed Kay's and Belden's located along the upper east coast. Further, I have reason to believe that similar pay inequalities were also present in Sterling stores in Appleton, Wisconsin.

Throughout my employment, Sterling has failed to promote me to the position of general manager on three occasions. Around 2003, the general manager position in Sterling's Clearwater, Florida store became available. I was not granted an interview for this position even though I was more than qualified. David Dion, a male employee who worked for Sterling for about three years and had less jewelry experience than I did, was awarded the position. In January 2005, the general manager position in Sterling's Brandon, Florida store became available. Again, I was not asked to interview for this position. Eric Wolff, a male employee who had only worked for Sterling for two years, was given the position even though Sterling expressed that they were recruiting an individual with extensive jewelry experience. About two months later, in March 2005, the general manager position in Sterling's Citrus Park store also became available. I had been assistant manager for this

Charge of Discrimination of Judy Reed Initials

Sterling store for approximately four years. During this time period, I had occasionally performed the duties of general manager and did so successfully. Although I was granted an interview for this position, the job was given to Avind Molhip, a male employee whose resume reflects two years of jewelry experience and a shared management position in a clothing store. I had over thirty (30) years of experience in the jewelry industry with five (5) of those years being a management position with Sterling. I also received excellent semi-annual reviews and personal email correspondences from District Manager, Michael Molonare, expressing that he was pleased with my performance as assistant manager.

Around January 2005, Sterling also failed to promote Dawn Souto-Coons, a former manager for Sterling in Waldorf, Maryland and an assistant manager in Sterling's Brandon, Florida store in favor of a less qualified male employee.

I believe Sterling has a continuing policy or pattern and practice of denying females promotions in favor of less qualified males. I also have reason to believe Sterling pays female assistant managers and sales representatives less than their male comparators. Throughout my employment with Sterling, I have observed the continual inequity of their promotion and pay practices between male and female employees and have reason to believe these practices are occurring company-wide.

I make this charge for myself and on behalf of all similarly-situated female employees of Sterling. Female employees employed with Sterling are and have been subject to a continuing policy or pattern and practice of gender wage discrimination.

## II. Respondent's Articulated Reason for Adverse Action

Respondent denies any adverse action.

#### III. Statement of Discrimination

I believe that I, and other female employees similarly-situated, have been discriminated against because of our sex in violation of Title VII of the Civil Rights Act of 1964, as amended, the Equal Pay Act, and the Florida Civil Rights Act, Chapter 760, Florida Statutes.

I declare under penalty of perjury that the foregoing is true and correct.

I also request that this charge be filed with the FCHR.

Judy Reed

Affidavit

STATE OF FLORIDA ) so COUNTY OF HILLSBOROUGH )

Charge of Discrimination of Judy Reed

Page 3 of 4

BEFORE ME, the undersigned authority, personally appeared Judy Reed, who after first being duly sworn acknowledged that aforementioned answers are true and correct to the best of her knowledge and belief.

WITNESS my hand and official seal in the State and County last aforesaid this 23 day of

November, 2005.

Notary Public, State of Florida

Print Name: IRIC C. Lowe

My Commission Expires

Charge of Discriptination of Judy Reed Initials kin Step 1

CLAIM FORM

Directions:	You must submit yo Once completed (ple enclosed envelope p unlawful activity/com	ease print or type), 1 ostmarked within o	eturn to Sterlin ne (1) year of t	ng Jewelers Inc. in the he date of the alleged
EMPLOYE	E DATA		·····	
Dawn Soute Name	o-Coons	Employee Num		September 1, 1991 Date of Hire
Asst. Mana Position (la		#444 Location Numb	er 1	May 27, 2005 Last Date Worked (If applicable)
A. EXPI	LAIN CLAIM  Describe the unlawf	ul activity/conduct	that you allege	you have been subjected
				oeen discriminated against or pattern and practice of
•				ors and has denied female
•				s qualified male employees.
To the extent	t information is not pr	ovided for in this 1	esponse, pleas	e see Exh. D, Dawn Souto-
Coons of Dis	crimination.			
2.	What laws were viol	ated?		
Title VII of the Civil Rights Act of 1964, as amended, the Equal Pay Act, and the Florida				
Civil Rights	Act, Chp. 760, Plorida	Statutes.		
3.	When did this begin	? January 2005 Date	Time	#444 and #443 Location

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	4.	When did this end?	May 2005 Date	Time	#444 and #443 Location
в.	Ident	ify witnesses and wi	- · · · ·		or experienced:
	Name	!	Address	<u>Ph</u>	one#
	Marie	Wolf			1287
Obse	rvation/	Experiences: <u>Fem</u>	ale sales associat	es were and co	ntinue to be paid a lower
hourl	y wage	than male comparato	rs and were and co	ontinue to be den	ied promotion opportunities
basec	on gen	der.			
	<u>Name</u>	2	Address	<u>P</u>	none#
	Jacqu	elyn Boyle			
		•			ntinue to be paid a lower
hour.	y wage	than male comparate	rs and were and c	ontinue to be den	ied promotion opportunities
base	i on gen	der.			
	Name	2	Address	<u>P</u>	hone #
	Caro	King			
		-			ontinue to be paid a lower
hour	ly wage	than male comparate	ors and were and c	ontinue to be der	nied promotion opportunities
base	d on ger	nder.			
•	Nam	<u>e</u>	<u>Address</u>	<u>P</u>	hone#
	Judy	Reed			
		•			ontinue to be paid a lower
hour	ly wage	than male comparate	ors and were and o	continue to be der	nied promotion opportunities
base	d on gei	nder.			

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C.	Did you report your claim to (If yes, cite to whom, when,	o any member of Sterling Je and where your reported th	member of Sterling Jewelers Inc. management? where your reported the unlawful activity.)  Date Reported Where			
	Name and Title	Date Reported	Where			
No.						
****						
			-			
D.	Provide names of employe similar activity/conduct (if a	ees (current or ex-employ pplicable).	ees) who have experienced			
	Name and Title	What did they	experience?			
Marie	e Wolf – sales assoc.	gender wage discrimi	nation			
Caro	King – sales assoc.	gender wage discrimi	nation			
Caro	lyn Morse – sales assoc.	gender wage discrimi	nation			
Jacqu	nelyn Boyle – sales assoc.	gender wage discrim	ination			
Judy	Reed – asst. mgr.	denied promotion bas	ed on gender			
Lary	ssa Jock – sales assoc.	gender wage discrimi	nation			
Lisa	Follett – sales assoc.	gender wage discrimi	nation/ denied promotion			
Linda	a Rhodes – sales assoc.	gender wage discrimi	nation			
E.	Provide names of employe "differently" than you (if ap	ees (current or ex-employoplicable).	ees) who have been treated			
	Name and Title	Describe diffe	rent treatment			
	Avind Molhip	promo	tion			
	Eric Wolff	promo	tion			

1.

F.	List your current address and pho	one num	ber:	
	Address:		Telephone Number:	
Bun	& Smith, LLP	Phone	813/253-2010	
<u>442</u>	West Kennedy Blvd., Suite	Fax:	813/254-8391	
Tan	pa, FL 33606			
G.	Describe the remedy that you are	seeking	:	
See	king class certification regarding remed	lies prov	ided by Title VII and th	e Equal Pay Act,
	uding, back pay, compensatory and pur			
fees	and costs, and pre-post judgment inter	est.		
H.	Do you have any documents/record support your allegations? If so, ple	ase subi	nit copies with this clair	other evidence to m and list them below.
Ι.	Under penalty of perjury, I do here understand that upon Sterling Jew occur and my cooperation is required in the second and the second cooperation is required to the second cooperation.	elers in red I m	e.'s receipt or unis ciair av he asked to provide	additional information
	Claimant's Signature			Date

## REDACTED

CHARGE OF DI	SCRIMINATION				
CHARGING PARTY INFORMATION CHARGE NO.					
MARGING FART FINE ORIGINAL					
Florida Commission on Hu	man Relations and EEOC				
Name (Indicate Mr., Ms. or Mrs.)	Agency, if any)	1			
Mrs. Dawn Souto-Coons					
Address	Telephone Number (813) 253-2010				
c/o Burr & Smith, LLP	(813) 233-2010				
442 W. Kennedy Blvd., Suite 300					
Tampa, Florida 33606-1495					
SSN	Date of Birth	- 1			
Dates of Discrimination	Supervisor (Name and Title)				
Carliest September 1, 1991	Aaron Scott, General Manager				
Laicsi May 27, 2005	Bric Wolff, General Manager				
Discrimination Based On	——————————————————————————————————————				
Race Color National Origin X Sex A	ge Religion Retaliation Disability				
Other:		$\dashv$			
RESPONDENT INFORMATION					
Company Name					
Jared The Galleria Of Jewelry					
Company Address (where claimant worked)					
Regency Square 2206 W, Brandon Blvd.		1			
	•				
Brandon, FL 33511	No. of Employees				
313) 657-5913	15+				
Company Name		- 1			
Sterling Jewelers, Inc.					
Company Address (where claimant worked)					
375 Ghent Road					
Akron, OH 44333	No. of Employees				
Telephone Number (800) 877-8812	15+				
(800) 877- 3616 Company Name					
Signet Group, plc					
Company Address (where claimant worked)					
Zenith House					
The Hyde					
London NW9 6BW					
United Kingdom	IN CENTRAL				
Telephone Number	No. of Employees 15+				
+44 (0) 870 909-0301					
Address Where Charge to Be Served (if different than above)					
Sterling Jewelers, Inc.					
375 Ghent Road					
Akron, OH 44333					
STAT	EMENT				

iplination of Dawn Souto-Coons

#### I, Statement of Personal Harm

I began working for Sterling Jewelers, Inc. ("Sterling"), a wholly-owned subsidiary of Signet Group, in September 1991 as a sales representative in Waldorf, Maryland. My starting salary was \$8.00 an hour plus commission and bonuses. In December 1992, I was promoted by Sterling to assistant store manager and shortly thereafter was promoted to store manager. I was very successful as a Sterling store manager. My awards and distinctions included a \$10,000.00 award as one of Sterling's ten top managers, seven incentive trips, and bonuses up to \$58,000.00. In 2001, my store had one of the highest volume sales, \$3.6 million, in Sterling's mall division. I was a Sterling store manager in Maryland for about seven years and successfully managed two different Sterling locations before applying for a transfer to Florida. In July 2001, my transfer was granted and I accepted the position of assistant manager at Jared The Galleria Of Jewelry ("Jared's"), which is a division of Sterling stores, in its Brandon, Florida location. I took the lesser position of assistant manager only because I was eager to relocate to Florida.

Document 31-22

In January 2005, two general manager positions, one for Jared's Brandon store and one for Jared's Citrus Park store, became available. The General Manager in the Brandon store, Aaron Scott ("Scott"), was being promoted to district manager. I was highly qualified for the general manager position and expressed to the District Manager, Michael Molonare ("Molonare"), and the Regional Vice President, Dave Everton ("Everton"), through email correspondence that I was interested in interviewing for the general manager positions. Throughout 2004, I frequently took the lead role in managing the Brandon store while Scott trained for the district manager position. I held the position of assistant manager for the Brandon store for over three years, and had developed positive working relationships and mutual respect with the Brandon store staff. Molonare and Everton were both aware ) of my extensive experience managing other Sterling stores and my role in managing Jared's Brandon store in Scott's absence. Regardless, I was denied the opportunity to interview for the general manager positions.

In February 2005, I was told a male employee, Eric Wolff ("Wolff"), was given the general manager position for the Brandon store. Wolff had only worked for Jared's for two years, Jared's also promoted Avind Molhip, a male employee with only two years of jewelry experience and a shared management position in a clothing store, to the general manager position of the Citrus Park store. I had worked for Sterling and Jared's for over thirteen years, had prior store management experience with Sterling, and was not even granted an interview for either position.

I believe Sterling and Jared's promotes male employees more often than female employees and gives male employees preferential treatment. Around January 2005, Jared's failed to promote Judy LNU, an assistant manager in Jared's Citrus Park store, to the general manager position even though she had over seven years of experience working for Jared's. Throughout my employment with Sterling and Jared's, I observed the continual inequity of their promotion practices between male and female employees.

I further observed that Jared's paid female sales representatives and assistant managers substantially less than similarly-situated male sales representatives and assistant managers for substantially equal work that required equal skill, effort, and responsibility under similar working conditions. On May 27, 2005, I was constructively discharged from my position with Jared's after ) more than thirteen years of service because of its disparate promotion and pay practices.

cylmination of Dawn Souto-Coons Charge of Dj Initials

I make this charge for myself and on behalf of all similarly-situated female employees of Jared's. Female employees employed with Jared's are subject to a continuing pattern and practice of gender discrimination.

#### II. Respondent's Articulated Reason for Adverse Action

Respondent denies any adverse action.

#### III. Statement of Discrimination

I believe that I, and other female employees similarly-situated, have been discriminated against because of our gender in violation of Title VII of the Civil Rights Act of 1964 and the Florida Civil Rights Act, Chapter 760, Florida Statutes.

I declare under penalty of perjury that the foregoing is true and correct.

I also request that this charge be filed with the FCHR

Dawn Souto-Coons

Affidavit

STATE OF FLORIDA ) ss COUNTY OF HILLSBOROUGH )

BEFORE ME, the undersigned authority, personally appeared Dawn Souto-Coons, who after first being duly sworn acknowledged that aforementioned answers are true and correct to the best of her knowledge and belief.

WITNESS my hand and official seal in the State and County last aforesaid this 30th day of

September, 2005.

Notar Public State of Morida Maryland Print Name: Jennifer E. Horner

, My Commission Expires: August 30, 2005

Charge of Disormination of Dawn Souto-Coons Initials

Page 3 of 3

Ster stoday

Reported

Step 1 CLAIM FORM

Directions:

You must submit your claim in this format in order for it to be accepted. Once completed (please print or type), return to Sterling Jewelers Inc. in the enclosed envelope postmarked within one (1) year of the date of the alleged unlawful activity/conduct. For assistance call 1-800-394-4205

EMPLOYEE DATA	,	
Marie Wolf Name	Employee Number	April 2002 Date of Hire
Sales Associate Position (last)	#444 Location Number	Last Date Worked (If applicable)

#### A. EXPLAIN CLAIM

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- Describe the unlawful activity/conduct that you allege you have been subjected to:
- I, and other female employees similarly-situated, have been discriminated against because of our gender. I believe Sterling has a continuing policy or pattern and practice of paying its female sales associates, including myself, less than their male comparators and has denied female employees promotion opportunities in favor of less qualified male employees. To the extent information is not provided for in this response, please see Exh. A, Marie Wolf Charge of Discrimination.

2. What laws were violated?

Title VII of the Civil Rights Act of 1964, as amended, the Equal Pay Act, and the Florida Civil Rights Act, Chp. 760, Florida Statutes.

3. When did this begin? April 2002 #444

Date Time Location

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4.	When did this end?	September 2005 Date	Time	#444 Location		
в.	Identify witnesses a		ersonally ob	served or experienced:		
	<u>Name</u>	Address		Phone #		
	Marty Perry			-		
Obser	vation/Experiences:	Believes there is no	justifiable r	eason why female sales associates,		
includ	ling Marie Wolf, Caro	l King, Carolyn Mor	se, and Jacqu	neline Boyle, were earning a lower		
	y wage than male com					
	Name	Address		Phone #		
	Alan Mong		<u> </u>			
Obser	vation/Experiences:	Believes there is no	o justifiable r	eason why female sales associates,		
includ	iing Marie Wolf, Caro	l King, and Jacquelin	e Boyle, wer	e earning a lower hourly wage than		
male	comparators.					
	<u>Name</u>	Address		Phone #		
	Carol King		<del>, _ ,</del>			
Obse	rvation/Experiences:	Female sales asso	ciates were	and continue to be paid a lower		
<u>hourl</u>	y wage than male com	parators and were an	d continue to	be denied promotion opportunities		
based	on gender.					
	<u>Name</u>	Address		Phone #		
	Dawn Souto-Coons					
Obse	rvation/Experiences:	Female sales asso	ciates were	and continue to be paid a lower		
hourl	hourly wage than male comparators and were and continue to be denied promotion opportunities					
based	on gender.					

)

<u>Name</u>	<u>Address</u>	Phone #	
Jacqueline Boyle			
Observation/Experiences:	Female sales associates v	vere and continue to be	paid a lower
hourly wage than male com	parators and were and contin	ue to be denied promotion	<u>opportunities</u>
based on gender.			
C. Did you report you (If yes, cite to whom	r claim to any member of S n, when, and where your re	terling Jewelers Inc. man ported the unlawful activ	agement? ity.)
Name and Title	Date Report	ted Where	
Aaron Scott - District Mana	ager March 2005	Clearwat	ter, FL
D. Provide names of similar activity/cor	employees (current or or duct (if applicable).	ex-employees) who have	experienced
Name and Title	<u>Wh</u>	at did they experience?	
Carol King - sales assoc.	gender was	ge discrimination	
Jacqueline Boyle – sales as	soc. gender wag	ge discrimination	
Carolyn Morse – sales asso	c. gender was	ge discrimination	
Dawn Souto-Coons - asst.	mgr. denied pro	motion based on gender	
Judy Reed – asst. mgr.	denied pro	motion based on gender	
Laryssa Jock – sales assoc.	gender was	ge discrimination	

Lisa Follett – sales assoc.	gender wage discrimination/ denied promotion
Linda Rhodes – sales assoc.	gender wage discrimination
E. Provide names of employees "differently" than you (if appl	s (current or ex-employees) who have been treated licable).
Name and Title	Describe different treatment
Alan Mong	pay rate
Grant Laing	pay rate
Steve Harrington	pay rate
F. List your current address and	
Address:	Telephone Number:
Burr & Smith, LLP	Phone: 813/253-2010
442 West Kennedy Blvd., Suite	Fax: 813/254-8391
Tampa, FL 33606	
G. Describe the remedy that you	ı are seeking:
Seeking class certification regarding re	emedies provided by Title VII and the Equal Pay Act,
	d punitive damages, injunctive relief, reasonable attorney
fees and costs, and pre-post judgment	interest.
H. EVIDENCE	
Do you have any documents/re	ecordings/photographs/statements or other evidence to

	support your allegations? If so, please submit copies with this claim and list them below	•
Pleas	e see Exhibit A, Marie Wolf Charge of Discrimination and Exhibit J, Declaration of Ala	n
Mon	g	
	·	
	SIGN	
	Under penalty of perjury, I do hereby attest that the information I have provided is true. understand that upon Sterling Jewelers Inc.'s receipt of this claim, an investigation w occur and my cooperation is required. I may be asked to provide additional informatio I will receive a written response within 30 day of Sterling Jewelers Inc.'s receipt of n claim.	u n
	Claimant's Signature  H. 20.06  Date	)

# REDACTED

CHARGE OF DISCRIMINATION						
CHARGING PARTY INFORMATION CHARGE NO.						
Florida Commission on Hu (State or Local	Florida Commission on Human Relations and EEOC (State or Local Agency, if any)					
Name (Indicate Mr., Ms. or Mrs.)						
Mrs. Marie Wolf		Telephone Number				
c/o Burr & Smith, LLP		(813) 253-2010				
442 W. Kennedy Blvd., Suite 300						
Tampa, Florida 33606-1495						
SSN .	Date of Birth					
Dates of Discrimination	Supervisor (Name and Title)					
Earliest April 2002	Aaron Scott, Store Manager					
Latest Present	Eric Wolff, Store Manager					
Discrimination Based On						
Race Color National Origin X Sex At	ge Religion Retaliation	Disability				
RESPONDENT INFORMATION		*********				
Company Name						
Jared The Galleria Of Jewelry Company Address (where claimant worked)						
Regency Square						
2206 W. Brandon Blvd.						
Brandon, FL 33511						
Telephone Number	No. of Employees					
)13) 657-5913	15+					
Company Name						
Sterling Jewelers, Inc.						
Company Address (where claimant worked)						
375 Ghent Road						
Akron, OH 44333	No. of Employees					
Telephone Number (800) 877-8812	15+					
(800) 877-3612	***					
Company Name		The second secon				
Signet Group, plc						
Company Address (where claimant worked)						
Zenith House						
The Hyde						
London NW9 6EW						
United Kingdom						
Telephone Number No. of Employees						
+44 (0) 870 909-0301	15+					
Address Where Charge to Be Served (if different than above)	•					
Sterling Jewelers, Inc.	mr \$144[i					
375 Ghent Road	HDISSING TO THE TOTAL					
Akron, OH 44333	PET 1					
OTATE	WENT OF B					

Charge of Kisckimination of Marie Wolf

Page 1 of 3

### Statement of Personal Harm

I.

I began working for Jared The Galleria Of Jewelry a division of Sterling Jewelers, Inc. and a wholly-owned subsidiary of Signet Group, plc. (hereinafter, collectively, "Jared's") in April 2002, as a sales representative in Brandon, Florida. My starting hourly rate was \$12.00 an hour plus commission and bonuses. I have extensive jewelry sales experience. Prior to my employment with Jared's, I sold over a million dollars in jewelry for my former employer and I provided the same results for Jared's. In fiscal year 2004, I sold over a million dollars in jewelry for Jared's and was coined a "million dollar employee." In August 2003, I received an hourly raise to \$12.72. Then in August 2004, I received an hourly raise to \$13.47. I am currently employed with Jared's at \$13.47 per hour.

My current hourly rate of \$13.47 per hour is less than similarly-situated male sales representatives, even though all sales representatives perform substantially equal work. For instance, Grant "Billy" Laing, Steven Harrington, and Alan Mong are three male sales representatives who are paid a higher hourly rate than I am, even though I produce substantially greater sales for Jared's and have worked for Jared's longer than they have.

From at least August 2001 until as recently as May 2005, Jared's paid me and other female sales representatives a starting hourly rate that was less than similarly-situated male sales representatives for substantially equal work that required equal skill, effort, and responsibility under similar working conditions. For example, such similarly-situated male sales representatives paid a higher starting hourly rate than female sales representatives include, but are not limited to, Avind Mohip, Jr. (paid \$12,50 hourly, hired in August 2002); Grant "Billy" Laing (paid \$14.50 hourly, hired in August 2004); Steven Harrington (paid \$15.00 hourly, hired in March 2004); Alan Mong (paid \$13.50 hourly, hired in July 2004); and Michael Duggan (paid \$11.50 hourly, hired in May 2005). The starting salaries of female sales representatives of which I am aware are as follows: Carol King (paid \$12.00 hourly, hired in August 2001); Paula McClure (paid \$9.50 hourly, hired in September 2001); Nicole Smalley (paid \$10.00 hourly, hired in September 2001); Jennifer Hogue (paid \$9.00 hourly, hired in April 2002); Jessica Megna (paid \$10.00 hourly, hired in April 2003); Susan Crump (paid \$12.00 hourly, hired in July 2003); Jacquelyn Boyle (paid \$10.25 hourly, hired in February 2005); and Jennifer LNU (paid \$11.00 hourly, hired in June 2005). Furthermore, most male sales employees had little to no jewelry experience before their employment with Jared's, whereas many of the female employees had year(s) of experience selling fine jewelry prior to their employment with Jared's.

I became especially concerned with Jared's pay practices when my niece, Jacquelyn Boyle, who worked part-time for Jared's and has a college degree, was hired into a full-time position at a starting hourly rate of \$10.25 in February 2005. Michael Duggan, hired on May 15, 2005 with no prior jewelry experience, received a starting hourly rate of \$11.50.

I make this charge for myself and on behalf of all similarly-situated female employees of Jared's. Female employees employed with Jared's are and have been subject to a continuing policy or pattern and practice of gender wage discrimination.

#### II. Respondent's Articulated Reason for Adverse Action

Respondent denies any adverse action.

Charge of Discrimination of Marie Wolf Initials

#### III. Statement of Discrimination

I believe that I, and other female employees similarly-situated, have been discriminated against because of our sex in violation of Title VII of the Civil Rights Act of 1964, as amended, the Equal Pay Act, and the Florida Civil Rights Act, Chapter 760, Florida Statutes.

I declare under penalty of perjury that the foregoing is true and correct.

I also request that this charge be filed with the FCHR.

Marie Wolf

Affidavit

STATE OF FLORIDA

ss:

COUNTY OF HILLSBOROUGH

BEFORE ME, the undersigned authority, personally appeared Marie Wolf, who after first being duly sworn acknowledged that aforementioned answers are true and correct to the best of her knowledge and belief.

WITNESS my hand and official seal in the State and County last aforesaid this 1/3 day of 27, 2005.

Notary Public, State of Piorida
Print Name: Toney Holy

My Commission Expires:

My Commission DD133226
Expires July 11, 2005

Charge of Discrimination of Marie Wolf

Step 1		CLAIM FORM	the state of the s
Directions:	Once completed (plenclosed envelope)	our claim in this format in ordease print or type), return to postmarked within one (1) ye onduct. For assistance call 1-	Sterling Jewelers Inc. in the arrof the date of the alleged
EMPLOYE	E DATA		
Lisa Follett Name	<u> </u>	163264 Employee Number	November 2004 Date of Hire
Sales Association (la		#331 Location Number	May/June 2005  Last Date Worked (If applicable)
	to: d other female em	ployees similarly-situated,	allege you have been subjected  have been discriminated against  policy or pattern and practice of
paying its fe	male sales associates	s, including myself, less that	n their male comparators and has
			myself, in favor of less qualified
			or in this response, please see Exh.
H, Lisa Folle	ett, Charge of Discrim	ination.	
2.	What laws were vio	olated?	
Title	VII of the Civil Righ	its Act of 1964, as amended,	the Equal Pay Act, the New York
Human Righ	ts Law, Article 15, Se	ection 296(1)(a).	
3.	When did this begi	n? November 2004	#331

Time

Date

Location

ì		4.	When did this	end?	May/June 200: Date	5 Time	<u>#3</u> L.c	31 cation	
	В.	Ident	tify witnesses an	d what	t they have per	sonally obser	ved or exp	erienced:	·
		Name	2		Address		Phone#		
		Linda	Rhodes						
			-		e sales associa				
	hourl	y wage	than male compa	arators	and were and c	ontinue to be	denied pror	notion oppor	tunities
	based	on gen	ider.						
		Larvs	ssa Jock						·
	-	rvation/	Experiences:		e sales associa				
	hourl	y wage	than male compa	arators	and were and o	ontinue to be	denied pro	motion oppor	rtunities
	based	on ger	nder.		···				
)		Chris	sty Davies				,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
	Obse	rvation	/Experiences:	<u>Femal</u>	e sales associa	ates were and	continue	to be paid	a lower
	<u>hourl</u>	y wage	than male comp	arators	and were and o	continue to be	denied pro	motion oppo	rtunities
		Deni	se Smith		······································				
•	Obse	rvation	/Experiences:	Femal	le sales associa	ates were and	continue	to be paid	a lower
	<u>hourl</u>	y wage	than male comp	arators	and were and	continue to be	denied pro	motion oppo	rtunities
	basec	l on ger	nder.						

j

C.	Did you report your claim to any member of Sterling Jewelers Inc. management? (If yes, cite to whom, when, and where your reported the unlawful activity.)				
	Name and Title	Date Reported	Where		
No.					
<del></del>					
		N			
D.	Provide names of employe similar activity/conduct (if a	ees (current or ex-employ pplicable).	ees) who have experienced		
	Name and Title	What did they	experience?		
<u>Mari</u>	e Wolf – sales assoc.	gender wage discrimi	nation		
Jacqu	ieline Boyle – sales assoc.	gender wage discrimi	nation		
Caro	l King – sales assoc.	gender wage discrimi	nation		
Daw	n Souto-Coons – asst. mgr.	denied promotion bas	ed on gender		
Judy	Reed – asst. mgr.	denied promotion bas	ed on gender		
Caro	lyn Morse – sales assoc.	gender wage discrimi	nation		
	ssa Jock – sales assoc.		•		
•	a Rhodes – sales assoc.		nation		
E.	Provide names of employe "differently" than you (if ap	es (current or ex-employe	ees) who have been treated		
	Name and Title	Describe diffe	rent treatment		
	Troy Lawler	pay ra	te/ promotion		

)

,

F.	List your current address and phone number:			
	Address:	Telepl	none Number:	
Burr &	& Smith, LLP	Phone	: <u>813/253-2010</u>	
442 V	Vest Kennedy Blvd., Suite	Fax:	813/254-8391	
Tamp	a, FL 33606			
G.	Describe the remedy that you are	seeking	<b>;</b> :	
Seeki	ng class certification regarding remed	ies prov	rided by Title VII and th	e Equal Pay Act,
includ	ling, back pay, compensatory and pun	itive da	mages, injunctive relief	, reasonable attorney
fees a	nd costs, and pre-post judgment inter-	est.		
H.	EVIDENCE  Do you have any documents/record support your allegations? If so, ple e see Exhibit H, Lisa Follett Charge of	ase subi	nit copies with this clair	other evidence to m and list them below.
ī.	SIGN  Under penalty of perjury, I do here understand that upon Sterling Jewe occur and my cooperation is requir I will receive a written response we claim.  And M. Add M.	elers In ed. Ιπ	c.'s receipt of this clain any be asked to provide	n, an investigation will additional information.
	Claimant's Signature			Date /

## REDACTED

CHARGE OF DISCRIMINATION .				
ARGING PARTY INFORMATION	ک. Charge No	25.2006-00197		
. New York State Division of	of Human Rights and EBOC			
(State or Local	Agency, if any)	·		
Namo (Indicate Mr., Ms. or Mrs.)				
Ms. Lisa Follett		Telephone Number		
c/o Burr & Smith, LLP		(813) 253-2010		
442 W. Kennedy Blvd., Suite 300		, , , , , , , , , , , , , , , , , , , ,		
Tampa, Florida 33606-1495	·			
SSN	Date of Birth			
1				
Dates of Discrimination Earliest November 2004	Supervisor (Name and Title)			
	Janice Bond, General Manager			
Latest May/June 2005	<u></u>			
Discrimination Based On	ge Religion Retaliation	Disability		
Race Color National Origin Sex A	ge Religion Retaliation	Disability		
RESPONDENT INFORMATION				
Company Name Belden Jewelers				
Company Address (where claimant worked)				
St. Lawrence Centre		wen		
Rte 37	RECE	IAED .		
P Q. Box 6010		2006		
assena, N.Y. 13662	0 8 FE	B 7000		
Telephone Number	No. of Employees	, BULO		
(315) 769-0264	15+ <b>E.E.U.</b>	<i>,</i>		
Company Name Sterling Jewelers, Inc.				
Company Address (where claimant worked)				
375 Ghent Road				
Akron, OH 44333				
Telephone Number	No. of Employees			
(800) 877-8812	15+			
(800) 877- 3616 Company Name		·		
Signet Group, pic				
Company Address (where claimant worked)				
Zenith House				
The Hyde		-		
London NW9 6EW				
United Kingdom				
Telephone Number	No. of Employees 15+			
+44 (0) 870 909-0301	101			
Address Where Charge to Be Served (If different than above)				
Sterling Jewelers, Inc.				
375 Ghent Road				
' 'gon, OH 44333				

#### STATEMENT

Document 31-22

#### I. Statement of Personal Harm

I began working for Belden Jewelers, a division of Sterling Jewelers, Inc. and a wholly-owned subsidiary of Signet Group (hereinafter, collectively, "Sterling") in or around November 2004 as a part-time sales representative in Massena, New York. Sterling operates at least eleven store brands including, but not limited to, Kay Jewelers, Jared the Galleria of Jewelry, Marks and Morgan Jewelers, J.B. Robinson Jewelers, LeRoy's Jewelers, Osterman Jewelers, Goodman Jewelers, Weisfield Jewelers, Shaws Jewelers, Friedlanders Jewelers, Rogers Jewelers, and Belden Jewelers ("Belden"). During my first month with Sterling, I attended a training meeting for Sterling managers and new employees in Ithaca, New York. In attendance at the meeting were Sterling employees from several of Sterling's brand stores, including Belden, Kay Jewelers, and J.B. Robinson Jewelers. My training materials, as well as my paychecks, feature the Sterling name and insignia. Throughout my employment with Sterling, I worked approximately thirty (30) to forty (40) hours per workweek as a part-time sales representative at an hourly rate of \$7.50 per hour plus commission.

In approximately March 2005, Troy Lawler ("Lawler") was hired as a part-time sales employee in Sterling's Massena store. Only two sales representatives at this time were categorized as full-time employees; the remaining sales representatives were categorized as part-time or seasonal employees. The full-time position in Sterling's Massena store is a coveted position. Full-time employees are scheduled to work more hours and are given full employee benefits, whereas part-time and seasonal employees are not eligible for these benefits.

Around May 2005, after working for Sterling for about two months, Lawler was promoted to a full-time position in the Massena store. Lawler had no prior jewelry sales experience and had no record of past performance in which to support his promotion. Even though I had worked for Sterling for about seven months and produced substantial sales for the company, I was not given consideration for the full-time position. Sterling failed to post a notice showing the availability of a full-time position and did not conduct interviews. Lawler, the only male sales representative in Sterling's Massena store at this time, was simply awarded the position. Sterling does not post its promotional opportunities, but instead uses a "tap on the shoulder" system for promotion to full-time and management positions. No objective criteria is posted or used for making such selections. I believe Sterling failed to promote me and other qualified part-time female sales representatives when it promoted a less qualified part-time male sales representative to the full-time position.

As a part-time sales representative my hourly rate of pay was less than a similarly-situated part-time male sales representative even though we performed substantially equal work. Lawler was hired at an hourly rate of \$8.75, whereas I was hired about five months prior at an hourly rate of \$7.50.

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I also have reason to believe that Lawler was paid an unequal rate of pay in comparison to female sales representatives in Sterling's Massena store who had extensive jewelry experience. For example, Laryssa Jock ("Jock"), a full-time employee with Sterling, had worked for Sterling for almost ten years at the time Lawler was hired. She was a tremendous asset to the company as a substantial producer in sales and was well respected by her customers and peers. Jock received positive semi-annual reviews during this ten year period and received a raise each year based on these reviews. When Lawler was hired at an hourly rate of \$8.75 with no prior experience, Jock was only earning \$.10 more at \$8.85 per hour. Lawler and Jock are currently earning \$8.75 and \$8.85 per hour, respectively.

I am not aware of all the male sales representatives who were paid more than female sales representatives throughout my employment because Sterling prohibits its employees from discussing their pay rates; however, I have reason to believe that Sterling paid me and other female sales representatives at hourly rates that are less than similarly-situated male sales representatives for substantially equal work that required equal skill, effort, and responsibility under similar working conditions.

I believe Sterling has a continuing policy or pattern and practice of denying females promotions in favor of less qualified males including promotions to full-time positions and also believe Sterling pays female sales representatives less than their male comparators. I have reason to believe these practices are occurring company-wide.

I make this charge for myself and on behalf of all similarly-situated female employees of Sterling. Female employees employed with Sterling are and have been subject to a continuing policy or pattern and practice of gender wage discrimination.

#### II. Respondent's Articulated Reason for Adverse Action

Respondent denies any adverse action.

#### III. Statement of Discrimination

I believe that I, and other female employees similarly-situated, have been discriminated against because of our sex in violation of Title VII of the Civil Rights Act of 1964, as amended, the Equal Pay Act, and the New York Human Rights Law, Article 15, Section 296(1)(a).

I declare under penalty of perjury that the foregoing is true and correct.

I also request that this charge be filed with the New York State Division of Human Rights.

Lies Rollett

Affidavit

STATE OF NEW YORK )

SS:
COUNTY OF ST. LAWRENCE )

BEFORE ME, the undersigned authority, personally appeared Lisa Follett, who after first being duly sworn acknowledged that aforementioned answers are true and correct to the best of her knowledge and belief.

WITNESS my hand and official seal in the State and County last aforesaid this 30 day o January, 2006.

Notary Rublic, State of New York

My Commission Expires:

JOAN E, SILVER'
4685008
Notery Public. State of New York
Qualified in St. Lawrence County
Commission Expires Mar. 30,2000

## **EXHIBIT V**

Counterclaim Defendant House's RESOLVE claim, dated October 6, 2006

Step 1		CLAIM FORM	
Directions:			
EMPLOYE	EE DATA		
Maria Hou	se	#236524	July 13, 2005
Name		Employee Number	Date of Hire
Sales Asso	ciate	#2198	n/a
Position (la	ast)	Location Number	Last Date Worked (If applicable)
because of o	our gender. I be	lieve Sterling has a continuing	nave been discriminated against policy or pattern and practice of a their male comparators and has
denied fema	le employees pro	motion opportunities in favor of	less qualified male employees.
have also be	en subjected to se	exual harassment. To the extent	information is not provided for in
this response	e, please see my e	nclosed Charge of Discrimination	1.
2.	What laws wer	e violated?	
Title	VII of the Civil	Rights Act of 1964, as amended,	and the California Department of
Fair Employ	ment and Housing	g.	
3.	When did this l	begin? July 13, 2005 Date Tin	#2198 ne Location

	4. When did this			Ti	#2198 Location
		Date		Time	
В.	Identify witnesses a	nd what they	have personally	observed or exp	eriencea:
	<u>Name</u>	Addr	ess	Phone #	
<u>Carn</u>	nen Shifler				
Obse	ervation/Experiences:	Female sales	associates were	and continue to b	oe denied promotion
<u>oppo</u>	ortunities based on gend	er.			
	Name	Addr	es <u>s</u>	Phone #	
Eliza	abeth Hubbel				
	ervation/Experiences:				be denied promotion
oppo	ortunities based on gend				
C.	Did you report you (If yes, cite to whom	r claim to any 1, when, and v	member of Ster where your repo	ling Jewelers In	c. management? Il activity.)
	Name and Title		Date Reported	<u>W</u>	<u>/here</u>
Lupe	e Martinez, Store Mana	ger	November 200	95 #2	2198
Stev	e Cardamenis, District	Manager	January 2006	#2	2198
D.	Provide names of similar activity/con			employees) who	have experienced
	Name and Title		What d	lid they experienc	<u>:e?</u>
Mar	ie Wolf – sales assoc.		gender wage d	iscrimination	
Jacq	ueline Boyle – sales ass	oc.	gender wage d	iscrimination	
Caro	ol King – sales assoc.		gender wage d	iscrimination	

Tampa, FL 33606

Dawn Souto-Coons – asst. mgr.	denied promotion based on gender		
Judy Reed – asst. mgr.	denied promotion based on gender		
Laryssa Jock – sales assoc.	gender wage discrimination		
Lisa Follett – sales assoc.	gender wage discrimination/ denied promotion		
Linda Rhodes – sales assoc.	gender wage discrimination		
Carolyn Morse – sales assoc.	gender wage discrimination		
Christy Davies – sales assoc.	gender wage discrimination		
Tana Shiver – sales assoc.	gender wage discrimination		
Leighla Smith – sales assoc.	gender wage discrimination		
Khristina Rodrigues – sales assoc.	gender wage discrimination		
Gloria Pagan – sales assoc.	gender wage discrimination/ denied promotion		
*	urrent or ex-employees) who have been treated		
Name and Title	Describe different treatment		
Shawn McCalow, assistant manager	promotion		
F. List your current address and phone number:			
Address:	Telephone Number:		
Burr & Smith, LLP	Phone: 813/253-2010		
442 West Kennedy Blvd., Suite	Fax: 813/254-8391		

G. Describe the remedy that you are seek	CILL S
--	--------

Seeking class certification regarding remedies provided by Title VII, including, back pay,
compensatory and punitive damages, injunctive relief, reasonable attorney fees and costs, and
pre-post judgment interest.

#### H. EVIDENCE

Do you have any documents/recordings/photographs/statements or other evidence to support your allegations? If so, please submit copies with this claim and list them below.

Please see my Charge of Discrimination.		

#### I. SIGN

Under penalty of perjury, I do hereby attest that the information I have provided is true. I understand that upon Sterling Jewelers Inc.'s receipt of this claim, an investigation will occur and my cooperation is required. I may be asked to provide additional information. I will receive a written response within 30 day of Sterling Jewelers Inc.'s receipt of my claim.

Claimant's Signature

Date

#### REDACTED

CHARGE OF DISCRIMINATION						
CHARGING PARTY INFORMATION						
	177					
California Department of Fair Employment	and Housing and EEOC (State or Local Ag	ency, if any)				
Name (Indicate Mr., Ms. or Mrs.) Ms. Maria House						
Address		Telephone Number				
c/o Burr & Smith, LLP		(813) 253-2010				
442 W. Kennedy Blvd., Suite 300						
Tampa, Florida 33606-1495		i				
SSN	Date of Birth					
Dates of Discrimination	0 1 15:12					
Earliest June 13, 2005	Supervisor (Name and Title)					
Latest Present	Lupe Martinez, Former Store Mana	iger				
Latest 1100011	Ben Fox, Store Manager					
, ·	Steve Cardamenis, Former District	Manager				
Discrimination Based On	David Johnston, District Manager					
Race Color National Origin X Sex A	ge Religion Retaliation	Disability				
Other:	ge Kengion Kelanation	Disability				
RESPONDENT INFORMATION						
Company Name						
K Jewelers						
d iny Address (where claimant worked)						
Valley Plaza Center						
2701 Ming Avenue						
Bakersfield, CA 93304 Telephone Number	No of Frankria					
(661) 834-7692	No. of Employees 15+					
Company Name	15.					
Sterling Jewelers, Inc.		•				
Company Address (where claimant worked)						
375 Ghent Road						
Akron, OH 44333						
Telephone Number (800) 877-8812	No. of Employees					
* -	15+					
(800) 877- 3616						
Address Where Charge to Be Served (if different than above)						
Sterling Jewelers, Inc.						
375 Ghent Road						
Akron, OH 44333						
STATEMENT						

#### I. Statement of Personal Harm

I began working for Kay Jewelers, a division of Sterling Jewelers, Inc. and a wholly-owned subsidiary of Signet Group (hereinafter, collectively, "Sterling") in or around June 13, 2005 as a full-time sales associate in Bakersfield, California at an hourly wage of \$12.50 plus commissions. Sterling operates at least eleven store brands including, but not limited to, Kay Jewelers ("Kay"), Jared the

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Galleria of Jewelry, Marks and Morgan Jewelers, J.B. Robinson Jewelers, LeRoy's Jewelers, Osterman Jewelers, Goodman Jewelers, Weisfield Jewelers, Shaws Jewelers, Friedlanders Jewelers, Rogers Jewelers, and Belden Jewelers. My training materials, as well as my paychecks, feature the Sterling name and insignia.

Shortly after starting with the Company, I was promoted to the third-key position. A "third-key" is responsible for assisting management employees in the opening and closing of the store, and is placed in charge of the store when the assistant manager and store manager are absent. This position is typically a gateway position to management employment. In approximately November 2005, my District Manager Steve Cardamenis and the Store Manager Lupe Martinez approached me to discuss a promotion to assistant manager. As Sterling was aware, I was more than qualified for this position. I had twenty years of management and jewelry sales experience working for Macy's, Zales, and Michaels Jewelers. However, despite this experience, I was ultimately passed over for this promotion in-favor of a less qualified male employee.

Sterling promoted Shawn McCalow, a male sales associate with no prior management experience and limited jewelry experience, to the assistant manager position. When I inquired as to why Mr. McCalow received the promotion over me, the Store Manager incorrectly stated that Mr. McCalow had more experience than I did. He also said that to qualify for the promotion I needed to work for Sterling for at least one year. Sterling managers did not mention this requirement to me when we first spoke about the promotion. Furthermore, I know of other employees promoted to the assistant manager position who had been employed by Sterling for less than a year.

Mr. McCalow was terminated around February or March 2006, when a customer called to complain that he was intoxicated on the job. I, in turn, went on to become the highest producer of sales in my district and a member of Sterling's President Club. The President Club is an organization Sterling created to recognize and reward the outstanding performance of its top sales associates throughout the country. There is no non-discriminatory reason to justify Sterling's decision to place Mr. McCalow, a less qualified male employee with poor judgment, in the position of assistant manager rather than me.

Moreover, on approximately May 11, 2006, our store manager Mr. Martinez was also terminated. Because Sterling had not yet replaced Mr. McCalow, I was thrust into the position of sole acting manager. I performed all management duties, including, but not limited to, training, scheduling, and payroll until approximately June 2006. In June 2006, Sterling hired Ben Fox to replace Mr. Martinez as store manager. Mr. Fox was a sales associate with only two years of experience in jewelry sales and no jewelry-related management experience. Even though I was performing store manager duties, I do not believe I was given equal consideration for the promotion to store manager. Nor do I believe that Mr. Fox was more qualified for the store manager position than me.

Many female employees are denied the mere opportunity to seek promotions because Sterling chooses to not post available positions. Therefore, I make this charge for myself and on behalf of all similarly-situated female employees of Sterling. Female employees employed with Sterling are and have been subject to a continuing policy or pattern and practice of gender discrimination.

I was also sexually harassed by Mr. McCalow while he was employed by Sterling as an assistant manager. Mr. McCalow made inappropriate comments about my chest on several occasions.

In approximately February 2006, he had the impropriety to say, "I would like to suck on your boobs." I immediately contacted the District Manager on a store telephone and relayed this statement. The District Manager told me to stop over reacting and to get back to work. When no action was taken by the District Manager, that same month, I made a formal complaint through Sterling's TIPS Hotline to report the harassment. Yet still nothing was done. In February 2006, I called Sterling's Employee Relations Department and again informed Sterling about the discrimination I was experiencing. To my knowledge, Sterling never investigated my claims. Overall, the Sterling environment is hostile toward women. Moreover, Sterling fails to take any action when they are told of discriminatory behavior and/or treatment of women.

I make this charge of sexual harassment on an individual basis.

#### II. Respondent's Articulated Reason for Adverse Action

Respondent denies any adverse action.

#### III. Statement of Discrimination

I believe that I, and other female employees similarly-situated, have been discriminated against because of our sex in violation of Title VII of the Civil Rights Act of 1964, as amended, and the California Department of Fair Employment and Housing, Title 3, Section 12921.

I also request that this charge be filed with the California Department of Fair Employment and Housing.

On this \_26 day of September, 2006, I declare under penalty of perjury that the foregoing is true and correct.

Maria House

Charge of Discrimination of Maria House Initials ...

# **EXHIBIT W**

# **Determination from RESOLVE on House's first step in RESOLVE program**

# The **Resolve** Program

Alternative Dispute Resolution (ADR)

#### [SENT VIA DHL OVERNIGHT DELIVERY]

November 6, 2006

Ms. Maria House C/O Sam J. Smith, Esq. Law Offices Burr & Smith 442 W. Kennedy Blvd., Suite 300 Tampa, Florida 33606

Re: RESOLVE Program Step 1 Claim Claim No. 062198SD56

Dear Ms. House:

The following is in response to your RESOLVE Program Claim Form, which was received on October 6, 2006 ("Claim"). An investigation was conducted including, but not necessarily limited to, a review of your Claim, your personnel file, written statements including those submitted by you, and your TIPS complaint. With respect to your RESOLVE Step 1 Claim, please note the following findings.

#### Findings:

The RESOLVE Program Step 1 investigation has been unable to confirm many of your allegations. Similarly, the positions taken by Sterling Jewelers Inc. ("Sterling") may not represent each and every legal position Sterling may have in response to your Claim.

Sterling maintains strict policies regarding standards of conduct and business ethics. These standards are enunciated through a variety of sources, including:

- Posters
- Employment Application
- Equal Employment Opportunity Policy
- Sexual Harassment Policy
- Diversity Policy
- Employee Handbook
- Statements of Conduct and Business Ethics Policy.

Additionally, Sterling has an anonymous, toll-free line through which employees can report impermissible conduct, and an Open Door Communication Policy with the HR Department.

Sterling Jewelers Inc.				
375 GHENT ROAD • AKRON OH 44333-4600				

Ms. Maria House C/O Sam J. Smith, Esq. RESOLVE Program Step 1 Claim Claim No. 062198SD56 Page 2 of 4

Sterling's policy and practice is to base all employment decisions including compensation and promotions solely upon an individual's qualifications, performance history, and merit.

You were hired as a sales associate at Store 2198, a Kay Jewelers, located in Bakersfield, California. You began your employment on June 13, 2005.

In your Claim, you allege that you have been discriminated against because of your gender, female. You indicate you were hired as a sales associate in 2005 at an hourly wage of \$12.50 plus commissions.<sup>1</sup> You indicate you were promoted to the position of 3rd Keyholder<sup>2</sup> and, in November 2005, your District Manager and Store Manager approached you to discuss promotion to the position of assistant manager. You indicate you were passed over for promotion in favor of Shawn McCalow,<sup>3</sup> whom you identify as a less qualified male.

You indicate that on or after May 11, 2006 until June 2006 you performed the duties of manager in your store. You indicate that in June 2006 Sterling filled the store manager position with Ben Fox, whom you identify as a less qualified male. You indicate you do not believe you were given equal consideration for promotion to store manager. You identify McCullough and Fox as your comparators.

You do not identify any male comparators you believe you were paid more favorably than you.

You also identified Jacqueline Boyle, Carol King, Carolyn Morse, Laryssa Jock, Christy Davies, Marie Wolf, Linda Rhodes, Tana Shiver, Leighla Smith, and Khristina Rodrigues as sales associates who experienced gender wage discrimination; Lisa Follett and Gloria Pagan as sales associates who experienced gender wage discrimination or were denied promotion based on gender, and Dawn Souto-Coons and Judy Reed as assistant managers denied promotion based on gender. Because these individuals have the opportunity to submit their own individual RESOLVE claims and for privacy reasons, those issues are not addressed in this response.

<sup>&</sup>lt;sup>1</sup> Your claim does not allege gender discrimination against you in commissions or bonuses. Presumably this is because the commission structure is the same for all Sterling employees.

<sup>&</sup>lt;sup>2</sup> Kay stores commonly assign keyholder duties to sales associates. However, there is no distinct position or job description for a sales associate assigned keyholder duties.

<sup>&</sup>lt;sup>3</sup> Sterling has no record of an employee named "Shawn McCalow." Sterling has record of a Shaun McCullough ("McCullough"). McCullough was hired to store #533 on March 22, 2004 at an hourly rate of \$9.00.

Ms. Maria House C/O Sam J. Smith, Esq. RESOLVE Program Step 1 Claim Claim No. 062198SD56 Page 3 of 4

You also allege that you were sexually harassed by assistant manager Shaun McCullough. You indicate you reported McCullough's comment to your District Manager, who told you to stop overreacting and get back to work. You indicate your District Manager took no action and you then made a complaint through the TIPS line. You indicate nothing was done in response to your TIPS complaint. You also indicate that in February 2006 you called Sterling's Employee Relations Department to complain about discrimination. You claim Sterling never investigated your complaint.

## Analysis of your Step 1 Claim:

#### Pay Discrimination.

The RESOLVE Program investigation has been unable to substantiate your Claim for gender discrimination with regard to your pay under Title VII, the Equal Pay Act ("EPA") and applicable state law. You do not identify any male comparators you believe were paid more favorably than you.

#### Discrimination in Promotions.

The RESOLVE Program investigation also has been unable to substantiate your Claim for gender discrimination with regard to promotions under Title VII and applicable state law. Your Claim indicates McCullough and Fox were treated more favorably than you because each was promoted to a management position in your store despite your possessing greater experience. Our investigation, however, indicated you were not promoted for, among other things, demonstrated inability to get along with and lead others.

Kay exercised reasonable business judgment in its promotions based on legitimate, non-discriminatory factors. Management was not influenced by, and did not consider, gender in making these decisions. Your Claim does not establish a violation of Title VII or applicable state law.

#### Sexual Harassment.

Your Claim indicates that you were sexually harassed by McCullough. You indicate McCullough made inappropriate comments about your chest on several occasions and, in February 2006, stated "I would like to suck on your boobs." You indicate you reported this comment to your District Manager, Steve Cardamenis, who told you to stop over-reacting and get back to work. You indicate that nothing was done about your complaint and in February 2006 you made a TIPS line complaint about this conduct. You indicate

Ms. Maria House C/O Sam J. Smith, Esq. RESOLVE Program Step 1 Claim Claim No. 062198SD56 Page 4 of 4

nothing was done in response to your TIPS line complaint and you then called Sterling's Employee Relations Department to complain about McCullough's comment.

Our investigation indicates that you complained about a variety of matters during your employment. You had access to many avenues to raise any concerns you had regarding your employment. You provided inconsistent statements to your District Manager and Store Manager regarding your Assistant Manager's conduct. Sterling was unable to substantiate the conduct you allege in your Claim. We are unable to substantiate your Claim for sexual harassment and find no unlawful conduct in the handling of your complaints.

#### Decision/Recommendation(s)

We do not believe that any unlawful discrimination has occurred. We are unable to substantiate any incident of sexual harassment or unlawful conduct in the investigation of your complaint. Accordingly, there is no basis to award or even consider any relief under your Claim. Your requested remedy is hereby denied.

According to the RESOLVE Program Rules, if you are not satisfied with the outcome of Step 1, you may proceed to Step 2. You must request, fully complete and return a Step 2 appeal form which must be postmarked within 30 days of the Step 1 determination.

If you have any questions about the RESOLVE process, please contact the Program Administrator at 1-800-394-4205.

Thank you.

Sincerely,

Joseph L. Spagnola

RESOLVE Program Administrator

## **EXHIBIT X**

Counterclaim Defendant Maddox's RESOLVE claim, dated March 19, 2008

VIA FACSIMILE/FEDERAL EXPRESS

Mar-19-08 3:00PM:

LAW OFFICES

442 W. Kennedy Boulevard Suite 300 Tampa, Plorida 33606

By. Bunn & BMIIM;

BURR & SMITH

LIMITED LIABILITY PARTNERSHIP

Telephone (813) 253-2010 Facsimile (813) 254-8391 www.burrandsmithlaw.com

March 19, 2008

RESOLVE Program Sterling Jewelers, Inc. 375 Ghent Rd Akron, OH 44333

Re: RESOLVE Program Step 1

Dear RESOLVE Program Administrator:

We represent Denise Maddox regarding claims of sex discrimination they have made on behalf of herself and others similarly situated against Sterling Jewelers, Inc. and/or any of the companies that are owned or controlled in whole or in part by Sterling Jewelers, Inc. We enclose a copy of the charge that each has timely filed with the EEOC.

We understand that, as of 1998, Sterling Jewelers implemented an alternative dispute resolution program, known as RESOLVE. We do not believe that the terms of the RESOLVE Program supersede or limit the rights that Title VII of the Civil Rights Act of 1964, as amended, conferred on our clients. To the extent our clients may also have to exhaust the procedures prescribed by the RESOLVE Program, however, we hereby submit these charges in satisfaction of Step 1 of the RESOLVE Program.

Feel free to contact me should you have any questions about the claims that our clients have initiated.

Very truly yours

em Smat / ap

Sam T Smith

Enclosures

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Step 1		CLAIM FORM	
Directions:			
EMPLOYI	EE DATA		
<u>Denise Ma</u> Name	ddox	858862 Employee Number	1997 Date of Hire
Store Man: Position (la		#444 Location Number	January 2007 Last Date Worked (If applicable)
because of	to: nd other female our gender. I be	elieve Sterling has a continuing	have been discriminated against
			n their male comparators and has less qualified male employees. In
			r discrimination I experienced a
			ination based on my age, 51, wher
I was demo	oted in October	of 2006. To the extent inform	nation is not provided for in this
response, pl	ease see Exh. A.	Denise Maddox Charge of Discri	mination.
2.	What laws we	re violated?	
Title	VII of the Civil	Rights Act of 1964, as amended,	the Equal Pay Act, and applicable
state laws.			
3,	When did this	begin7 1999	#483

Page 1 of 5

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	4.	When did this end?	October 31, 2006 Date	Time Time	Location <u>Jared—Dallas, TX</u>
703	¥.3 4*	*			Location
В.		ly witnesses and wha	it they have personal	ly observed	or experienced:
	<u>Name</u>		Address	Ph	one#
Obse	ervation/E	Experiences:			- 10 - 10 - 10 - 10 - 10 - 10 - 10 - 10
	Name		Address	Pho	one#
Obse	ervation/E	xperiences:			
	<u>Name</u>		Address	Pho	one #
Obse	ervation/E	experiences:			
	Name		Address	Pho	<u>one #</u>
Obse	ervation/E	experiences:			
	<u>Name</u>	· .	Address	Pho	one #
Obse	ervation/E	experiences:			
C.	Did yo (If yes	ou report your claim , cite to whom, when	to any member of St , and where your rep	erling Jewel orted the ur	ers Inc. management? Nawful activity.)
	Name	and Title	Date Reporte	<u>×d</u>	<u>Where</u>
			<b>***</b>		
		***************************************		R	

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D. Provide names of employees similar activity/conduct (if appli	(current or ex-employees) who have experienced cable).
Name and Title	What did they experience?
Carol King - sales assoc.	gender wage discrimination
Jacqueline Boyle – sales assoc.	gender wage discrimination
Carolyn Morse - sales assoc.	gender wage discrimination
Dawn Souto-Coons - asst, mar.	denied promotion based on gender
Judy Reed asst. mgr.	denied promotion based on gender
Laryssa Jock – sales assoc.	gender wage discrimination
Lisa Follett - sales assoc.	gender wage discrimination/ denied promotion
Linda Rhodes – sales assoc.	gender wage discrimination
Christy Chadwick—sales assoc.	gender wage discriminatin
Maria House—sales assoc.	gender-based promotion denial
Lisa McConnell—store manager	gender wage discrimination
Gloria Pagan—sales associate	gender wage discrimination/denied promotion
Khristina Rodrigues—sales associate	gender wage discrimination
The list of female employees known t	to me who experienced similar activity/conduct is no
limited to those listed above. Additiona	ally. I believe there are other females who I am unaware
of that experienced similar activity/cond	pct.
	(current or ex-employees) who have been treated
Name and Title	Describe different treatment

Page 3 of 5

Page 6/10

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<del></del>	John Costello		promotion
W.M.J.	John Kluber		promotion
	Harvey Williams		promotion
F.	List your current address and pl	tone num	iber:
	Address;		Telephone Number:
<u>c/o.ˈ</u>	The Law Offices of Thomas Warren	Phone:	(850)385-1551
<u>2032</u>	2-D Thomasville Rd.	Fax:	(850)385-6008
Talla	ahassee, FL 32308		
G.	Describe the remedy that you are	e seeking:	:
Seek	ting class certification regarding remed	<u>dies provi</u>	ded by Title VII and the Equal Pay Act,
inclu	iding, back pay, compensatory and pur	nitive dan	nages, injunctive relief, reasonable attorney
fees	and costs, and pre/post judgment inter	est.	
H.	EVIDENCE		
-supp	Do you have any documents/recort your allegations? If so, please sub	ordings/p mit copie	hotographs/statements or other evidence to s with this claim and list them below.
Pleas	se see Exhibit A. Denise Maddox Cha	rge of Dis	scrimination
***************************************		4.000	
·			
ī.	SIGN		
	understand that upon Sterling Jewe	clers Inc.	hat the information I have provided is true. It's receipt of this claim, an investigation will be asked to provide additional information

Page 4 of 5

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I will receive a written response within 30 day of Sterling Jewelers Inc.'s receipt of my

Claimant's Signature

Page 5 of 5

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REDACTED

CHARGING PARTY INFORMATION	THE OF L	DISCRIMINATION		
		CHARGE No.		
(monate Mr. Ms. or Mre)	unission on (State or Loca	Human Rights and EEOC		
Ms. Denise Maddox	¢			
c/o The Law Office of Thomas A. Warren 2032-D Thomasville Rd.			Telephone Number (850) 385-1551	
Tallahassee, FL 32308			(000) 383-1831	
Pates of Discrimination		Date of Birth		
arliest 1997 atest Present Ecrimination Based On		Supervisor (Name and Title)  Kathy Hon 2. District Man	nager	
Race Color National Origin	Sex 🛭 Ag	c Religion Retaliation	Disability	
ESPONDENT INFORMATION	34 fg (management)	71.		
ared The Galleria Of Jewelry apparty Address (where claimant worked)				
149 Preston Rd.		1	4,4	
allas, TX 75240				
72) 960-9440 mpany Name		No. of Employees 15+		
erling Jewelers, Inc.				
5 Ghent Road				
ron, OH 44333				
0) 877-8812		No. of Employees 15+		
0) 877- 3616 pany Name				
net Group, ple		1) 1) 1) 1) 1) 1) 1) 1) 1) 1) 1) 1) 1) 1		
pany Address (home office) tith I ouse				
Hyde				
don NW9 6EW				
ted Kingdom				
(0) 870 909-0301	No.	o. of Employees 5-1-		
is Where Charge to Be Served (if different than above)	1.5	) [		
ing jewelers, Inc.				
Ghent Road		·		
on, OH 44333				

Charge of Discrimination of Denise Maddox

EXHIBIT A

Page 1 of 3

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#### STATEMENT

## I. Statement of Personal Harm

I began working for Sterling Jewelers, Inc. ("Sterling"), a wholly owned subsidiary of Signet Group, in 1997. I was hired as a Sales Associate at Store No. 483 in Westminster, Colorado. While there, I was the number one salesperson, yet I only made approximately \$8.00 an hour. Male employees were being hired at hourly rates several dollars higher than what I was making. In approximately 1999, I asked my then-Store Manager, Mel Small, if I could have a raise that would put my pay comparable to these males, since I was the top performer. She agreed that I should have a raise, and asked the then-District Manager, Rick Schmidt if I could have one. The highest raise he would let her give me was an additional \$1 per hour, so I quit. I returned to Sterling approximately three months later, and I was eventually promoted to Diamond Department Manager for the store. I was demoted back to a Sales Associate shortly thereafter because Schmidt wanted a new male whom he said had the "Jared Look" to have the position. Schmidt was fired for sexual harassment, and I moved back to the position of Diamond Department Manager. Around 2000, I was transferred to Store No. 482 in Englewood, Colorado as Diamond Department Manager.

Around 2001 or 2002, my then-District Manager, Kent Neider, wanted me to transfer to a Sterling store in Roseville, California, where they were in desperate need of an Assistant Manager. I agreed to do so, but I thought the Store Manager in Roseville was unethical, so I asked to move back to Colorado and I stepped down to a Sales position. Not too long after, in 2002, I was promoted to Assistant Manager at Store No. 422 in Lakewood, Colorado. I didn't think they were paying me enough money in light of the fact that the Christmas season was coming soon, but I took the job anyway and did well at it. In approximately 2003, the Store Manager at the Lakewood store left, and I wanted the position, and let my superiors know I was interested in it. Instead, Sterling gave it to a male in the Manager in Waiting program, who had no prior experience with the company.

I realized there were not going to be any promotional opportunities for me in the Denver area, so I asked to be transferred to Dallas. In August of 2005 I was promoted to Store Manager for a Jared store in Dallas, Texas. In approximately June or July of 2006, a higher-volume store became open in my area. I was interested in receiving a promotion to this store, but it was instead given to a male, John Costello, who had no Sterling experience.

On October 31 of 2006, I was demoted from my position as Store Manager, and my store was given to a male Sterling District Manager, John Kluber, who wanted to step down and move to Texas for family reasons. I was told I was demoted because I was not recruiting enough salespeople, however, I believe I was demoted simply because Kluber wanted my store. District Managers have the ability to hire salespeople, and mine had not helped me out by hiring any. Also, there were several other stores in the area doing worse on their sales figures for the year than my store was. Also, instead of being demoted to an Assistant Manager position, I was told I would have to take a position as Diamond Department Manager, because there were no other openings for me.

As a Store Manager, I observed male employees in my store being paid more than their female counterparts by the District Manager and Vice President who set their pay rates. Based on this, I believe that male management employees are also paid more than their similarly situated female counterparts. On information and belief, I allege that I am paid less than similarly situated male

Charge of Discrimination of Denise Maddox

Page 2 of 3

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employees at Sterling. I also believe Sterling has a continuing policy or pattern and practice of promoting male employees over qualified female employees. Sterling does not post vacancies, and promotions are given via a "tap-on-the-shoulder" system, where management can pick and choose who they want to offer promotions to.

I make this charge for myself and on behalf of all similarly situated female employees of Sterling. Female employees at Sterling are and have been subject to a continuing policy or pattern and practice of discrimination against females in both pay and promotions.

In addition to the company-wide pattern and practice of gender discrimination that I experienced at Sterling, I feel that I individually was subjected to discrimination based on my age, 51, when I was demoted from Store Manager to Diamond Department Manager. There were several younger Store Managers in my area who were doing worse in sales than I was, and yet I was the one demoted.

#### Π. Respondent's Articulated Reason for Adverse Action

Respondent denies any adverse action.

#### Ш. Statement of Discrimination

I believe that I, and other female employees similarly-situated, have been discriminated against because of our sex in violation of Title VII of the Civil Rights Act of 1964, as amended, the Equal Pay Act, and applicable state laws. I also believe that I, individually, have been discriminated against based on my age, 51, in violation of the Age Discrimination in Employment Act and applicable state laws.

I also request that this charge be filed with the TCHR.

I declare on this 3 day of November, under penalty of perjury, that the foregoing is true and correct

Charge of Discrimination of Denise Maddox

Page 3 of 3